

**BIDDER SIGNATURE PAGE**

Rev. 9/20/05

1. If doing business under a trade name, partnership or a sole proprietorship, you must submit the bid under exact title of the trade name, partnership, or proprietorship, and the bid must be signed by either the owner or a partner and witnessed by a notary public.
2. If a Corporation, the bid must be signed by the President or Vice President and witnessed by Corporate Secretary, (Corporate title must be exact) and affix corporate seal.
3. Other persons authorized by Corporate Resolution to execute agreements in its behalf may also sign the bid documents (pages).
4. The Person who signs this bid form must also sign the Non-Collusion Affidavit.
5. You cannot witness your own signature.

  
 \_\_\_\_\_  
 SIGNATURE  
 CORPORATE SECRETARY

Andrew J. Maffey/Vice President  
 \_\_\_\_\_  
 PRINT NAME AND TITLE  
 CORPORATE SECRETARY

Maffey's Security Group  
 \_\_\_\_\_  
 NAME OF BIDDER

1172 East Grand Street  
 \_\_\_\_\_  
 ADDRESS OF BIDDER

Elizabeth, NJ 07201  
 \_\_\_\_\_

TELEPHONE: 908-351-1172

FAX: 908-838-9959

EMAIL: sales@maffeys.com

BY:   
 \_\_\_\_\_  
 SIGNATURE

06/25/2014  
 \_\_\_\_\_  
 DATE

**AFFIX CORPORATE SEAL**

Edward F. Maffey/President  
 \_\_\_\_\_  
 PRINT OR TYPE NAME AND TITLE

**WARNING:** FAILURE TO FULLY, ACCURATELY, AND COMPLETELY SUPPLY THE INFORMATION REQUESTED ON THIS PAGE MAY RESULT IN THE REJECTION OF YOUR BID AS NON-RESPONSIVE

**BID FORM PAGE**  
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Having carefully read the proposal, specifications and instructions to bidders the undersigned hereby agrees to provide **SECURITY SYSTEM SERVICE INSTALLATION & REPAIRS** for owned or leased properties for various departments in the County of Union in accordance with the specifications for a period of twenty-four (24) consecutive months.

**DO NOT ALTER ANY LINES OR LANGUAGE ON THE BID FORM PAGES. ANY ALTERATION OR SUBSTITUTION ON THE BID FORM PAGE SHALL RENDER THE BID UNRESPONSIVE AND RESULT IN THE REJECTION OF THE BID.**

All estimates are to be considered "more or less".

<u>Item#</u>	<u>Estimate</u>		<u>Unit Price</u>		<u>Sub-Totals</u>
1a-	<u>2000 Hours</u>	X	\$ <u>120.00</u>	=	\$ <u>240,000.00</u>
	Estimated Regular Work Hours For Repairs (24 months)		Hourly Rate		

1b-	<b>Brand name parts allowance (See Section 10)</b>			=	\$ <u>192,000.00</u>
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**1c- Brand Name Parts Discount (See Section 10)**

Axis Camera	\$253,000.00 - (\$253,000.00 x $\frac{.05}{\text{Discount}}$ )	=	\$ <u>240,350.00</u>
* Belden	\$77,000.00 - (\$77,000.00 x $\frac{.01}{\text{Discount}}$ )	=	\$ <u>76,230.00*</u>
Etherwan	\$38,000.00 - (\$38,000.00 x $\frac{.05}{\text{Discount}}$ )	=	\$ <u>36,100.00</u>
Garrett	\$11,000.00 - (\$11,000.00 x $\frac{.10}{\text{Discount}}$ )	=	\$ <u>9,900.00</u>
Iomnis	\$65,000.00 - (\$65,000.00 x $\frac{.05}{\text{Discount}}$ )	=	\$ <u>61,750.00</u>
Milestone Systems	\$120,000.00 - (\$120,000.00 x $\frac{.10}{\text{Discount}}$ )	=	\$ <u>108,000.00</u>
Ossi	\$15,000.00 - (\$15,000.00 x $\frac{.20}{\text{Discount}}$ )	=	\$ <u>12,000.00</u>
Reese Scientific	\$5,000.00 - (\$5,000.00 x $\frac{.10}{\text{Discount}}$ )	=	\$ <u>4,500.00</u>
			\$ <u>548,830.00</u>
			<b>Total for 1c</b>

