

BIDDER SIGNATURE PAGE

Rev. 9/20/05

1. If doing business under a trade name, partnership or a sole proprietorship, you must submit the bid under exact title of the trade name, partnership, or proprietorship, and the bid must be signed by either the owner or a partner and witnessed by a notary public.
2. If a Corporation, the bid must be signed by the President or Vice President and witnessed by Corporate Secretary, (Corporate title must be exact) and affix corporate seal.
3. Other persons authorized by Corporate Resolution to execute agreements in its behalf may also sign the bid documents (pages).
4. The Person who signs this bid form must also sign the Non-Collusion Affidavit.
5. You cannot witness your own signature.

Tri-County Termite & Pest Control, Inc.

NAME OF BIDDER

189 Delaware Avenue

ADDRESS OF BIDDER

Carneys Point, N.J. 08069

TELEPHONE: 856-299-6531

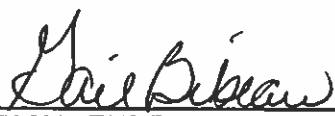
FAX: 856-299-7672

EMAIL: kim@tcpcontrol.com

BY: 
SIGNATURE

May 23, 2014
DATE

John Bibeau, President
PRINT OR TYPE NAME AND TITLE


SIGNATURE
CORPORATE SECRETARY

Gail Bibeau, Vice President
PRINT NAME AND TITLE
CORPORATE SECRETARY

AFFIX CORPORATE SEAL

WARNING: FAILURE TO FULLY, ACCURATELY, AND COMPLETELY SUPPLY THE INFORMATION REQUESTED ON THIS PAGE MAY RESULT IN THE REJECTION OF YOUR BID AS NON-RESPONSIVE


**EXTENSION FORM FOR UNION COUNTY
COOPERATIVE CONTRACT PURCHASING SYSTEM**

ACCOMMODATION OF LOCAL CONTRACTING UNITS WITHIN THE COUNTY OF UNION:

CHECK HERE IF WILLING TO PROVIDE THE GOODS AND SERVICES HEREIN BID UPON TO LOCAL GOVERNMENTAL CONTRACTING UNITS LOCATED WITHIN THE COUNTY OF UNION, UNION COUNTY COOPERATIVE CONTRACT PURCHASING SYSTEM # CK-06-UNION WITHOUT SUBSTITUTION OR DEVIATION FROM SPECIFICATIONS, SIZE FEATURES, QUALITY, PRICE OR AVAILABILITY AS HEREIN SET FORTH. IT IS UNDERSTOOD THAT ORDERS WILL BE PLACED DIRECTLY BY THE CONTRACTING UNITS, SUBJECT TO THE OVERALL TERMS OF THE CONTRACT TO BE AWARDED BY THE COUNTY OF UNION, AND THAT NO ADDITIONAL SERVICE OR DELIVERY CHARGES WILL BE ALLOWED EXCEPT AS PERMITTED BY THESE SPECIFICATIONS.

CHECK HERE IF NOT WILLING TO EXTEND PRICES TO CONTRACTING UNITS LOCATED IN THE COUNTY OF UNION. THIS WILL NOT AFFECT CONSIDERATION OF THIS BID WITH RESPECT TO THE NEEDS OF THE COUNTY OF UNION.

IF THE LOWEST RESPONSIBLE BIDDER DOES NOT EXTEND HIS PRICES TO THE REGISTERED MEMBERS, THE CONTRACT FOR THE STATED NEEDS OF UNION COUNTY WILL BE AWARDED TO SAID LOWEST RESPONSIBLE BIDDER AND SPECIFICALLY NOT MADE AVAILABLE TO CONTRACTING UNITS WITHIN THE COUNTY.


Initial

NAME OF BIDDER Tri-County Termite & Pest Control, Inc.



COUNTY OF UNION

DEPARTMENT OF ADMINISTRATIVE SERVICES
Norman W. Albert, Esq., Director

BOARD OF CHOSEN FREEHOLDERS

CHRISTOPHER HUDAK
Chairman

MOHAMED S. JALLOH
Vice Chairman

BRUCE H. BERGEN

LINDA CARTER

ANGEL G. ESTRADA

SERGIO GRANADOS

BETTE JANE KOWALSKI

ALEXANDER MIRABELLA

VERNELL WRIGHT

ALFRED J. FAELLA
County Manager

WILLIAM REYES, JR.
Deputy County Manager

ROBERT E. BARRY, ESQ.
County Counsel

JAMES E. PELLETTIERE
Clerk of the Board

MICHAEL M. YUSKA Q.P.A.
Director of Purchasing

CLARIFICATION #1

To whom it may concern:

Re: Exterminating/Pest Control Management Services (BA# 24-2014)

Below, please find answers given to a vendor's questions.

- 1.) Has the Job ever been bid before? When was the last contract effective dates? Who was the winning contractor and contract amount? What was the last dates of service?

Yes, the contract dates are 7/1/12 – 6/30/14. The winning vendor was Tri-County Termite and Pest Control Inc. and the contract price was \$69,280.00. The last date of service was 5/22/14.

- 2.) Would the buyer please provide the square footages of the food handling areas?

Courthouse Atrium – 550 Sq. ft. (kitchen Space) and 220 Sq. ft. (vending space), New Annex – 720 Sq. ft., Administration – 520 Sq. ft.

- 3.) Would the buyer please provide the square footages of NON food handling areas?

1,691,150 Sq. ft

- 4.) Would the buyer please elaborate on the approximate number of service orders placed per week, month, or year for services outside the food handling and non-food handling service areas?

Approximately 3-5 special service orders for excluded pests per year

Michael M. Yuska-Q.P.A.- Director of Purchasing

DIVISION OF PURCHASING

Elizabethtown Plaza

Administration Building
Elizabeth, NJ 07207 (908)527-4130

fax(908)558-2548

www.ucnj.org

We're Connected to You!

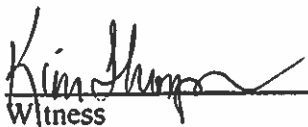
EXPERIENCE STATEMENT

County of Union, Elizabeth, NJ

The vendor must submit with their bid references demonstrating experience in successful exterminating programs similar in size and scope of which the bidding is being done. Provide name and address of each reference, along with the names and phone numbers of the main contact person for each.

See Attached References

We hereby certify that my company has performed the following private or public work which is relevant to this bid, I further certify that my company has never defaulted under any contract.



Witness

May 23, 2014

Date

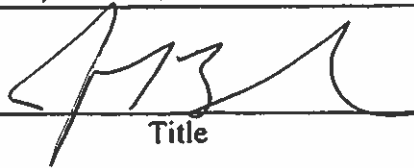
Tri-County Termite & Pest Control, Inc.

Name of Company

189 Delaware Avenue

Address

Carneys Point, N.J. 08069

By: 

Title
John Bibeau, President

Tri-County

Termite & Pest Control, Inc.

189 DELAWARE AVENUE, CARNEYS POINT, NEW JERSEY 08069
800.670.8077 phone • 856.299.7672 fax • www.TriCountyPestCo.com

REFERENCES

State of Delaware

820 Silver Lake Boulevard, Suite 100
Dover, DE 19904

Michael Bacu

Phone: 302-857-4522 Email: michael.bacu@state.de.us

Providing service since June 2001

New Castle County

87 Reads Way
New Castle DE 19720

Ruth Kowalski

Phone: 302-395-5259 Email: rkowalski@nccde.org

Providing service since July 2000

Carneys Point Township

303 Harding Highway
Carneys Point, N.J. 08069

Gene Gilbert

Phone: 856-299-7082 Email: genergilbert@comcast.net

Providing service since May 1990

Cape May County

4 Moore Road
Cape May Court House, N.J. 08210
Bud Springer Email: springerb@co.cape-may.nj.us
Mike Owen Email: owenm@co.cape-may.nj.us

Phone: 609-465-1291

Providing service since December 2002

State of New Jersey

25 West Market Street
Trenton, N.J. 08611

Pat Locane

Phone: 609-633-6098 Email: pat.locane@treas.state.nj.us

PROFESSIONAL SERVICE SINCE DECEMBER 2006



Tri-County

Termite & Pest Control, Inc.

