

# **SPECIFICATIONS**

## **1. GENERAL**

The purpose and intent of this bid is to engage a qualified firm to provide **SECURITY SYSTEM SERVICE INSTALLATION & REPAIRS** with the capabilities of repair, installation and the provision of all manufacturer brand names as listed, for various owned or leased properties for various departments of the County of Union.

From this point on the integrated security systems contractor will be referred to as the “service contractor”.

## **2. EXPERIENCE**

Bidders must have a minimum of five (5) years experience and must provide at least three (3) accounts to whom they are presently providing this service, the size of which being similar to the size of the County. Included must be name of the appropriate Government or Company, individual to contact, address, telephone number and length of time servicing. Any and all bidders must document the experience of their company and the experience its workforce. Experience shall be with the systems outlined in these specifications and with private or governmental entities with the size and breadth comparable to the facilities of the County of Union.

Each bidder shall submit with their bid an experience statement naming facilities presently under contract with similar equipment along with the names and phone numbers of the main contact person at each facility. As a minimum, one (1) reference should be a correctional facility, one (1) reference should be a central powerhouse and one (1) should be a medical facility.

## **3. CONTRACTOR QUALIFICATIONS**

The County of Union utilizes Closed Circuit Television (CCTV), Access Control, and Security Management equipment and software located at various County owned and leased properties and must have timely service from the service contractor to repair and service this equipment to assure continuous operation.

The Service contractor must provide a State of New Jersey Burglar Alarm and Access Control License.

The Service contractor must provide a State of New Jersey Locksmith License.

The Service Contractor must provide proof that they are a Certified Fire Door Inspector under “IFDIA”, the International Fire Door Inspectors Association. The certification must be “CFDI” Certified Fire Door Inspector and Fire Door Assembly as required under NFPA 80.

The Service contractor must be an Authorized O.S.S.I. Business Partner, provide documentation of certification that indicates the service contractor is a Business Partner and the technicians are certified for system integration, physical security and Information Management.

The Service contractor must have the ability to integrate access control, CCTV and NVR, fire, intrusion, perimeter and other systems into an easily-managed end user controlled solution.

The Service contractor must have 5 years’ experience in Intelli-Site, or Compass 5E and 6E.

The Service contractor must provide documentation of Lynx installation or demonstrate a number of projects in government institutions for Lynx Duress Panic Alarm configuration.

The Service contractor will be certified in Milestone Software.

The Service contractor must provide copies of DHS, TWIC identification cards, which indicates Transportation Worker Identification Credentials, due to port and waterfront security. If the contractor does not currently have such clearance, then clearance and cards must be obtained prior to award of contract. Failure to obtain such clearance shall cause the bid proposal to be discarded.

The Service contractor shall provide documentation as to their expertise in the fields of service specified. This may include Certificates of Training, Education and Authorized Dealership.

The Service contractor will be expected to have experience in the fields of service specified herein and to provide documentation of that experience in addition to the Experience page provided in this bid specification.

The following is a general description of equipment that should be included in this specification. Note: for specific information the attached equipment list is provided.

Note: The successful Bidder must be certified and have the ability to purchase the following equipment: Advanced Technologies, Aiphone Communications, Allegion and Subsidiaries, Altronix, Arecont Vision Cameras, Assa Abloy and Subsidiaries, ATW, Axis Communications, Belden, Bogen, Bosch, Camden, Compass Technologies, Detex, D-Link, Digital Watchdog, Ditek, Door King, Etherwan, Exacq Technologies, Extron, Garrett, Hid, Honeywell and Subsidiaries, Ingersol Rand, Iomnis, IR Security, IQInVision, Keyscan, Linear and Subsidiaries, Lynx, Milestone Systems, Mobotix, Napco and Subsidiaries, Onkyo, Open Eye, Ossi, Panasonic, Pelco, Phillips, Planar, Rauland, Reese Scientific, Rutherford Controls, Schlage, Sentrol, Sony, Transmitter Solutions, Ubiquiti, USP, Viewsonic, Vondurprin and Winland including electronic security devices, interface relay modules and interface input modules.

The service contractor must submit a letter from the authorized manufacturer indicating a purchase agreement, and submit with bid.

The following is a general description of equipment that should be included in this specification. Note: for specific information the attached equipment list is provided.

