

BIDDER SIGNATURE PAGE

Rev. 9/20/05

1. If doing business under a trade name, partnership or a sole proprietorship, you must submit the bid under exact title of the trade name, partnership, or proprietorship, and the bid must be signed by either the owner or a partner and witnessed by a notary public.
2. If a Corporation, the bid must be signed by the President or Vice President and witnessed by Corporate Secretary, (Corporate title must be exact) and affix corporate seal.
3. Other persons authorized by Corporate Resolution to execute agreements in its behalf may also sign the bid documents (pages).
4. The Person who signs this bid form must also sign the Non-Collusion Affidavit.
5. You cannot witness your own signature.

FM Generator Inc
NAME OF BIDDER

Rebecca A King
SIGNATURE
CORPORATE SECRETARY

35 Pequot st
ADDRESS OF BIDDER

Canton Ma 02021

Rebecca A King - Corporate Secretary
PRINT NAME AND TITLE
CORPORATE SECRETARY

TELEPHONE: 781 828-0026

FAX: 781 821-9391

EMAIL: JMitchell@fmgenerator.com

BY: J Mitchell
SIGNATURE

6/22/13
DATE

AFFIX CORPORATE SEAL

Steve Mitchell - President
PRINT OR TYPE NAME AND TITLE

WARNING: FAILURE TO FULLY, ACCURATELY, AND COMPLETELY SUPPLY THE INFORMATION REQUESTED ON THIS PAGE MAY RESULT IN THE REJECTION OF YOUR BID AS NON-RESPONSIVE

BID FORM PAGE
(Page 1 of 2)

Having carefully read the proposal, specifications and instructions to bidders the undersigned hereby agrees to provide **EMERGENCY GENERATOR REPAIRS, MAINTENANCE AND INSTALLATION SERVICES** for County owned or leased properties for the Division of Facilities Management and Runnells Specialized Hospital in accordance with the specifications for a period of twenty-four (24) consecutive months.

DO NOT ALTER ANY LINES OR LANGUAGE ON THE BID FORM PAGES. ANY ALTERATION OR SUBSTITUTION ON THE BID FORM PAGE SHALL RENDER THE BID UNRESPONSIVE AND RESULT IN THE REJECTION OF THE BID. ANY CORRECTIONS, CROSS-OUTS, OR WHITE-OUTS TO THE SUBMITTED PRICING OF THE BIDDER MUST BE INITIALED BY THE BIDDER.

All estimates are to be considered "more or less".

<u>Item#</u>		<u>Unit Price</u>	=	<u>Sub-Total</u>
1a-	X	\$ <u>100</u> Hourly Rate	=	\$ _____
		Estimated Regular Work Hours For Journeyman - 24 months		
1b-	X	\$ <u>90</u> Hourly Rate	=	\$ _____
		Estimated Regular Work Hours For Apprentice/Helper - 24 months		
1c- (x <u>15</u> % +	\$ _____	=	\$ _____
		Mark up*		

* IN THE BEST INTERESTS OF THE COUNTY
NO MARK-UP SHALL BE ACCEPTED OVER 15%

(Sum of Items# 1a, 1b, 1c) = \$ _____ Not To Exceed
GRAND TOTAL

Location of Bidder's Main Office & Facilities 35 Peguitt st
(Address)
Canton 02012
(City) (Zip Code)
1800-253-6617
(24-Hour Manned Phone Number)

NAME OF BIDDER: FM Generator, Inc

BID FORM PAGE
(Page 2 of 2)

THE PERIOD OF THE CONTRACT SHALL BE FOR TWENTY-FOUR (24) CONSECUTIVE MONTHS WITH PROVISION FOR ONE (1) TWENTY-FOUR (24) MONTH EXTENSION SUBJECT TO THE FOLLOWING LIMITATIONS: THE EXTENSION CONTRACT SHALL BE AWARDED BY RESOLUTION OF THE GOVERNING BODY (WITHIN 60 DAYS PRIOR TO THE EXPIRATION DATE) UPON A FINDING BY THE GOVERNING BODY THAT THE SERVICES ARE BEING PERFORMED IN AN EFFECTIVE AND EFFICIENT MANNER.