189 DELAWARE AVENUE, CARNEYS POINT, NEW JERSEY 08069
800.670.8077 phone • 856.299.7672 fax • www.TriCountyPestCo.com

Bed Bug Eradication References

Rowan University
201 Mullica Hill Rd
Glassboro, NJ 08028-1700

Jim Waddington
856-256-4633 Phone
856-256-4923 Fax

Delaware State Housing Authority Operations
18 The Green
Dover, DE 19901-3612

John Conley
302-739-4263 Phone
302-739-6122 Fax
John@destatehousing.com Email

Delaware State University
1200 North DuPont Highway
Dover, DE 19901-3611

Karen Fair
302-857-6235 Phone
302-857-7244 Fax
karenfair@desu.edu Email

Hampton Inn
429 North Broadway
Pennsville, NJ 08070

Scott Cavalcante
856-351-1700 Phone
856-351-9554

Harvest Point Apartments
469 Grieves Parkway
Salem, NJ 08079

Anna Sepulveda
856-935-5680 Phone
856-935-8777 Fax

Community Interactions
740 S Chester Rd
Swarthmore, PA 19081-2226

Brian Rogers
610-328-9008
brogers@ciinc.org

PROFESSIONAL AFFILIATIONS



Tri-County

Termite & Pest Control, Inc.

189 DELAWARE AVENUE, CARNEYS POINT, NEW JERSEY 08069
800.670.8077 phone • 856.299.7672 fax • www.TriCountyPestCo.com

Bird Control References

Department of Transportation
Road Department
602 Route 109 South
Newark, N.J. 07114

Rich Kolibas
609-847-2194

National Guard Training Facility
500 Sea Girt Avenue
Sea Girt, N.J. 08750

Gary Schmidt
732-974-5352

West Trenton Armory
152 Scotch Road
West Trenton, N.J. 08628

Bill Hutchinson
609-530-6976

PROFESSIONAL AFFILIATIONS



THERMAL
REMEDICATION
THE TEMP AIR



The Delaware
Pest Control
Association



Tri-County

Termite & Pest Control, Inc.

189 DELAWARE AVENUE, CARNEYS POINT, NEW JERSEY 08069
800.670.8077 phone • 856.299.7672 fax • www.TriCountyPestCo.com

REFERENCES

Integrated Pest Management Services provided at the following
Housing Authorities

Gloucester County Housing Authority
100 Pop Moylan Boulevard
Deptford, New Jersey 08096-1947

856-845-4959
Barbara Wells

Delaware State Housing Authority
18 The Green
Dover, Delaware 19901-3612

302-739-4263

Buena Housing Authority
600 Central Ave
Minotola, NJ 08341-1014

856-697-4852

PROFESSIONAL AFFILIATIONS



EXPERTISE STATEMENT

1. Provide copy of a valid Pesticide Applicator Business License.
2. Provide copy of Commercial Pesticide Applicator License for every representative who will be performing on-site service under contract. (Minimum of three (3) representatives).
3. In addition, copies of the following certificates (for each of the three (3) representatives):
 - 3A & 3B Turf & Ornamental
 - 7A General Pest Control
 - 7B Termite
 - 7D Commercial

NAME OF BIDDER: Tri-County Termite & Pest Control, Inc.

Let's protect our earth



STATE OF NEW JERSEY
DEPARTMENT OF ENVIRONMENTAL PROTECTION
Licensing and Pesticide Operations
PO Box 420, Mail Code 401-04E
Trenton, NJ 08625-0420

You must notify the Bureau of Licensing and Pesticide Operations within 30 days of any changes to information contained on this license. Please send any changes to the address shown above. For further information, please visit our website at www.pcpnj.org



TRI COUNTY TERMITE & PEST CONTROL
ATTN: JOHN B BIBEAU
189 DELAWARE AVE
CARNEYS POINT NJ 08069-1050

Document #: 131881970

DEPARTMENT OF
ENVIRONMENTAL PROTECTION



STATE OF
NEW JERSEY

Hereby Certifies the Goodstanding of:

TRI COUNTY TERMITE & PEST CONTROL
189 DELAWARE AVE
CARNEYS POINT NJ 08069
JOHN B BIBEAU

as a licensed:
PESTICIDE APPLICATOR BUSINESS

Issued : 11/20/2013 License# : 93390A
Expires: 10/31/2014 Document#: 131881970

- Sign back of license where indicated.
Retain at place of business



STATE OF NEW JERSEY
DEPARTMENT OF ENVIRONMENTAL PROTECTION

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TRI-COUNTY TERMITE & PEST CONTROL INC
ATTN: MYLES D GUEVREMONT
189 DELAWARE AVE
CARNEYS POINT NJ 08069-1050

Document #: 131889860



Hereby Certifies the Goodstanding of:

TRI-COUNTY TERMITE & PEST CONTROL INC
189 DELAWARE AVE
CARNEYS POINT NJ 08069
MYLES D GUEVREMONT

as a licensed:
PESTICIDE DEALER BUSINESS

Issued : 11/20/2013 License# : 40349A
Expires: 10/31/2014 Document#: 131889860

- Sign back of license where indicated.
Retain at place of business

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DEPARTMENT OF ENVIRONMENTAL PROTECTION

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MYLES D GUEVREMONT
ATTN: TRI-COUNTY TERMITE & PEST CONTROL
189 DELAWARE AVE
CARNEYS POINT NJ 08069-1050

Document #: 131889790



Hereby Certifies the Goodstanding of:

MYLES D GUEVREMONT
189 DELAWARE AVE
CARNEYS POINT NJ 08069

as a licensed:
CERTIFIED PESTICIDE DEALER
License#: 30750A Reciprocal :
Issued : 11/20/2013 Certification: DLR
Expires : 10/31/2014 Document# : 131889790

- Sign back of license where indicated.

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MYLES D GUEVREMONT
ATTN: TRI-COUNTY TERMITE & PEST CONTROL
189 DELAWARE AVE
CARNEYS POINT NJ 08069-1050

Document #: 131888480



Hereby Certifies the Goodstanding of:

MYLES D GUEVREMONT
189 DELAWARE AVE
CARNEYS POINT NJ 08069

as a licensed:
COMMERCIAL PESTICIDE APPLICATOR

License #: 530948 CERTIFICATION AREAS
Reciprocal: 13 ,3A ,3B ,5 ,7A ,7B
Issued: 11/20/2013 7D ,8B ,CORE
Expires: 10/31/2014
Document#: 131888480 NJPRD

- Sign back of license where indicated.
Always carry your license when using pesticides



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CHRISTOPHER A SAMS

109 WRIGHT AVE
 STRATFORD NJ 08084-1129



DEPARTMENT OF ENVIRONMENTAL PROTECTION STATE OF NEW JERSEY

Hereby Certifies the Goodstanding of:

CHRISTOPHER A SAMS
 109 WRIGHT AVE
 STRATFORD NJ 08084

as a licensed:
COMMERCIAL PESTICIDE APPLICATOR

License #: 255448 CERTIFICATION AREA'S
 Reciprocal: 13 ,7A ,78 ,CORE
 Issued: 11/20/2013
 Expires: 10/31/2014
 Document#: 131886640 NJPRD



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Trenton, NJ 08625-0420

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ALLEN J DOLAN
ATTN: TRI COUNTY TERMITE & PEST CONTROL
189 DELAWARE AVE
CARNEYS POINT NJ 08069-1050

Document #: 131889150



Hereby Certifies the Goodstanding of:

ALLEN J DOLAN
189 DELAWARE AVE
CARNEYS POINT NJ 08069

as a licensed:
COMMERCIAL PESTICIDE APPLICATOR

License #: 546568 CERTIFICATION AREAS
Reciprocal: 13 ,7A ,7B ,CORE
Issued: 11/20/2013
Expires: 10/31/2014
Document#: 131889150 NJPRD

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KEITH KOSKIE
ATTN: TRI-COUNTY TERMITE & PEST CONTROL
189 DELAWARE AVE
CARNEYS POINT NJ 08069-1050

Document #: 131886470



Hereby Certifies the Goodstanding of:

KEITH KOSKIE
189 DELAWARE AVE
CARNEYS POINT NJ 08069

as a licensed:
COMMERCIAL PESTICIDE APPLICATOR

License #: 552828 CERTIFICATION AREAS
Reciprocal: 7A ,7B ,CORE
Issued: 11/20/2013
Expires: 10/31/2014
Document#: 131886470 NJPRD

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DEPARTMENT OF
ENVIRONMENTAL PROTECTION

STATE OF
NEW JERSEY

Hereby Certifies the Goodstanding of

BRIAN L. ROYCE
18 BARCLAY DR
PENNSVILLE

NJ 08070

as a licensed

COMMERCIAL PESTICIDE APPLICATOR

License # 522308

CERTIFICATION AREAS

Reciprocal

13 3A 3B 7A 7B 8 CORE

Issued

11/20/2013

Expires

10/31/2014

Document #

131888270

NJPPO

Hereby Certifies the Goodstanding of:

ROCCO A SORRENTINO
10 WARNE WAY
WASHINGTON

NJ 04882

as a licensed
COMMERCIAL PESTICIDE APPLICATOR

License #: 24538A CERTIFICATION AREAS
Reciprocal: 13 ,7A ,7B ,CORE
Issued: 11/20/2013
Expires: 10/31/2014
Documents: 131885110 NJPRO

Report pesticide spills to DCP Hotline at 1-877-927-6337

Description of Certification Areas

- | | | |
|----------------|-----------------|------------------|
| CORE-General | GA-Gen Veg Mgt | BC-Compost |
| 1A-Ag. Plant | GB-Right-of-Way | BD-Cooling Water |
| 1B-Ag. Animal | 7A-Gen & House | BE-Sewer Root |
| 2-Forest | 7B-Terr & Wood | BF-Pet Grooming |
| 3A-Ornamentals | 7C-Fungicide | B-Regulatory |
| 3B-Turf | 7D-Food Prod | 10-Dams & Res |
| 3C-Int. Plant | 7E-Wood Pres | 11-Aerial |
| 4-Seed Treat | 7F-Anthelm | 12A-Water Cont |
| 5-Aquatic | 8A-Cont Veh Hdy | 12B-Sewer |
| | 8B-Mechan | |

Rocco Sorrentino
Signature of Commercial Pesticide Applicator



Hereby Certifies the Goodstanding of:

LOUIS W. STOFFELS JR
46 E LAKE RD
WOODSTOWN NJ 08098

COMMERCIAL PESTICIDE APPLICATOR

License #: 242318 as a licensed: CERTIFICATION AREAS
Reciprocal: Issued: 11/20/2013 13 '7A '7D 'CORE
Expires: 10/31/2014
Document#: 131886850 NJPRD

Let's protect our earth



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DEPARTMENT OF ENVIRONMENTAL PROTECTION
Licensing and Pesticide Operations
PO Box 420, Mail Code 401-04E
Trenton, NJ 08625-0420

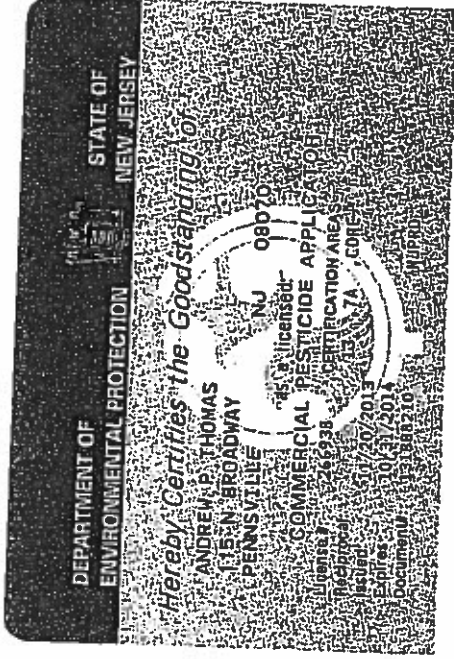
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ANDREW P THOMAS

115 N BROADWAY
PENNSVILLE NJ 08070-1618

Document #: 13188210



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STONSLO M WYGOR

7 KENT AVE
PENNSVILLE NJ 08070-1112

Document #: 131886010

DEPARTMENT OF ENVIRONMENTAL PROTECTION STATE OF NEW JERSEY

Hereby Certifies the Goodstanding of

STONSLO M WYGOR
7 KENT AVE
PENNSVILLE NJ 08070
as a licensed
COMMERCIAL PESTICIDE APPLICATOR

License #: 67808A CERTIFICATION AREAS
Reciprocal: 13 ,7A ,7B ,CORE
Issued: 11/20/2013
Expires: 10/31/2014
Document #: 131886010 NJPRD

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 Trenton, NJ 08625-0420

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PATRICK A NEWTON
 ATTN: TRI COUNTY TERMITE & PEST CONTROL
 189 DELAWARE AVE
 CARNEYS POINT NJ 08069-1050

Document #: 140022450

DEPARTMENT OF ENVIRONMENTAL PROTECTION STATE OF NEW JERSEY

Hereby Certifies the Goodstanding of

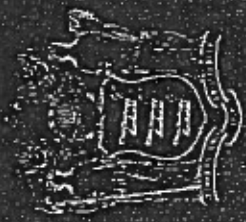
PATRICK A NEWTON
 189 DELAWARE AVE
 CARNEYS POINT NJ 08069

as a licensed:
 COMMERCIAL PESTICIDE APPLICATOR

License #: 55871B CERTIFICATION AREAS
 Reciprocal: 13, 7A, 7B, CORE
 Issued: 01/06/2014
 Expires: 10/31/2014
 Document #: 140022450 NJPRD

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 Always carry your license when using pesticides

DEPARTMENT OF ENVIRONMENTAL PROTECTION



STATE OF NEW JERSEY

Hereby Certifies the Goodstanding of:

JAMES R EMERSON
5242 WITHERSPOON AVE
PENNSAUKEN

NU 08109

as licensed:

COMMERCIAL PESTICIDE APPLICATOR

License #:	28245B	CERTIFICATION AREAS	
Reciprocal:		13 , 7A , 7B , 8B ,	CORE
Issued:	11/20/2013		
Expires :	10/31/2014		
Document#:	131887930		

NJPRD

Report pesticide spills to DEP Hotline at 1-877-927-6337

Description of Certification Areas

CORE-General	6A-Gen Veg Mgt	8C-Campground
1A-Ag. Plant	6B-Right-of-Way	8D-Cooling Water
1B-Ag. Animal	7A-Gen & House	8E-Sewer Root
2-Forest	7B-Term & Wood	8F-Pet Grooming
3A-Ornamentals	7C-Fumigation	9-Regulatory
3B-Tuff	7D-Food Proc	10-Demo & Res
3C-Int. Plant	7E-Wood Pres	11-Aerial
4-Seed Treat	7F-Antifoulant	12A-Water Sanit
5-Aquatic	8A-Gen Pub Hlth	12B-Steriliz
	8B-Mosquito	

Signature of
Commercial Pesticide Applicator



STATE OF NEW JERSEY
DEPARTMENT OF ENVIRONMENTAL PROTECTION

Licensing and Pesticide Operations
PO Box 420, Mail Code 401-04E
Trenton, NJ 08625-0420