- A. Closed Circuit TV Systems
- B. Compass 5E, 6E, and OSSSI Intelli-Site Security Management System
- C. Lynx Duress Alarm System
- D. Paging System
- E. Door Release System
- F. Building Security Alarm Systems
- G. Video Badging System, Including dye - sublimation printers and Proximity cards

If asked, the service contractor must provide this equipment at the discounted prices stipulated on the bid form pages.

Due to the integrated nature of these systems, the service contractor shall service all equipment. The service contractor will be capable of providing supervision, service, and a systems guarantee.

The service contractor at no additional charge to the County of Union will provide loaner equipment. Examples of equipment may be: CCTV cameras, ID badging printers, monitors, etc.

#### **4. LOCATION OF WORK**

Work to be provided at various locations in Union County at all owned or leased properties.

The hourly rate bid shall include all costs of labor, overhead and transportation. The hours for which payment shall be made will be for the time on the job site only. Service orders from the service contractor shall be signed by an authorized County representative.

#### **5. HOURLY LABOR RATES**

Labor hours are shown in the proposal page for bid purposes only. We have attempted to accurately reflect a true picture of the approximate amount of labor hours that the County anticipates. The County does not guarantee any minimum number of hours and will pay only for the actual number of hours authorized and worked. However, for work performed in less than one (1) hour, the vendor shall be permitted to invoice the County a minimum charge of one (1) hour. **The labor charge should include all travel time. No additional travel will be honored.**

The State of New Jersey has decided that the Wage Determination for the field of service applicable to this bid falls under the title: **Electrician**. If and when the Wage Determination hourly rate is increased by the State, these specifications hereby declare that the wage of determination shall be considered a benchmark and if that benchmark is increased by the State, the contractor will have the ability to ask for an increase in the contracted hourly rate of this public bid in that exact same amount as the posted State increase and, if judged to be in the best interests of the County of Union, a new hourly contract rate will be allowed.

The County of Union has existing service contracts for various trades, such as pipefitter. It would be a requirement of the successful bidder of this contract that he could work seamlessly with the other County contractors and/or County personnel if a repair project contained additional aspects to it other than security system service.

It is the policy of the County of Union to avoid scheduling any work that exceeds 8 hours a day and to avoid scheduling work on Saturdays, Sundays and Holidays. Therefore, the successful bidder will be determined by the regular hourly rate bid. In the rare event that the County asks the service contractor to work after hours, the allowance of a time and a half rate charge and/or double-time rate charge will be in accordance with the Wage Determination of **Electrician** for Overtime.

The contractor shall be wholly responsible for any and all costs involved in the performance of the specified service, including, but not limited to: Travel expenses, cleanup materials, tools\*, equipment\*, and safety supplies. In addition, the service contractor must submit proof that he is capable of possessing an aerial lift truck for outside facility work, that are in high areas and submit with bid a Certification from OSHA a 29 CFR 191.67 card that permits the operator to use a Ariel lift platform and a bucket truck.

\*In the extraordinary event that a particular job needs a tool or piece of equipment outside the parameters of what a qualified contractor would have at his disposal, such as a lift or a specialized diagnostic tool, the contractor shall immediately notify the County employee in charge of the service. The County then may, according to its own best interest:

1. Rent or buy the necessary tool or equipment on quotation from a third party.
2. Instruct vendor to rent tool on the behalf of the County and pass along the charge AT COST to the County. The County shall preapprove the rental as being of fair market value. No mark-up shall be allowed in this instance.

## **6. REQUESTS FOR SERVICES**

No requests for work should be honored by the contractor without a valid Purchase Order number.

The service contractor shall have the capability of responding to a request for standard repair service within **two (2) hours ON SITE**, twenty-four (24) hours per day, seven (7) days per week including weekends and Holidays. At this time, County authorized personnel must be notified of the deficiencies that will be repaired. If the repair cannot be completed, the County's authorized personnel must be notified. Bidders with an office that is further than thirty (30) minutes traveling time from the County Courthouse Complex in Elizabeth shall submit a letter with their bid detailing how they propose to meet the required response time. Request for services affecting the jail, medical patient areas, powerhouse, and the safety of the general public shall be regarded as priorities and shall be responded to accordingly. A 24 hour manned phone number shall be indicated on the appropriate bid form page. Three documented failures to comply shall be considered cause for termination of contract. All technicians must go through a criminal background check prior to commencing work.