NJSA 40A: 11-15 PROVIDES THAT ANY PRICE CHANGES PURSUANT TO EXTENSIONS OF THE ORIGINAL TERM OF THIS AGREEMENT SHALL BE BASED UPON THE PRICE OF THE ORIGINAL AGREEMENT AS CUMULATIVELY ADJUSTED PURSUANT TO ANY PREVIOUS ADJUSTMENT OR EXTENSION AND SHALL NOT EXCEED THE CHANGE IN THE INDEX RATE FOR THE TWELVE (12) MONTHS PRECEDING THE MOST RECENT QUARTERLY CALCULATION AVAILABLE AT THE TIME THIS AGREEMENT IS RENEWED. THE INDEX RATE IS PROMULGATED BI-ANNUALLY BY THE STATE OF NEW JERSEY, DIVISION OF LOCAL GOVERNMENT SERVICES AND IS BASED ON THE ANNUAL PERCENT INCREASE IN THE IMPLICIT PRICE DEFLECTOR FOR STATE AND LOCAL GOVERNMENT SERVICES, COMPUTED QUARTERLY BY THE US DEPT. OF COMMERCE, BUREAU OF ECONOMIC ANALYSIS.

ANY EXTENSION OF THE ORIGINAL TERM OF THIS AGREEMENT SHALL BE SUBJECT TO THE AVAILABILITY AND APPROPRIATION ANNUALLY OF SUFFICIENT FUNDS BY THE COUNTY OF UNION PURSUANT TO NJSA 40A: 11-15.

NAME OF BIDDER: FM Generator Inc

BIDDERS MUST CHECK & INITIAL ONE OF THE FOLLOWING

THE COUNTY RESERVES THE RIGHT TO TERMINATE THIS AGREEMENT WITH WRITTEN NOTICE TO THE CONTRACTOR THIRTY (30) DAYS PRIOR TO SUCH ACTION.

THE COUNTY OF UNION IS AUTHORIZED BY THE STATE OF NEW JERSEY TO ACT AS THE LEAD AGENCY FOR A COUNTY COOPERATIVE CONTRACT PRICING SYSTEM ID#CK06. THIS SYSTEM ALLOWS FOR ANY OTHER AGENCY (MUNICIPALITIES, SCHOOL BOARDS, ET AL.) LOCATED GEOGRAPHICALLY WITHIN UNION COUNTY TO DO BUSINESS WITH COUNTY VENDORS UNDER THE FOLLOWING CONDITIONS.

- a. THE PRICES FOR THE GOODS OR SERVICES INVOLVED WERE OBTAINED THROUGH THE COUNTY OF UNION'S PUBLIC BID PROCESS.
- b. THE GOODS AND SERVICES PURCHASED BY THE OTHER LOCAL AGENCIES INVOLVED ADHERE TO THE SPECIFICATIONS OF THE COUNTY'S PUBLIC BID.
- c. THE VENDOR UNDERSTANDS THAT IF HE AGREES TO EXTEND HIS PRICES. THERE IS NO GUARANTEE OF FUTURE BUSINESS PARTICIPATION BY THE LOCAL AGENCIES IS SOLELY AT THEIR DISCRETION.

PLEASE INDICATE BELOW IF YOU ARE WILLING TO EXTEND YOUR PRICES ON THIS BID TO OTHER AGENCIES LOCATED IN UNION COUNTY IN COMPLIANCE WITH THE ENUMERATED CONDITIONS.

YES, I AGREE TO EXTEND

NO, I WILL NOT EXTEND

NAME OF BIDDER:

FM Generator Inc

EXPERIENCE STATEMENT

Each bidder will submit with their bid an experience statement naming facilities presently under contract with similar equipment along with the names and phone numbers of the main contact person at each facility. As a minimum, one (1) reference should be a correctional facility, one (1) reference should be a central powerhouse and one (1) should be a medical facility.

See Attached

NAME OF BIDDER: FM Generator INC



Corporate Headquarters
35 Pequit Street
P.O. Box 528
Canton, MA 02021

Phone: 781.828.0026
Fax: 781.821.2545
www.fmgenerator.com

24 HOUR EMERGENCY SERVICE

1-800-253-6617

CANTON, MA • SPRINGFIELD, MA • BURLINGTON, NC

FM Generator, Inc.

SALES • SERVICE • INSTALLATIONS • RENTALS • PARTS

FM Generator, Inc. is headquartered in Canton, MA and has offices located in West Springfield, MA and Burlington, NC. FM Generator was founded in 1970 and was incorporated in 2005. We have been providing comprehensive maintenance programs for over 40 years. We provide a variety of generator set and automatic transfer switch services to over 5,000 generator sets on a regular basis. FM Generator consists of several divisions which, when combined, comprise one of the most comprehensive generator companies in the Northeast.

The service department of FM Generator consists of approximately 40 generator set technicians who have completed a variety of training sessions on multiple generator sets and possess EGSA certifications. Our technician structure consists of maintenance technicians as well as troubleshooting technicians whose primary goal is to keep generators running and to get them up and running in the event of a failure.

One division of our service department includes fully trained repair staff for automatic transfer switch repair service and maintenance as well as replacement of transfer switches. FM Generator is one of the only companies who offers transfer switch services. Our customers find this to be a huge benefit as they do not need to call in testing companies or the transfer switch manufacturer for services.