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For further information, please visit our website at www.pcpnj.org



TRI COUNTY TERMITE & PEST CONTROL
ATTN: TEODORO T LOPES
189 DELAWARE AVE
CARNEYS POINT NJ 08069-1050

Document #: 131883600



Hereby Certifies the Goodstanding of:

TEODORO T LOPES
TRI COUNTY TERMITE & PEST CONTROL
189 DELAWARE AVE
CARNEYS POINT NJ 08069
RCA: JOHN B BIBEAU

as a licensed:
PESTICIDE OPERATOR

Issued : 11/20/2013 License# : 85819B
Expires: 10/31/2014 Document#: 131883600

- Sign back of license where indicated.
Always carry your license when using pesticides

Let's protect our earth



STATE OF NEW JERSEY
DEPARTMENT OF ENVIRONMENTAL PROTECTION
Licensing and Pesticide Operations
PO Box 420, Mail Code 401-04E
Trenton, NJ 08625-0420

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For further information, please visit our website at www.pcpnj.org*



TRI COUNTY TERMITE & PEST CONTROL
ATTN: KIMBERLY A THOMPSON
189 DELAWARE AVE
CARNEYS POINT NJ 08069-1050

Document #: 131884740



Hereby Certifies the Goodstanding of:

KIMBERLY A THOMPSON
TRI COUNTY TERMITE & PEST CONTROL
189 DELAWARE AVE
CARNEYS POINT NJ 08069
RCA: BRIAN L ROYCE

as a licensed:
PESTICIDE OPERATOR

Issued : 11/20/2013 License# : 83865B
Expires: 10/31/2014 Document#: 131884740

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STATE OF NEW JERSEY
DEPARTMENT OF ENVIRONMENTAL PROTECTION

Licensing and Pesticide Operations
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Trenton, NJ 08625-0420

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TRI COUNTY TERMITE & PEST CONTROL
ATTN: KIMBERLY L LAPP
189 DELAWARE AVE
CARNEYS POINT NJ 08069-1050

Document #: 131884660

DEPARTMENT OF
ENVIRONMENTAL PROTECTION



STATE OF
NEW JERSEY

Hereby Certifies the Goodstanding of:

KIMBERLY L LAPP
TRI COUNTY TERMITE & PEST CONTROL
189 DELAWARE AVE
CARNEYS POINT NJ 08069
RCA: JOHN B BIBEAU

as a licensed:
PESTICIDE OPERATOR

Issued : 11/20/2013 License# : 83810B
Expires: 10/31/2014 Document#: 131884660

- Sign back of license where indicated.
Always carry your license when using pesticides

STATE OF DELAWARE

DEPARTMENT OF AGRICULTURE
DIVISION OF CONSUMER PROTECTION
PESTICIDES COMPLIANCE SECTION



PESTICIDE BUSINESS LICENSE

This is to certify that

Firm Name: Tri-County Termite & Pest Control, Inc.

Address: 189 Delaware Avenue, Carneys Point, NJ 08069

Business License #: 467

Manager's Name: John Bibcau

having demonstrated compliance with the applicable provisions of Delaware Code, Title 3, Part II, Chapter 12 as amended entitled "PESTICIDE LAW" and the Rules and Regulations of the Delaware State Department of Agriculture, is hereby licensed to engage in the business of applying pesticides under the following classification(s)

Wood Destroying Pest Control

General Pest Control

Amount Paid: \$100

Pesticide Administrator

This license expires 12-31/2014, or upon the expiration date of liability insurance policy, or upon suspension/revocation for cause prior to the expiration date. This license must be displayed in a conspicuous place.

Pesticide Application Business License

BU #: BU10666

Tri-County Termite & Pest Control
189 Delaware Ave
Carneys Point NJ 08069-0150


CATEGORIES:

- C - Ornamental and Shade Trees
- C - Lawn and Turf
- F - Household / Health Related
- F - Wood Destroying Pests
- F - Public Health - Invertebrate Pest

PaPlants ID: 005BN2

Issue Date: 11/07/2013

Expire Date: 12/31/2014



FILE NO. 00210074
CLASSIFICATION 0014

STATE OF DELAWARE
DIVISION OF REVENUE

VALID
01/01/2015 - 12/31/2015
UNCLASSIFIED

11/18/15
SUBJECT
SUPPORT
GENERAL FEE

PROFESSIONAL AND OR PERS. SVCS-UNCLASSIFIED
PROFESSIONAL AND OR PERSONAL SERVICES

"VALIDATED"

2015

BUSINESS LICENSE

DEPARTMENT OF REVENUE
100 N. MARKET AVE
DOVER, DE 19901-0001



CONTACT INFO
189 DELAWARE AVE
RENNELLS, DE 19960

FOR A COMPLETE LIST OF OTHER AVAILABLE LICENSES, VISIT
WWW.DELAWARE.GOV/REVENUE/REGISTRATION/REGISTRATION
FOR A COMPLETE LIST OF OTHER AVAILABLE LICENSES

PATRICK C. CARTER
COMPTROLLER GENERAL



MARYLAND DEPARTMENT OF AGRICULTURE
PESTICIDE REGULATION SECTION
THE WAYNE A. CAWLEY, JR. BUILDING
50 HARRY S. TRUMAN PARKWAY
ANNAPOLIS, MARYLAND 21401-7080
(410) 841-5710

156393

PESTICIDE BUSINESS LICENSE NO. 29928

EXPIRES JUNE 30, 2014
POST IN A CONSPICUOUS PLACE

TRI-COUNTY TERMITE & PEST CONTROL, INC.
189 DELAWARE AVENUE
CARNEYS POINT NJ 08069-0000

APPLICATION CATEGORIES: (7-A)(7-B)(7-D)

This license is granted to this business for the application of pesticides, in the category(ies) shown above, within the State of Maryland, in accordance with the provisions of the Agriculture Article, Sections 5-201 through 5-211, Annotated Code of Maryland.

A listing of the Pest Control Categories as appears in the Regulations Pertaining To The Pesticide Applicators Law, Code of Maryland Regulations (COMAR) 15.05.01, is provided on the reverse side of this certificate (license or permit).

Earl F. Hance
Secretary of Agriculture

THIS IS AN OFFICIAL LICENSE ISSUED BY THE CITY OF NEW CASTLE

CITY OF NEW CASTLE BUSINESS LICENSE

900 WILMINGTON ROAD
NEW CASTLE, DE 19720-3638
302-322-9813

LICENSE ID: 14000467 EFFECTIVE DATE: 01/01/14

ISSUED: 01/28/14 EXPIRATION DATE: 12/31/14

LICENSE TYPE: Business License 9-20 Employee

BUSINESS NAME: Tri County Termite & Pest Cont

BUSINESS LOCATION:

Tri County Termite & Pest Cont
John Bibeau
189 Delaware Ave.
Carneys Point, NJ 08069



SUMMARY OF SERVICES:

DESCRIPTION	QTY
Business License 9-20 Emps.	1.00

TO BE DISPLAYED IN A CONSPICUOUS PLACE

CITY OF WILMINGTON - BUSINESS LICENSE

ACCOUNT NO. LICENSE NO. CODE
035167 6830 4024 PEST CONTROL-

FEE PAID
120.00

BUSINESS TRI-COUNTY TERMITE & PEST
189 DELAWARE AVE
CARNEYS POINT, NJ 08069

2014

Expires: 12/31/2014

ISSUED BY

TRI-COUNTY TERMITE & PEST
189 DELAWARE AV
CARNEYS POINT, NJ 08069

Jeffrey J. Starkey
COMMISSIONER
DEPARTMENT OF LICENSES & INSPECTIONS

THIS LICENSE MUST BE DISPLAYED IN A PROMINENT PLACE

TOWN OF CAMDEN

1783 FRIENDS WAY
CAMDEN, DE 19934
(302) 697-2299

LICENSE ID: B4-00307 EFFECTIVE DATE: 01/01/14

ISSUED: 01/24/14 EXPIRATION DATE: 12/31/14

LICENSE TYPE: BUSINESS LICENSE: GENERAL SVCS

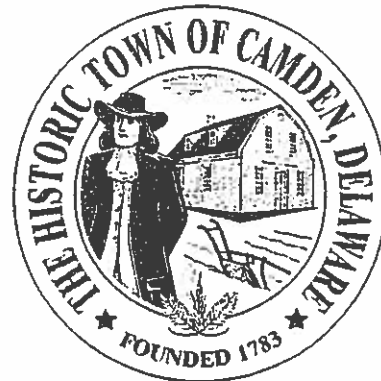
BUSINESS NAME: TRI COUNTY TERMITE & PEST CONT