Emergency service calls shall be defined as safety hazards that cannot wait regular scheduling. Contractor shall respond to regular service calls by scheduling work to occur during regular work hours and within 48 hours of receipt of County purchase order number. Service contractor must sign a log book for each visit to a County of Union site, and must verify the site visit with a County representative. Service contractor must provide telephone numbers and/or a 24-hour answering service for this purpose.

The County of Union has existing service contracts for various trades, such as fire system service and electrical. It would be a requirement of the successful bidder of this contract that he could work seamlessly with the other County contractors and/ or County personnel, if a repair project had additional aspects to it other than security system installation, repair and maintenance.

All work shall be performed by experienced technicians in a safe and workmanlike manner approved by the County and in compliance with the current local, state, federal and OSHA codes.

The contractor must obtain all permits (if applicable) with the local authorities.

Quotes for any work shall include a cost breakdown submitted by the contractor as follows: labor rate, quantity of workers and their hours, intended use of apprentices, materials list, wholesale cost (with evidence of same) and mark up, at applicable contract rates. Each call shall generate a separate service receipt indicating the work and hours, signed by an authorized County representative and invoice detailing the labor charge and the parts/materials as outlined above. All invoices are required to include the proper purchase order number, which can be obtained by contacting the appropriate division/department County representative or his designee responsible for requesting services.

The County will authorize the County personnel who will have the authority to make service calls for repairs to the service contractor after the bid is awarded.

When arriving at a County of Union, the Service Contractor must sign a vendor register log book with the using County entity and report to the appropriate division/department County representative or his designee responsible for requesting services.

**No** hours shall be billable without corresponding log entries and signed service sheets.

## **7. FURNISHING REPAIR PARTS & AUTHORIZED EQUIPMENT**

The service contractor shall advise the County of any parts required to perform the necessary installation or repair. The County shall have the ability to furnish parts from their stock. If the County is unable to provide the required parts, the service contractor is requested to furnish them.

The service contractor shall maintain the necessary spare parts in the proper proportion as recommended by each equipment manufacturer to maintain, service and repair the County's Security and Facility Management System. The service contractor is to generate a parts list for Compass Technologies 5E and submit with bid.

The Contractor shall advise the County of any parts and/or materials required to perform the requested repairs or installation. The County shall furnish all parts and/or materials required unless the Contractor is requested to furnish them. Where directed to furnish parts and/or material, the Contractor shall submit a cost estimate to the County for budgetary purposes.

The materials and supplies called for herein shall be the best of their grade and types, prepared according to the best available standards or accepted formulas, thoroughly tested and subjected to rigid examinations and standardization. Items not meeting these requirements shall be replaced at no cost to the County upon due notice of deficiency.

Materials, equipment and installation shall comply with all current rules and regulations of all applicable Federal, State, Local, OSHA and PEOSHA rules and regulations. The contractor shall perform all work so as to minimize disruption to normal operations and shall take all precautionary measures to ensure the safety of the employees and the public. All work shall be executed in a workmanlike manner and shall present a neat and professional appearance when completed. Upon completion of work the contractor shall be responsible for cleaning and removing from the job site all debris, materials and equipment associated with the work performed.

All bidders must submit, post bid, the latest dated retail price list for each manufacturer specified. Outdated price lists will **NOT** be considered. If a manufacturer's preprinted price list is not available, a company price list on company stationery signed and dated by the appropriate company official will be accepted. It must contain the following: manufacturer, product name, item description, size, price and the standard manufactured product/model number must be identified.

## **8. ADDITIONAL INSTALLATION SERVICES:**

The service contractor shall relocate, rearrange, add to, or remove equipment only at the written request of the County of Union, who agrees to pay the appropriate charges in accordance with the service contractors rates established in bid.

## **9. WARRANTY**

The service contractor shall provide a one (1) year guarantee of the installed replacement parts against defects in material and workmanship beginning after the acceptance by the County, including all labor, material, travel time and freight. Warranty of manufacturer shall apply if greater.

The service contractor must be authorized to provide full manufacturer's warranty privileges.