**NAME OF BIDDER:** Maffey's Security Group

\*WIRE PRICES ARE IN CONSTANT FLUX-NO <sup>27</sup>MSRP IS AVAILABLE

**BID FORM PAGE**  
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<u>Item#</u>	<u>Estimate</u>	<u>Unit Price</u>	<u>Sub-Totals</u>
1d-	(\$ 169,150.00 x <u>15</u> %) Mark up* (See Section 12)	\$ 169,150.00	= \$ <u>194,522.50</u>

\* IN THE BEST INTERESTS OF THE COUNTY NO MARK-UP SHALL BE ACCEPTED OVER 15%

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1e:	<b>Lump Sum for Fabricated Parts</b> (See Section 13)	= \$ <u>20,000.00</u>
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(Sum of Items# 1a, 1b, 1c, 1d, 1e)	= \$ <u>1,195,352.50</u>
	<b>GRAND TOTAL</b> (Not to Exceed)

Location of Bidder's Main Office & Facilities 1172 East Grand Street  
(Address)

<u>Elizabeth</u>	<u>NJ</u>	<u>07201</u>
(City)	(State)	(Zip Code)

<u>908-482-7096</u>	<u>Jim Guiro</u>
(24-Hour Manned Phone Number)	

908-482-1755 Ed Maffey  
908-482-2101 David Depczynski

**NAME OF BIDDER:** Maffey's Security Group

**BID FORM PAGE**  
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**DISCOUNT OFFERED FROM MANUFACTURER'S SUGGESTED LIST PRICES:**

ADVANCED TECHNOLOGIES	<u>10</u> %	KEYSCAN	<u>30</u> %
AIPHONE COMMUNICATIONS	<u>35</u> %	LINEAR AND SUBSIDIARIES	<u>10</u> %
ALLEGION and SUBSIDIARIES	<u>30</u> %	LYNX	<u>0</u> %
ALTRONIX	<u>20</u> %	MOBOTIX	<u>10</u> %
ARECONT VISION CAMERAS	<u>10</u> %	NAPCO AND SUBSIDIARIES	<u>10</u> %
ASSA ABLOY and SUBSIDIARIES	<u>30</u> %	ONKYO	<u>10</u> %
ATW	<u>10</u> %	OPEN EYE	<u>20</u> %
BOGEN	<u>10</u> %	PANASONIC	<u>10</u> %
BOSCH	<u>10</u> %	PELCO	<u>20</u> %
CAMDEN	<u>30</u> %	PHILLIPS	<u>10</u> %
COMPASS TECHNOLOGIES	<u>20</u> %	PLANAR	<u>10</u> %
DETEX	<u>30</u> %	RAULAND	<u>10</u> %
DIGITAL WATCHDOG	<u>20</u> %	RUTHERFORD CONTROLS	<u>20</u> %
DITEK	<u>20</u> %	SCHLAGE	<u>30</u> %
D-LINK	<u>10</u> %	SENTROL	<u>20</u> %
DOOR KING	<u>20</u> %	SONY	<u>10</u> %
EXACQ TECHNOLOGIES	<u>10</u> %	TRANSMITTER SOLUTIONS	<u>10</u> %
EXTRON	<u>10</u> %	UBIQUITI	<u>10</u> %
HID	<u>10</u> %	USP	<u>10</u> %
HONEYWELL AND SUBSIDIARIES	<u>30</u> %	VIEWSONIC	<u>20</u> %
INGERSOL RAND	<u>30</u> %	VONDUPRIN	<u>30</u> %
IQINVISION	<u>10</u> %	WINLAND	<u>10</u> %
IR SECURITY	<u>30</u> %		

\* N/A= Apply + 15% over net cost-no MSRP available

**NAME OF BIDDER:** Maffey's Security Group

## EXPERIENCE STATEMENT

Provide at least (3) accounts presently providing this service to with the systems outlined in these specifications and with private or governmental entities with the size and breadth comparable to the facilities of the County of Union. One (1) reference will be a central powerhouse and one (1) will be a medical facility. Include appropriate Government or Company, individual to contact, address, telephone number and length of time servicing.