BUSINESS LOCATION:

TRI COUNTY TERMITE & PEST CONT
JOHN BIBEAU
189 DELAWARE AVE
CARNEY'S POINT, NJ 08069

SUMMARY OF SERVICES:

DESCRIPTION	QTY
GENERAL SERVICES	1.00



2014

TO BE DISPLAYED IN A CONSPICUOUS PLACE

MAYOR & COUNCIL OF NEW CASTLE BUSINESS LICENSE

900 WILMINGTON ROAD
NEW CASTLE, DE 19720-3638
302-322-9813

LICENSE ID: 13000775 EFFECTIVE DATE: 01/01/13

ISSUED: 01/22/13 EXPIRATION DATE: 12/31/13

LICENSE TYPE: Business License 9-20 Employee

BUSINESS NAME: Tri County Termite & Pest Cont

BUSINESS LOCATION:

Tri County Termite & Pest Cont
John Bibeau
189 Delaware Ave.
Carneys Point, NJ 08069



SUMMARY OF SERVICES:

DESCRIPTION	QTY
Business License 9-20 Emps.	1.00

TO BE DISPLAYED IN A CONSPICUOUS PLACE

THIS IS AN OFFICIAL LICENSE ISSUED BY THE TOWN OF CAMDEN

TOWN OF CAMDEN

1783 FRIENDS WAY
CAMDEN, DE 19934
(302) 697-2299

LICENSE ID: B3-00331 EFFECTIVE DATE: 01/01/13

ISSUED: 01/30/13 EXPIRATION DATE: 12/31/13

LICENSE TYPE: BUSINESS LICENSE: GENERAL SVCS

BUSINESS NAME: TRI COUNTY TERMITE & PEST CONT

BUSINESS LOCATION:

TRI COUNTY TERMITE & PEST CONT
JOHN BIBEAU
189 DELAWARE AVE
CARNEY'S POINT, NJ 08069

SUMMARY OF SERVICES:
DESCRIPTION
GENERAL SERVICES

QTY
1.00



2013

TO BE DISPLAYED IN A CONSPICUOUS PLACE



QualityPro

The Mark of Excellence in Pest Management

QualityPro
2012

Presenting this certificate of excellence to

Tri County Termite & Pest Control, Inc.

QualityPro
2013

For outstanding service and quality workmanship in the pest control industry.

John C. Fisher

official signature

QualityPro
2011

QualityPro
2010

QualityPro
2009

QualityPro
2008

QualityPro
2007

QualityPro
2006

QualityPro
2005

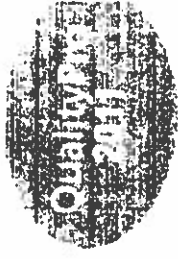
QualityPro
2004

QualityPro Schools

The Mark of Excellence in Pest Management



Tri-County Termite & Pest Control Inc.



Robert Johnson

Official Signature



**GREEN
PRO**

CERTIFIED

Eco-Effective Pest Control

GREENPRO

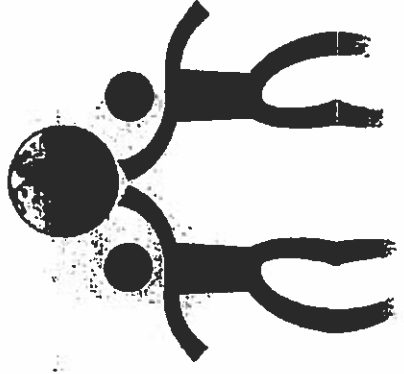
Eco-Effective Pest Control

Presenting this certificate of excellence to
Tri County Termite & Pest Control, Inc.

in acknowledgment of your continuing efforts toward professional excellence and environmental awareness in the pest management industry. You have met the GreenPro testing requirements for eco-effective pest control.



official signature



QualityPro

The Mark of Excellence in Pest Management



Presenting this certificate of excellence to

Tri County Termite & Pest Control, Inc.

in acknowledgment of your continuing efforts toward professional excellence
in the pest management industry by meeting the QualityPro requirements
and achieving the mark of excellence in pest management.

official signature

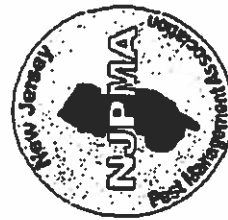
THIS IS TO CERTIFY THAT

Tri-County Termite & Pest Control

IS A MEMBER OF THE

New Jersey Pest Management Association

AND IS ENTITLED TO ALL THE PRIVILEGES OF SUCH MEMBERSHIP
UNDER THE CONSTITUTION AND THE BY-LAWS OF THE ASSOCIATION.
THIS CERTIFICATE AFFIRMS THE OBSERVANCE OF THE CODE OF ETHICS
AND APPROVAL OF OBJECTIVES AND PRINCIPLES OF THE ASSOCIATION.



Thomas Doyle
Executive Director



State of New Jersey

CHRIS CHRISTIE
Governor

KIM GAUDAGNO
Lt. Governor

DEPARTMENT OF THE TREASURY
DIVISION OF REVENUE
P.O. BOX 026
TRENTON, NJ 08625-034
PHONE: 609-292-2146 FAX: 609-984-6679

ANDREW P. SIDAMON-ERISTOFF
State Treasurer

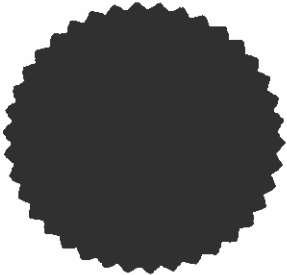
APPROVED
under the

Small Business Set-Aside Act and Minority and Women Certification Program

This certificate acknowledges **TRI-COUNTY TERMITE & PEST CONTROL, INC.** as a **Category 2** approved Small Business Enterprise that has met the criteria established by N.J.A.C. 17:13 and/or 17:14.

This registration will remain in effect for three years. Annually the business must submit, not more than 20 days prior to the anniversary of the registration notice, an annual verification statement in which it shall attest that there is no change in the ownership, revenue eligibility or control of that business.

If the business fails to submit the annual verification statement by the anniversary date, the registration will lapse and the business will be removed from the SAVI that lists registered small businesses. If the business seeks to be registered again, it will have to reapply and pay the \$100 application fee. In this case, a new application must be submitted prior the expiration date of this registration.