## **10. PAYMENT FOR BRAND NAMES PARTS/EQUIPMENT LISTED IN SECTION 15**

The County estimates spending \$776,000 for security system parts/equipment as part of the service work and installation throughout the term of the contract. The contractor shall maintain an adequate inventory of applicable supplies, spare parts and replacement equipment within the service vans or at contractors place of

business, in order that emergency repairs can be made to the using agency's equipment at once with a minimum of shut-down time. For the purpose of this Bid: assume security system parts/equipment for Brand Names listed in Section 15 at a set estimate of \$776,000. Pricing on this line is to be based on a MARK-DOWN percentage from known and published LIST Prices for the brand names listed. Price sheets for each brand name listed showing list prices are to be submitted with this bid and clearly marked as such. Computer-generated price listing either on paper or CD is acceptable. All parts are to be invoiced at catalog list price less the percentage (%) mark down on the bid form page for the brand names listed. List pricing page references should be marked for each invoice to the County to facilitate the review of their accuracy.

FURTHER, BE IT KNOWN THAT THE COUNTY INTENDS TO DO SIGNIFICANT UPGRADES AND INSTALLATION OVER THE COURSE OF THE CONTRACT. THE HOURS ESTIMATED AND THE ESTIMATES FOR THE DIFFERENT BRAND NAMES OF ALL THE EQUIPMENT ARE ALL TO BE CONSIDERED "MORE OR LESS" WITH THE MINIMUM TO BE USED FOR EACH LINE ITEM OF EQUIPMENT BEING CONSIDERED "ZERO" AND THE MAXIMUM THE DOLLAR ESTIMATE ON THE BID FORM PAGE. THOSE DOLLAR ESTIMATES MAY BE EXCEEDED FOR ANY ONE BRAND OF EQUIPMENT PROVIDED THAT THE FULL CONTRACT AWARD IS NOT EXCEEDED. IF ADDITIONAL HOURS AND/OR EQUIPMENT IS NEEDED, THE COUNTY MAY INCREASE THE TOTAL OF THE FULL CONTRACT AWARD THROUGH LEGAL CHANGE ORDER AND THE SUCCESSFUL BIDDER SHALL BE BOUND TO THE ORIGINAL BID PRICING BARRING EXTREME CIRCUMSTANCE.

The formula to determine discount for the Brand Names that we will be using in bulk is as follows:

$$\text{EDF*} \text{ minus } (\text{EDF*} \text{ times the } \% \text{ of discount}) = \text{the subtotal of the group.}$$

e.g., if the EDF was \$1,000 and the discount bid was 10%:

$$\text{Brand Name X :} \quad \underline{\$1,000} \quad - \quad (\$1,000 \times \underline{10} \%) \quad = \underline{\$ 900}$$

\*EDF being the **E**stimated **D**ollar **F**igure

**11. PAYMENT FOR PARTS/EQUIPMENT NOT LISTED IN SECTION 15**

The County estimates spending \$169,150 for repair parts and installation materials (excluding mark-up) not listed in brand names as part of the service work throughout the term of the contract, e.g. wire, connectors. Parts/Materials Prices: All materials shall be invoiced at actual wholesale cost plus a percentage (%) markup. Copies of the supplier's invoices billed to the contractor reflecting actual costs shall accompany each invoice to the County. The contractor shall maintain an adequate inventory of applicable supplies, spare parts and replacement equipment within the service vans or at contractors place of business, in order that emergency repairs can be made to the using agency's equipment at once with a minimum of shut-down time.

**12. INSTRUCTIONS FOR 1D ON BID FORM PAGE**

For the purpose of this Bid: assume repair parts and materials estimate not on the list in Section 15 of \$169,150. Calculate percentage of MARK-UP charges on wholesale cost of repair parts by multiplying \$169,150 by your proposed markup %, add that product to \$169,150 and put that sum on the appropriate line of the bid form page. **IN THE BEST INTERESTS OF THE COUNTY NO MARK-UP SHALL BE ACCEPTED OVER 15%**

e.g. \$1,000 x 1% = \$10. Adding that to \$1,000 would give you a sum of \$1,010.

### **13. FABRICATION INSTRUCTIONS FOR 1E. ON BID FORM PAGE**

Some security system parts/components require specialized parts that require fabrication. The contractor shall perform all work necessary to manufacture any such parts at the hourly rate of the bid and shall bill the County for materials used at a fair market rate. The County will require quotations and will do all necessary research to assure that the contractor is providing specialized parts at an equitable price. All vendor invoices and all County vouchers must separate repair parts that are procured by the vendor (and marked up) from the fabricated parts. Funds for the fabricated parts shall be drawn from the constant lump sum factor on the bid form page # 1e. The lump sum of \$20,000.00 shall be added by the bidder to the Grand Total amount.