1. Trinitas Regional Medical Center *> 20 YRS*  
225 Williamson Street  
Elizabeth, NJ 07201  
Mr. John Dougherty 908-994-5026
2. Phillips 66 *> 20 YRS*  
1400 Park Avenue  
Linden, NJ 07036  
Mr. Joe Powers 908-334-4819
3. NuStar Energy *> 5 YRS*  
3700 South Wood Avenue  
Linden, NJ 07036  
Mr. Craig Whittemore 908-862-5510
4. Summit Hospital *> 10 YRS*  
19 Prospect Street  
Summit, NJ 07901  
Mr. Robert Neumann 908-522-7000
5. Transco/Williams Gas Pipeline *> 10 YRS*  
3200 South Wood Avenue  
Linden, NJ 07036  
Mr. John Dragan 908-625-0667
6. CCA *> 20 YRS*  
625 Evans Street  
Elizabeth, NJ 07201  
Mr. Matthew Girgis 908-659-3101

NAME OF BIDDER Maffey's Security Group

## EXPERTISE STATEMENT

Provide documents of expertise in the fields of service specified, include Certificate of Training, Education, and all Licenses and Certifications as outlined under Contractor Qualifications and attach to this page.

1. State of NJ licensed locksmith
2. State of NJ licensed Burglar Alarm/Access Control
3. TWIC Transportation Worker Identification Credentials
4. ALOA Member
5. Axis Gold Partner
6. Axis Network Video Solutions-Jeff Strangio
7. Iphone IS System certification-Erik Entersz
8. ESA Member
9. NJESA Member
10. ASSA high security locks course completion certification
11. Barrier Free Subcode course completion certification
12. NJ Uniform Construction Code course completion certification
13. KABA E-Plex Wireless Dealer
14. Otis OSSI Intelli-Site Certified Dealer
15. US EPA Lead Free Certification
16. National Asbestos & Environment Training certification of completion
17. Milestone Certification-Erik Entersz
18. International Fire Door Inspector-Ed Maffey
19. International Fire Door Inspector-Jeff Strangio
20. National Fire Door Inspector course completion
21. Bucket Truck certification
22. State of NJ Telecommunications Wiring Exemption

NAME OF BIDDER Maffey's Security Group



107 Corporate Boulevard Suites E & F  
S. Plainfield • NJ • 07080 • 908-561-1888

To: Michael Yuska (Union County),

6/23/2014

Please be advised that this letter is to certify that Ed Maffey of Maffey's Security Group is authorized and has the ability to purchase equipment by the following vendors through ADI.

Advanced Technologies, Aiphone Communications, Altronix, Arecont Vision Cameras, Assa Abloy and Subsidiaries, ATW, Axis Communications, Belden, Bogen, Bosch, Camden, Detex, D-Link, Digital Watchdog, Ditek, Etherwan, Exacq Technologies, Extron, Garrett, HID, Honeywell and Subsidiaries, Ingersoll Rand, Iomnis, IR Security, Keyscan, Linear and Subsidiaries, Lynx, Milestone Systems, Onkyo, Ossi, Panasonic, Pelco, Phillips, Planar, Rutherford Controls, Schlage, Sentrol, USP, Viewsonic, Von Duprin, and Winland.

Thank You,

Joseph Maselli

A handwritten signature in black ink, appearing to read 'J Maselli'. The signature is written in a cursive, flowing style.