Andrew Pantelides
Assistant Director

Issued: April 8, 2012
Certification Number: 56758-20

Expiration: April 7, 2015



CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY)
5/30/2014

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

PRODUCER Insurance Agency Management, Inc. 230 High Street P.O. Box 158 Burlington NJ 08016	CONTACT NAME: Kelly A. Kochan	
	PHONE (A/C No. Ext): (609) 499-0237	FAX (A/C No.): (609) 499-4077
E-MAIL ADDRESS: kkochan@tcirons.com		
INSURER(S) AFFORDING COVERAGE		NAIC #
INSURER A: Philadelphia Indemnity Ins. Co.		18058
INSURER B: New Jersey Casualty Ins. Co.		10732
INSURER C:		
INSURER D:		
INSURER E:		
INSURER F:		

COVERAGES **CERTIFICATE NUMBER:** 14-15 Rev. Master **REVISION NUMBER:**

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS

INSR LTR	TYPE OF INSURANCE	ADDL INSR	SUBR WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS
A	GENERAL LIABILITY			PHPK1154014	4/1/2014	4/1/2015	EACH OCCURRENCE \$ 2,000,000
	<input checked="" type="checkbox"/> COMMERCIAL GENERAL LIABILITY						DAMAGE TO RENTED PREMISES (Ea occurrence) \$ 100,000
	<input type="checkbox"/> CLAIMS-MADE <input checked="" type="checkbox"/> OCCUR	X					MED EXP (Any one person) \$ 5,000
	GENL AGGREGATE LIMIT APPLIES PER						
	<input checked="" type="checkbox"/> POLICY <input type="checkbox"/> PROJECT <input type="checkbox"/> LOC						GENERAL AGGREGATE \$ 4,000,000
							PRODUCTS - COMP/OP AGG \$ 4,000,000
							\$
A	AUTOMOBILE LIABILITY			PHPK1154014	4/1/2014	4/1/2015	COMBINED SINGLE LIMIT (Ea accident) \$ 1,000,000
	<input type="checkbox"/> ANY AUTO						BODILY INJURY (Per person) \$
	<input type="checkbox"/> ALL OWNED AUTOS	<input checked="" type="checkbox"/>	SCHEDULED AUTOS				BODILY INJURY (Per accident) \$
	<input type="checkbox"/> HIRED AUTOS		NON-OWNED AUTOS				PROPERTY DAMAGE (Per accident) \$
							Undersured motorist \$ 1,000,000
A	<input checked="" type="checkbox"/> UMBRELLA LIAB			PHUB454614	4/1/2014	4/1/2015	EACH OCCURRENCE \$ 3,000,000
	<input type="checkbox"/> EXCESS LIAB						AGGREGATE \$ 3,000,000
	<input type="checkbox"/> DED <input checked="" type="checkbox"/> RETENTION \$ 10,000						\$
B	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY			M66928-3-14	4/1/2014	4/1/2015	<input checked="" type="checkbox"/> WC STATUTORY LIMITS <input type="checkbox"/> OTHER
	ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH)		Y/N				E.L. EACH ACCIDENT \$ 1,000,000
	If yes, describe under DESCRIPTION OF OPERATIONS below		N/A				E.L. DISEASE - EA EMPLOYEE \$ 1,000,000
							E.L. DISEASE - POLICY LIMIT \$ 1,000,000

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (Attach ACORD 101, Additional Remarks Schedule, if more space is required)
 Re: Bid, Exterminatio/Pest Control Management Servies, BA#40-2010

The County of Union is named as additional insured, ATIMA, as per written contract, as respects General Liability.

CERTIFICATE HOLDER**CANCELLATION**

County of Union Department of Admin Services 10 Elizabethtown Plaza Elizabeth, NJ 07207	SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.
	AUTHORIZED REPRESENTATIVE Timothy Irons/KOCHAN

Tri-County

Termite & Pest Control, Inc.

189 DELAWARE AVENUE, CARNEYS POINT, NEW JERSEY 08069
 800.670.8077 phone • 856.299.7672 fax • www.TriCountyPestCo.com

Emergency Contact Information

Our office hours are Monday through Friday, 8:00 a.m. until 5:00 p.m. The employees listed below can be contacted after business hours by calling their cell phone numbers twenty-four hours a day seven days a week. If for some reason a message must be left on a cell phone, please be advised that the employee will return the call with in one hour of the message.

<u>Employee</u>	<u>Title</u>	<u>Cell Number</u>	<u>Email Address</u>
Myles Guevremont	Service Manager, Quality Control	609-820-0841	mguevremont@tcpcontrol.com
Chris Sams	Service Manager	856-466-5111	csams@tcpcontrol.com
John Bibeau	President	609-230-5892	jbibeau@tcpcontrol.com

If there is an emergency during business hours, you may contact any of the following employees.

<u>Employee</u>	<u>Title</u>	<u>Office Number</u>	<u>Email Address</u>
Kim Thompson	Office Manager	856-299-6531 Extension 13	kim@tcpcontrol.com
Kim Lapp	Accounts Receivable	856-299-6531 Extension 14	klapp@tcpcontrol.com
Courtney Christian	Scheduler	856-299-6531 Extension 12	cchristian@tcpcontrol.com
Tina Armandi	Scheduler	856-299-6531 Extension 10	tarmandi@tcpcontrol.com

PROFESSIONAL AFFILIATIONS



TRI-COUNTY

Published by the Tri-County Board of Supervisors

Volume 10, Number 1, 1978

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Tri-County

Termite & Pest Control, Inc.

189 DELAWARE AVENUE, CARNEYS POINT, NEW JERSEY 08069
800.670.8077 phone • 856.299.7672 fax • www.TriCountyPestCo.com

IPM COORDINATOR MASTER LIST

<u>SCHOOL DISTRICT</u>	<u>COORDINATOR</u>	<u>Phone #</u>	<u># of Schools</u>
1. Audubon School District	<u>Bud Rutter</u>	547-7695 x170	3
2. Alloway Township School	<u>Chuck Atkinson</u>	935-1627 x31	1
3. Barrington Schools	<u>Nelson Thompson</u>	547-8467 x123	3
4. Black Horse Pike (Superint. Central Office: Dr. Leek Triton H.S. Highland H.S. Timber Creek H.S.)	<u>Oliver Giorgi</u> <u>Bill Collins</u> <u>Barry Englebert</u>	227-4106 x8020)227-4106 232-9703	3
5. Eastern Regional H.S.	<u>Richard Woidon</u>	856-346-6755 / 784-4441 x1155	2
6. East Greenwich Schools Samuel Mickle & John Berkley Jeffrey Clark	<u>James LaPalomato</u> <u>Michael Venello</u>	856-423-0413 856-423-0613	2
7. Fairfield Twp.	<u>Ron DiPietro</u>	453-1882x8004	2
8. Gloucester County Christian School	<u>Don Netz</u> <u>Dick Collins (Alternate)</u>	856-589-1665	1
9. Greenwich Township	<u>William Houghton</u>	856-224-4920 x129	2
10. Haddon Township	<u>Ray Sangillo</u> (Alternate- <u>Karen</u>)	856-869-7750 ext. 7319	7
11. Hamilton Township Schools	<u>Ian Nelson</u>	609-625-6685	5
12. Kingsway Learning Center Haddonfield Site	<u>David Ford</u> Backup- <u>James Ault</u>	856-428-8108 ext. 335	2
Kingsway Learning Center Moorestown Site	<u>Robert Toney</u> Backup- <u>Vincent Vinelli</u>	856-234-4442 ext. 336	
13. Lower Alloways Creek School	<u>Benjamin Bradway</u>	935-2707 ext. 210	1
14. Mannington Twp.	<u>Martin Lillya</u>	856-935-1078 ext.17	1
15. Oaklyn Public School	<u>Rich Burrough</u>	856-858-0335 ext 199	1
16. Oldmans Twp. School	<u>Gary Moore</u>	856-299-4240	1
17. Our Lady Star of the Sea	<u>Rita McGiade</u> <u>Marie Turco</u>	609-884-4437 609-884-5312	1