### **14. PRICE INCREASE**

In the event of a price increase over the twenty-four (24) month period of the contract and subsequent new price sheets with higher list prices, it shall be the exclusive decision of the County as to whether the price increase shall be accepted or that the contract should be rebid.

### **15. MANUFACTURER BRAND LIST**

The contractor shall furnish the current brand name security system parts/equipment at various locations as may be required from time to time. The brands listed are those currently being used.

ADVANCED TECHNOLOGIES	IR SECURITY
AIPHONE COMMUNICATIONS	KEYSCAN
ALLEGION and SUBSIDIARIES	LINEAR and SUBSIDIARIES
ALTRONIX	LYNX
ARECONT VISION CAMERAS	MILESTONE SYSTEMS
ASSA ABLOY and SUBSIDIARIES	MOBOTIX
ATW	NAPCO and SUBSIDIARIES
AXIS COMMUNICATIONS	ONKYO
BELDEN	OPEN EYE
BOGEN	OSSI
BOSCH	PANASONIC
CAMDEN	PELCO
COMPASS TECHNOLOGIES	PHILLIPS
DETEX	PLANAR
DIGITAL WATCHDOG	RAULAND
DITEK	REESE SCIENTIFIC
D-LINK	RUTHERFORD CONTROLS
DOOR KING	SCHLAGE
ETHERWAN	SENTROL
EXACQ TECHNOLOGIES	SONY
EXTRON	TRANSMITTER SOLUTIONS
GARRETT	UBIQUITI
HID	USP
HONEYWELL and SUBSIDIARIES	VIEWSONIC
INGERSOL RAND	VONDURPRIN
IOMNIS	WINLAND
IQINVISION	

## **16. TERMS**

Contract period shall be twenty-four (24) consecutive months upon the signing of the contract with the provision for one (1) twenty-four (24) month extension subject to the following limitations: the extension contract shall be awarded by resolution of the governing body (within 60 days prior to the expiration date) upon a finding by the governing body that the services are being performed in an effective and efficient manner.

Although these pages include State required notation of the use of other subcontractors due to the mandated use of Wage Determination, the service contractor will be solely capable of all other specified service (other than Edwards service) detailed herein.

**Payment to Vendor** is to be made within forty-five (45) days after receipt of Vendor's invoice and a signed County voucher that refers to the original approving purchase order attesting to the delivery of goods and services by some officer or duly designated employee of the using County entity and after approval of the appropriate Division/Department head. The Vendor shall prepare invoices and shall submit them to the office/designated employee of the using County entity.

It is the policy of the County of Union to avoid scheduling any work that exceeds 8 hours a day and to avoid scheduling work on Saturdays, Sundays and Holidays. Therefore, the formula used to award the contract will utilize the Rate per Hour-Regular Time price only.

In the rare event that the County asks the service contractor to work after regular hours, the allowance of time and a half and double-time will be accordance to the Wage Determination of Electrician for the State of New Jersey.

The County reserves the right to terminate this agreement with written notice to the contractor thirty (30) days prior to such action.

PLEASE NOTE THAT THE ENSUING CONTRACT IS INTENDED TO BE OPEN END CONTRACT AS ALLOWED UNDER N.J.A.C. 5:30 ET SEQ. AND, IN ACCORDANCE WITH THE RULES, THE MINIMUM NUMBER SET ON THE BID SHALL BE ZERO (0) HOURS AND THE MAXIMUM SHALL BE 2000 HOURS AND THE PROVISION FOR PARTS SHALL BE SET AS ZERO (0) DOLLARS AND THE MAXIMUM SHALL BE 945,150.00 DOLLARS.