Operation Support Division; Ops is a supporting division to our service department. It includes parts, rentals, customized repairs, and disaster recovery. The ops team regularly works hand in hand with the service managers to help them fulfill their required goals. The philosophy is that the service department services generator sets and it is the role of the ops department to give them the necessary tools and equipment to get the job done. Many of the functions below are ops related and help satisfy our customer base.

- 1) Rental generator sets and automatic transfer switches: We have in our rental inventory 30 generator sets which are used during emergencies to provide backup power to various facilities. The generators are all diesel and range from 35 KW to 500 KW.
- 2) In house radiator repair services: FM Generator has an in house radiator repair and rebuilding department which affords us the opportunity to repair and rebuild radiators in a fraction of the time it would take an OEM to ship a new radiator.
- 3) Fueling services: FM Generator has diesel fuel in our service trucks and we also have 5,000 gallons of rolling diesel fuel available twenty four hours a day.
- 4) Disaster recovery services: In the event of a disaster, FM Generator combines all its resources to deal with the disaster at hand. We have been called to support state and federal governments and communication centers around the country. Our staff has been recognized by the Massachusetts state senate and the President of the United States for our services. You can get a full picture of our disaster recovery program on our website which is located at www.fmgenerator.com.

Our customer base consists of several customers who are dependent on generator sets and require a high demand in generator maintenance. Below please find a partial list of customers for your review.

- A) Middlesex County Adult Correctional
 1. Brian Fenyak 732-951-3371
- B) Middlesex County Improvement Authority – Roosevelt Care Center
 1. Peter Urbanski 732-599-6998
- C) Massachusetts Department of Conservation and Recreation statewide contract
 1. Yvonne Jones 781-799-3266
- D) Philadelphia International Airport
 1. John Garofalo 215-937-6992

Branch Offices

178 New Bridge Street
Springfield, MA 01089
(p) 413.737.0200
(f) 413.737.2288

2459 Corporation Parkway
Burlington, NC 27215
(p) 336 222 8012
(f) 336 222 8013

FM GENERATOR, INC.

We are available twenty four hours a day, seven days a week to meet our customer needs. We can be reached by telephone at 781-828-0026 or at 800-253-6617. The on-call manager will be able to assist you if you contact us after normal business hours.

Our commitment to our customers is to provide them with exceptional services and maintenance, and most importantly be there when our customers need us most. We are truly specialists in our field with all types of generator sets and automatic transfer switches.

Serving You Yesterday, Today and Tomorrow



Corporate Headquarters
35 Pequit Street
P.O. Box 528
Canton, MA 02021

Phone: 781.828.0026
Fax: 781.821.2545
www.fmgenerator.com

24 HOUR EMERGENCY SERVICE

1-800-253-6617

CANTON, MA • SPRINGFIELD, MA • BURLINGTON, NC

FM Generator, Inc.

SALES • SERVICE • INSTALLATIONS • RENTALS • PARTS

Vendor Qualifications

FM Generator, Inc. has been providing generator services for over 40 years. Formally established in 1970, FM Generator, Inc. was incorporated in 2005. FM Generator receives phone calls 24 hours a day and is capable of handling any emergency calls that may arise. During our business hours from 7:00 am to 3:30 pm, these calls are dispatched by our service administrators to the service technicians. After hours, emergency calls are taken by an answering service which immediately contacts the on call manager who dispatches the call to the service technician. There are redundant systems in place to ensure that all calls are addressed. We are fully prepared to meet all requirements of a service contract.

Our service organization is unique in that it encompasses a large territory which is supported by remote warehouses and local technicians who are trained to work on all makes and models of generator sets. We have a specialty division that repairs and replaces automatic transfer switches as well as a radiator division who specializes in the repair and manufacturing of radiators. FM Generator, Inc. also has a fleet of rental generator sets available to back up your current generator set needs. The closest facility to Union County is our facility located in Englewood, NJ, about half an hour from Union County. We also have a facility located in Bordentown, NJ, about one hour from Union County. We have technicians located throughout our service territory which includes New England, New York, and New Jersey. We are confident we would be able to meet the 2 hour response time.

We are confident you will find FM Generator, Inc. a pleasure to work with and excellent at responding to your needs. We look forward to working with you.

Branch Offices

178 New Bridge Street
Springfield, MA 01089
(p) 413.737.0200
(f) 413.737.2288

2459 Corporation Parkway
Burlington, NC 27215
(p) 336.222.8012
(f) 336.222.8013

WARRANTY

Provide details of warranty.

Repair parts guaranteed for minimum of one (1) year after acceptance by county, including labor, materials, travel time and freight.

NAME OF BIDDER: FM Generators, Inc