PROFESSIONAL AFFILIATIONS



18. Paulsboro BOE	<u>Jack Henderson</u>	856-423-2222 x231 Office 856-498-4612 Cell	4
19. Penns Grove – Carney’s Point	<u>Wendall Porter</u>	856-362-0632	6
20. Pennsville Twp.	<u>John J. Recchini</u> Alternate: <u>Ellen Sickler</u>	856-540-6200 x 17	7
21. Pine Hill School District	<u>Tom O’Donnell</u>	856-784-8887 x1118	5
22. Pitman School District	<u>Thomas Herms</u>	856-589-1238	5
23. Quinton Twp. School	<u>Ken Wilson</u>	856-935-2379 x208	1
24. Salem Community College	<u>Bruce Watkins Jr.</u>	856-351-2715	2
25. Salem County Vocational	<u>Earl Maiden</u>	856-769-0101	4
26. St. Michael the Archangel	<u>Kathy Checkley</u>	856-881-0067	1
27. Wildwood	<u>Mr. Sanguinetti</u>	609-522-0786	2
28. Woodstown Preschool Academy	<u>Kathleen DiPatri</u>	856-769-0020	1
29. Bridgeton Board of Education	<u>Terry Mae</u>	856-455-8030 ext 1855	17
30. Glassboro Public Schools	<u>Drew Sole</u>	856-881-2276	11
31. Morris Goodwin School	<u>Nancy Nosta</u> <u>Bruce Shinn – Alternate</u>	856-451-5513	1
32. Cherry Hill Public Schools	<u>Wes Mikes</u>	856-489-5795	23
33. Gloucester City Schools	Alt. <u>Kevin Larson</u> <u>John Kennv</u>	609-929-1629 856-456-7000 ext. 1524	5
34. Washington Twp. Schools	<u>Pat Myers</u>	856-589-9120	19
35. Richard Stockton College	<u>Bill Houck</u>	609-652-4769	13
36. Rowan University	<u>Mark Showers</u>	856-245-4940	53
37. Sayreville Schools	Jo Hospidor	732-525-5200 x5220	8
38. West New York Schools	Bob Jameson	201-388-7128	12
39. Camden City Public Schools	Steve Nicoella	856-966-2613x2617	35
40. St. John of God	Steve Aman	856-848-4700x 1160	2
41. Camden County College	Bob Sheridan	856-227-7200x 4240	33
42. Gloucester County Special Services	Bob Shannon	856-468-1445x 2600	5

Tri-County

Termite & Pest Control, Inc.

189 DELAWARE AVENUE, CARNEYS POINT, NEW JERSEY 08069
800.670.8077 phone • 856.299.7672 fax • www.TriCountyPestCo.com

List of Counties & Townships

New Castle County

Ruth Kowalski 302-395-5259

Pittsgrove Township

Harry Snyder 856-358-6641

Cape May County

Bud Springer 609-465-1291

The County of Salem

Earl Gage 856-935-7510

Carneys Point Township

Gene Gilbert 856-299-1369

Alloway Township

Ken McKelvey 856-935-5271

County of Mercer

Isabella Jesus 609-989-6716

Denise Rodriquez 225-5340

Camden County

Denise Rodriquez 225-5340

Woodstown Borough

Wendy Williams 769-2200

Pennsville Township

Carol Wooten 856-678-7331

Penns Grove Borough

Steve Labb 856-299-8816

Oldmans Township

Sue Miller 856-299-0780

Lower Alloway Township

Mr. Underwood 856-935-5252

Reference Counties & Townships

1 | 8 | 3

PROFESSIONAL AFFILIATIONS



Tri-County

Termite & Pest Control, Inc.

189 DELAWARE AVENUE, CARNEYS POINT, NEW JERSEY 08069
800.670.8077 phone • 856.299.7672 fax • www.TriCountyPestCo.com

Integrated Pest Management (IPM) Philosophy & Strategy

Introduction:

Tri-County has been providing quality pest control service since 1985. The President and founder of this family owned business has always prided his company in providing quality pest control and honest service.

We employ all principals of IPM including sanitation, mechanical exclusion, biological controls, inspection, monitoring education, communication, cooperation, and sealing and caulking.

The Primary Tools of IPM Methods Include:

Inspections: The IPM Technician will conduct routine visual inspections of pest prone areas for conditions that are conducive to attraction or harboring pests. This helps determine whether treatment is required.

Identification: Our Technicians go through the most comprehensive training in the pest control industry. An integral part of IPM is proper identification of the pest. This insures a proper approach to eradicating the pest population. If our field technician can not identify the insect we have an entomologist who can.

Monitoring: Precisely placing insect monitors which can trap a portion of the pest population is the key to informing the IPM Technician of the areas needing attention. This helps minimize the amount of pesticides applied by focusing treatments into specific harborages with active signs of infestation.

Note: Sanitation is critical when employing baits for rodents and insects. We will give written reports of those areas that need increased sanitation of deep cleaning.

- **Insect Growth Regulators:** Tri-County uses Insect Growth Regulators (IGR) to break the breeding and developmental cycle of many insect pests. The IGR's we use are effective against cockroaches, stored product pests, fleas, ants, and many other insects. Gentrol and Precore are two excellent products with safety and environmental awareness in mind.
- **Pheromone Traps:** We employ many types of insect pheromone traps, which contain non-toxic glue and insect pheromone that attracts insects by luring it to the trap with its own scent. We use traps for many stored products pests such as Indian Meal moths, Saw Toothed Grain Beetles, and several others. Mini Gold Lure Stick, which contains Muscamone, a house fly pheromone, is used for the common housefly.
- **Mechanical Traps:** For the control of mice we use traps such as the Tin Cats. We use modified and improved snap traps for rodent control such as professional style expanded trigger mouse and rat snap traps.

PROFESSIONAL AFFILIATIONS



NOTE: Fly population during the winter months means indoor breeding sites. We will find and locate the breeding sites for remediation of the problem. Sanitation is essential when dealing with flies.

Pesticide Application: In an IPM program, we use liquid pesticides only when *active* pest infestations are found opposed to a routine application program. We apply pesticides that are carefully chosen based on their general safety properties and their overall effectiveness on the pests. Our Technicians apply pesticides only in the precise area of infestation. We employ the crack and crevice method of treatment that places the pesticide directly into the pest harborage and significantly reduces the potential for humans to contact the pesticides.

Only those pesticides on the approved list will be used and the application will be made when the school or area is vacant. Many state laws do not allow liquid pesticide applications while students are in the school (excluding rodent and insect baits that have in odor). In many situations we will caulk the crack or treat in a void with an inorganic dust such as a boric acid or silica gel.

Contributing Conditions: Our IPM program will include specific written recommendations that directly relate to pest problems. These recommendations are an essential part of an IPM program in order to eliminate harborages, entranceways, food, water, and environmental conditions contributing to pest conditions. Pest populations are naturally minimized by eliminating these conditions, and routine pesticide use is significantly reduced.

Documentation: The final component of an effective IPM program is through documentation of all services performed, conditions found, pest signs identified, and recommendations. This document serves you, the client, by providing a permanent record of the materials used, time and place used, and documenting the fact that least toxic methods of pest control are being performed in your facilities.

Treatment Strategies

Introduction:

Treatment strategies may change from on facility to another due to different factors involved regarding pests and their environment. The following are guidelines we will implement. Any changes will be coordinated with the IPM Coordinator.

Cockroaches:

Tri-County will install glue boards in the kitchen areas of the cafeteria, teacher's lounges, home economic rooms, and any other areas where cockroaches are seen or have been reported. In areas where cockroaches are found we will install Maxforce bait. MRF 2000 bait will be used in cracks and crevices to control cockroaches. If indicated PT240, PT230, Boric dust, or synthetic pyrethroids will be used.

If organophosphates or carbamates are necessary, they will only be used during the months when school is closed for vacations (summer, spring, & winter breaks). The IGR Gentrol will be used for control of cockroaches to break their life cycle. Additional materials may be used. See approved materials list.

Rodents:

The approach to rodent control is to eliminate entrance areas, harborage, food, and shelter, thus putting maximum pressure on this pest. We will use glue boards, snap traps, and mechanical wind up devices to eradicate the population and then leave glue boards as monitoring devices.