## **17. ESTIMATE OF WORK HOURS**

TO ASSIST BIDDERS IN PREPARING PROPOSALS, THE FOLLOWING HISTORICAL DATA IS PROVIDED AS TO THE AMOUNT OF WORK HOURS SUPPLIED BY / REQUIRED OF PREVIOUS VENDORS:

2012: 800 HOURS  
2013: 900 HOURS

First 24 Months of Contract: **2000** HOURS (ESTIMATED)

THE COUNTY DOES NOT AND WILL NOT WARRANT OR GUARANTEE THE AMOUNT OF WORK HOURS TO BE SUPPLIED / REQUIRED IN ANY GIVEN DAY, WEEK, MONTH OR YEAR OR IN THE AGGREGATE PURSUANT TO ANY CONTRACTUAL AGREEMENT AWARDED UNDER THESE BID SPECIFICATIONS. NOTHING CONTAINED IN ANY OF THE BID DOCUMENTS SHALL BE CONSTRUED TO GUARANTEE OR WARRANT ANY AMOUNT OF WORK HOURS. THE WORK HOURS SET FORTH HEREIN CONSTITUTE EITHER HISTORIC



INFORMATION OR ESTIMATES OF FUTURE NEEDS AND MAY NOT BE INDICATIVE OF THE ACTUAL WORK HOURS TO BE EXPERIENCED IN TH FUTURE.

NOTHING HEREIN SHALL ENTITLE THE SUCCESSFUL BIDDER TO ANY CLAIM TO AN HOURLY PRICE INCREASE FOR LOST PROFITS OR FOR ANY OTHER COMPENSATION WHATSOEVER IN THE EVENT THAT THE ACTUAL WORK HOURS SUPPLIED/ REQUIRED UNDER THIS AGREEMENT ARE MORE OR LESS THAN HISTORICAL WORK HOURS OR ANY PROJECTION OF FUTURE WORK HOURS THAT MAY BE CONTAINED HEREIN.

**18. LIST OF SITES, SYSTEMS, AND EQUIPMENT:**

All vendors seeking the bidding process can review all list of sites and equipment prior to Bid.

Sites and equipment **should** be inspected prior to the bid opening date. Please contact the following appropriate Division/Department duly designated employee of the using County entity to schedule a site inspection.

Office of the Sheriff, George Valladares at (908) 527-4450

Division of Emergency Management, Stephen Caruso at (908) 347-5296

Division of Facilities Management, Charles Chirafesi at (908) 527-4240

Runnells Specialized Hospital, Stephen Caruso at (908) 347-5296

Division of Information Technologies (CCTV Equipment), Al Sanchez at (908) 337-2311

Office of the Union County Prosecutor, Thomas Isenhour at (908) 527-4500

**BID FORM PAGE**

(Page 1 of 3)

Having carefully read the proposal, specifications and instructions to bidders the undersigned hereby agrees to provide **SECURITY SYSTEM SERVICE INSTALLATION & REPAIRS** for owned or leased properties for various departments in the County of Union in accordance with the specifications for a period of twenty-four (24) consecutive months.

**DO NOT ALTER ANY LINES OR LANGUAGE ON THE BID FORM PAGES. ANY ALTERATION OR SUBSTITUTION ON THE BID FORM PAGE SHALL RENDER THE BID UNRESPONSIVE AND RESULT IN THE REJECTION OF THE BID.**

All estimates are to be considered "more or less".

<u>Item#</u>	<u>Estimate</u>		<u>Unit Price</u>		<u>Sub-Totals</u>
<b>1a-</b>	<u>2000 Hours</u>	X	\$ _____	=	\$ _____
	Estimated Regular Work Hours For Repairs (24 months)		Hourly Rate		

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<b>1b- Brand name parts allowance (See Section 10)</b>		=	\$ <u>192,000.00</u>
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**1c- Brand Name Parts Discount (See Section 10)**

Axis Camera \$253,000.00 – (\$253,000.00 x \_\_\_\_\_) = \$ \_\_\_\_\_  
Discount

Belden \$77,000.00 – (\$77,000.00 x \_\_\_\_\_) = \$ \_\_\_\_\_  
Discount

Etherwan \$38,000.00 – (\$38,000.00 x \_\_\_\_\_) = \$ \_\_\_\_\_  
Discount

Garrett \$11,000.00 – (\$11,000.00 x \_\_\_\_\_) = \$ \_\_\_\_\_  
Discount

Iomnis \$65,000.00 – (\$65,000.00 x \_\_\_\_\_) = \$ \_\_\_\_\_  
Discount

Milestone Systems \$120,000.00 – (\$120,000.00 x \_\_\_\_\_) = \$ \_\_\_\_\_  
Discount

Ossi \$15,000.00 – (\$15,000.00 x \_\_\_\_\_) = \$ \_\_\_\_\_  
Discount

Reese Scientific \$5,000.00 – (\$5,000.00 x \_\_\_\_\_) = \$ \_\_\_\_\_  
Discount

\$ \_\_\_\_\_

**Total for 1c**

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NAME OF BIDDER: \_\_\_\_\_

**BID FORM PAGE**

(Page 2 of 3)

<u>Item#</u>	<u>Estimate</u>	<u>Unit Price</u>	<u>Sub-Totals</u>
1d-	(\$ 169,150.00 x _____ %) Mark up* (See Section 12)	\$ 169,150.00	= \$ _____

\* IN THE BEST INTERESTS OF THE COUNTY NO MARK-UP SHALL BE ACCEPTED OVER 15%

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1e:	<b>Lump Sum for Fabricated Parts</b> (See Section 13)	=	\$ <u>20,000.00</u>
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(Sum of Items# 1a, 1b, 1c, 1d, 1e) = \$ \_\_\_\_\_  
**GRAND TOTAL**  
(Not to Exceed)

Location of Bidder's Main Office & Facilities \_\_\_\_\_  
(Address)

\_\_\_\_\_  
(City) (State) (Zip Code)

\_\_\_\_\_  
(24-Hour Manned Phone Number)

NAME OF BIDDER: \_\_\_\_\_

**BID FORM PAGE**

(Page 3 of 3)

DISCOUNT OFFERED FROM MANUFACTURER'S SUGGESTED LIST PRICES:

ADVANCED TECHNOLOGIES	_____ %	KEYSCAN	_____ %
AIPHONE COMMUNICATIONS	_____ %	LINEAR AND SUBSIDIAERIES	_____ %
ALLEGION and SUBSIDIARIES	_____ %	LYNX	_____ %
ALTRONIX	_____ %	MOBOTIX	_____ %
ARECONT VISION CAMERAS	_____ %	NAPCO AND SUBSIDIARIES	_____ %
ASSA ABLOY and SUBSIDIARIES	_____ %	ONKYO	_____ %
ATW	_____ %	OPEN EYE	_____ %
BOGEN	_____ %	PANASONIC	_____ %
BOSCH	_____ %	PELCO	_____ %
CAMDEN	_____ %	PHILLIPS	_____ %
COMPASS TECHNOLOGIES	_____ %	PLANAR	_____ %
DETEX	_____ %	RAULAND	_____ %
DIGITAL WATCHDOG	_____ %	RUTHERFORD CONTROLS	_____ %
DITEK	_____ %	SCHLAGE	_____ %
D-LINK	_____ %	SENTROL	_____ %
DOOR KING	_____ %	SONY	_____ %
EXACQ TECHNOLOGIES	_____ %	TRANSMITTER SOLUTIONS	_____ %
EXTRON	_____ %	UBIQUITI	_____ %
HID	_____ %	USP	_____ %
HONEYWELL AND SUBSIDIARIES	_____ %	VIEWSONIC	_____ %
INGERSOL RAND	_____ %	VONDUPRIN	_____ %
IQINVISION	_____ %	WINLAND	_____ %
IR SECURITY	_____ %		

**NAME OF BIDDER:** \_\_\_\_\_

THE PERIOD OF THE CONTRACT SHALL BE FOR TWENTY-FOUR (24) CONSECUTIVE MONTHS WITH PROVISION FOR ONE (1) TWENTY-FOUR (24) MONTH EXTENSION SUBJECT TO THE FOLLOWING LIMITATIONS: THE EXTENSION CONTRACT SHALL BE AWARDED BY RESOLUTION OF THE GOVERNING BODY (WITHIN 60 DAYS PRIOR TO THE EXPIRATION DATE) UPON A FINDING BY THE GOVERNING BODY THAT THE SERVICES ARE BEING PERFORMED IN AN EFFECTIVE AND EFFICIENT MANNER.