Fleas:

Since these are biting insects and immediate control is usually necessary, a natural pyrethrin (non residual) with an IGR will be applied after school hours for immediate knockdown. On Friday afternoon (if necessary) a synthetic parathyroid will be applied for extended control. Vacuuming recommendations will be detailed in writing to remove eggs, larva, pupa, and adult.

Ants:

There are many species of ants and control can vary from one species to the next. Our first priority is to properly identify the ant for the correct control procedure. The first line of defense will be any bait. The purpose will be to get the foraging worker ants to feed on the bait and return it to destroy the queen. Some species of ants (such as citronella ants) may not need any insecticide application.

If insecticides are necessary only baits or boric acid type materials will be used and applied when children are absent from the area. It may be necessary to dust wall voids or pipe openings. Boric acid dust will be used. Sealing openings such as cracks in slabs and openings in the building will be employed. If outdoor treatment is necessary insecticide granules will be used and watered in. If a power spray is indicated a synthetic pyrethroid will be used. IGR's will be used to break the life cycle of ants.

Spiders:

If significant numbers are present a natural pyrethrin or synthetic pyrethroid will be used to control the spiders. Pesticide applications will be done after school hours. If outdoor treatments are indicated a synthetic pyrethroid will be used. Sealing cracks and crevices and openings will be done when necessary.

Silverfish:

There are different types of silverfish. We generally find firebrats, common silverfish, and four lined silverfish, which is an outdoor species. Silverfish can be difficult to control if they are not properly identified, as the control measures are different for each. Usually silverfish are found around the boiler rooms and rooms that are very warm.

We will employ several control strategies such as crack and crevice application with natural pyrethrins, followed by PT240 or PT230. In addition, baits may be placed in areas where silverfish are present, where children can not get to it. Microencapsulated products such as Whimires PT140 Exclude may be used. IGR's will be employed to break the life cycle of silverfish.

Ground Beetles:

These are actually beneficial insects that will not live indoor or complete a life cycle indoors. If large numbers of live ground beetles are found the vacuum will be used. An outdoor inspection will be made and a detailed recommendation for modifying breeding locations will be submitted. If an outdoor treatment is indicated, we will use insecticide granulars watered in or a treatment using a synthetic pyrethroid.

Millipedes and/or Centipedes:

Generally these are outdoor insects which may migrate in only during dry spells or excessive rain. They tend to breed in mulch beds or organic matter around the perimeter of the building. If found indoors, they generally die of lack of moisture and no pesticide application is necessary inside. An outdoor habitat modification may be necessary.

If a pesticide application is necessary, approved insecticide granulars or synthetic pyrethroids will be used. Openings will be need to be sealed for ground beetles.

Crickets:

These are outdoor insects but can survive indoors for a long time. Insecticide baits work very well for crickets as well as synthetic pyrethroids. Any application will be done after hours. Glue boards will be placed to monitor for treatment effectiveness. Openings to the outside will need to be sealed. Outdoor treatment would be the same as for millipedes and centipedes.

Stinging Insects:

Bees, wasps, and hornets that are flying around the grounds can be impossible to eliminate since they are searching for flowers for pollen and food. Elimination of flowering plants, dandelions, and other attractive flowers is essential. We will respond to and remove stinging insect nests that we find on the structure.

Flying Insects:

Flying insects that are breeding within the area will be treated when their presence disrupts classroom activities. Flies and flying insects in cafeterias, home economic rooms, and other areas where food or breeding is found will be treated to knock down adults, and fly grids may be necessary to be purchased and installed. We will inspect for breeding areas and advise, in writing, areas that need to be cleaned and sanitized.

Head Lice:

Head lice, body lice, pubic lice, and scabies are a medical condition and we will work closely with the medical staff with a plan of action. An "In Service" Educational Program regarding the biology and habits of head lice will be offered to staff, the parents, and the public. The application of insecticides is seldom, if ever, warranted and we will explain under what circumstances that would be employed. Disinfectants are effective in eliminating lice and scabies from the structure.

If necessary the local health officer can be brought in to explain the role and responsibility of the parents, the doctor, the school, and lastly the pest control company. Medical treatment and follow up is the first line of defense. Cleaning, sanitation, and disinfection must be implemented. Pesticides are seldom necessary to control body lice, pubic lice, and scabies. Since head lice can live off the host for some time, in severe infestations, an application of a natural pyrethrin may be indicated. If necessary Tri-County will write a custom designed letter to parents regarding lice control.

Termites:

Termites are not covered under the normal service agreement. If termites swarm, Tri-County will respond and make recommendations and a proposal for termite control will be given. The treatment involves a soil treatment and this would be done when the facilities or school can be closed for at least 7 days. The preferred time to treat would be when facilities are closed or during the summer months for school accounts.

Temporary measures such as vacuuming and sealing cracks can be employed to try to stop the swarming. In severe cases the class can be moved to another area and a spot treatment using reduced odor termiticide can be applied when the school is closed for 7 days. The IPM coordinator will be provided with written detail for the diagnosis and treatment recommendation for a termite infestation.

Affiliations

Tri-County Termite & Pest Control, Inc. and employees are members of the following organizations:

- o National Pest Control Association
- o New Jersey Pest Management Association
- o United States Chamber of Commerce
- o Delaware Pest Control Association
- o Quality Pro Certified
- o Quality Pro Schools Certified
- o Green Pro Certified

Training

Introduction:

In order for an IPM program to work it takes an ongoing commitment to training and education.

Our goal is to educate children, parents, and staff on the new technology that our industry continues to receive. The spray tank is not our standard piece of equipment anymore. We now use monitors, growth regulators, pheromones, and less toxic baits and compounds to control insects. Our technicians are fully trained in IPM and attend continuous classes. Also, they are current on New Jersey local and state regulations. All of our Technicians are also trained in hazmat, and are state licensed applicators in New Jersey, Delaware, and Pennsylvania.

It is very important for Education Facilities to continue our program over the summer months to make sure the school year starts at a zero pest condition.

IPM PROGRAM

Approved Pesticides and Materials List

Mechanical Equipment

- Insect and Rodent monitors (non toxic glue boards)
- Professional expanded trigger snap traps
- Silicone and latex caulking
- Expanding foam
- Paraclipse Fly Lights
- Bird Screening

Pheromone Traps and Insect Growth Regulators

- Gentrol (s-hydroprene)

- Precore (methoprene)
- Torus (fenoxycarb)
- All pheromone traps (Whitmire, Fuji, Agrisenses, Victor)

Low Impact Pesticides

- Maxforce FC Magnum Roach Bait
- DuPont Advion Roach Bait
- Gourmet Liquid Ant Stations
- Delta Dust
- Gourmet Ant Gel Bait
- DuPont Advion Ant Gel Bait
- Avert Dry Flowable Roach Bait
- Final Bait Blox
- Niban Granular Bait
- Gentrol Point Source
- Victor Poison Free Mint Spray Wasp and Hornet
- Mother Earth D Dust
- Propoxur Granular Bait
- Contrac Blox
- DuPont Advion Ant Stations
- Delta Guard

High Impact Pesticides

- Evercide Insecticide
- Cykick Aerosol

- CB 80 Extra
- Ultracide Flea Aerosol
- Phantom
- Phantom Aerosol
- Gentrol Aerosol
- Bedlam

The process of micro encapsulation of the active ingredient allows these products to carry the signal word "caution". The active ingredient is encased in a polymeric capsule; which greatly reduces the odor and the likelihood of exposure to humans.

NOTE: Rodent baits would be placed in locked tamper resistant stations or in areas where inaccessible to children or pets. Rodenticides would only be used when mechanical devices did not solve the problem. All rodenticide baits would be removed after the rodents are eliminated.

NOTE: If a chemically sensitive student or staff member is present in the school no product will be used until cleared by that person's physician. It is the administrations responsibility to notify Tri-County of chemically sensitive individuals.