NJSA 40A: 11-15 PROVIDES THAT ANY PRICE CHANGES PURSUANT TO EXTENSIONS OF THE ORIGINAL TERM OF THIS AGREEMENT SHALL BE BASED UPON THE PRICE OF THE ORIGINAL AGREEMENT AS CUMULATIVELY ADJUSTED PURSUANT TO ANY PREVIOUS ADJUSTMENT OR EXTENSION AND SHALL NOT EXCEED THE CHANGE IN THE INDEX RATE FOR THE TWELVE (12) MONTHS PRECEDING THE MOST RECENT QUARTERLY CALCULATION AVAILABLE AT THE TIME THIS AGREEMENT IS RENEWED. THE INDEX RATE IS PROMULGATED BI-ANNUALLY BY THE STATE OF NEW JERSEY, DIVISION OF LOCAL GOVERNMENT SERVICES AND IS BASED ON THE ANNUAL PERCENTAGE INCREASE IN THE IMPLICIT PRICE DEFLECTOR FOR STATE AND LOCAL GOVERNMENT SERVICES, COMPUTED QUARTERLY BY THE US DEPT. OF COMMERCE, BUREAU OF ECONOMIC ANALYSIS.

ANY EXTENSION OF THE ORIGINAL TERM OF THIS AGREEMENT SHALL BE SUBJECT TO THE AVAILABILITY AND APPROPRIATION ANNUALLY OF SUFFICIENT FUNDS BY THE COUNTY OF UNION PURSUANT TO NJSA 40A: 11-15.

THE COUNTY RESERVES THE RIGHT TO TERMINATE THIS AGREEMENT WITH WRITTEN NOTICE TO THE CONTRACTOR THIRTY (30) DAYS PRIOR TO SUCH ACTION.

**NAME OF BIDDER:** \_\_\_\_\_

# **EXTENSION FORM FOR UNION COUNTY COOPERATIVE PRICING SYSTEM**

ACCOMMODATION OF LOCAL CONTRACTING UNITS WITHIN THE COUNTY OF UNION:

[ ] **CHECK HERE** IF WILLING TO PROVIDE THE GOODS AND SERVICES HEREIN BID UPON TO LOCAL GOVERNMENTAL CONTRACTING UNITS LOCATED WITHIN THE COUNTY OF UNION, UNION COUNTY COOPERATIVE PRICING SYSTEM # **CK-06-UNION** WITHOUT SUBSTITUTION OR DEVIATION FROM SPECIFICATIONS, SIZE FEATURES, QUALITY, PRICE OR AVAILABILITY AS HEREIN SET FORTH. IT IS UNDERSTOOD THAT ORDERS WILL BE PLACED DIRECTLY BY THE CONTRACTING UNITS, SUBJECT TO THE OVERALL TERMS OF THE CONTRACT TO BE AWARDED BY THE COUNTY OF UNION, AND THAT NO ADDITIONAL SERVICE OR DELIVERY CHARGES WILL BE ALLOWED EXCEPT AS PERMITTED BY THESE SPECIFICATIONS.

[ ] **CHECK HERE** IF **NOT** WILLING TO EXTEND PRICES TO CONTRACTING UNITS LOCATED IN THE COUNTY OF UNION. IT IS UNDERSTOOD THAT THIS WILL NOT ADVERSELY AFFECT CONSIDERATION OF THIS BID WITH RESPECT TO THE NEEDS OF THE COUNTY OF UNION.

IF THE LOWEST RESPONSIBLE BIDDER DOES NOT EXTEND HIS PRICES TO THE REGISTERED MEMBERS, THE CONTRACT FOR THE STATED NEEDS OF THE UNION COUNTY WILL BE AWARDED TO SAID LOWEST RESPONSIBLE BIDDER AND SPECIFICALLY **NOT** MADE AVAILABLE TO CONTRACTING UNITS WITHIN THE COUNTY.

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Initial

**NAME OF BIDDER:** \_\_\_\_\_

## EXPERIENCE STATEMENT

Provide at least (3) accounts presently providing this service to with the systems outlined in these specifications and with private or governmental entities with the size and breadth comparable to the facilities of the County of Union. One (1) reference will be a central powerhouse and one (1) will be a medical facility. Include appropriate Government or Company, individual to contact, address, telephone number and length of time servicing.

NAME OF BIDDER \_\_\_\_\_

EXPERTISE STATEMENT

Provide documents of expertise in the fields of service specified, include Certificate of Training, Education, and all Licenses and Certifications as outlined under Contractor Qualifications and attach to this page.



NAME OF BIDDER \_\_\_\_\_

WARRANTY

Provide description or attach copy of warranty.

NAME OF BIDDER \_\_\_\_\_