

BIDDER SIGNATURE PAGE

Rev. 9/20/05

1. If doing business under a trade name, partnership or a sole proprietorship, you must submit the bid under exact title of the trade name, partnership, or proprietorship, and the bid must be signed by either the owner or a partner and witnessed by a notary public.
2. If a Corporation, the bid must be signed by the President or Vice President and witnessed by Corporate Secretary, (Corporate title must be exact) and affix corporate seal.
3. Other persons authorized by Corporate Resolution to execute agreements in its behalf may also sign the bid documents (pages).
4. The Person who signs this bid form must also sign the Non-Collusion Affidavit.
5. You cannot witness your own signature.

DRS IMAGING
 NAME OF BIDDER

43 FADEM ROAD
 ADDRESS OF BIDDER

SPRINGFIELD NJ 07081

TELEPHONE: 732 832 1226

FAX: 212 691 8800

EMAIL: RSTARK@DRSImaging.com

BY: [Signature]
 SIGNATURE

04.14.15
 DATE

GARY STARK Senior VP Business Development
 PRINT OR TYPE NAME AND TITLE

[Signature]
 SIGNATURE
 CORPORATE SECRETARY

Clifford Newman C.F.O.
 PRINT NAME AND TITLE
 CORPORATE SECRETARY

AFFIX CORPORATE SEAL

WARNING: FAILURE TO FULLY, ACCURATELY, AND COMPLETELY SUPPLY THE INFORMATION REQUESTED ON THIS PAGE MAY RESULT IN THE REJECTION OF YOUR BID AS NON-RESPONSIVE

SECTION 2 – COOPERATIVE MEMBERS (MUST BE IDENTICAL TO COUNTY PRICING)

ALL QUANTITIES ARE TO BE CONSIDERED "MORE OR LESS".

ITEM UNITS X UNIT PRICE = SUBTOTAL

Small Document Scanning

Preparation of Files-Standard Prep 10,000 X \$ 0.10 PER FILE = \$ 1,000
 Premium Preparation of Files 10,000 X \$ 0.30 PER FILE = \$ 3,000
 Indexing of files 500,000 X \$ 0.004 PER KEYSTROKE = \$ 4,000
 Pickups & Deliveries 10,000 X \$ N/C PER BOX = \$ N/C
 Imaging of Files 1,000,000 X \$ 0.06 PER FILE = \$ 60,000
 Searchable OCR Engines 100,000 X \$ 0.005 PER IMAGE = \$ 500

Archival Microfilm

Archival Microfilm 16 mm 1,000,000 X \$ 0.014 PER IMAGE = \$ 14,000
 Archival Microfilm 35 mm 20,000 X \$ 0.15 PER IMAGE = \$ 3,000

Large Document Scanning

Indexing of Files 1,200,000 X \$ 0.004 PER KEYSTROKE = \$ 4,800
 Preparation of Drawings 20,000 X \$ N/C PER DRAWING = \$ N/C
 Imaging Drawings 20,000 X \$ 1.25 PER IMAGE = \$ 25,000
 Sorting & Elimination of Duplicate Drawings 5,000 X \$ N/C PER DRAWING = \$ N/C

PER LETTER SIZE

Pickups and Deliveries 200 X \$ N/C STORAGE BOX = \$ N/C
 Drawing Retrieval During Scanning 1,000 X \$ N/C PER DRAWING = \$ N/C

Digital Enhancement

De-speckle, De-skew and Seal 20,000 X \$ N/C PER IMAGE = \$ N/C

Bound Volume Scanning

Imaging Bound Documents 15,000 X \$ 0.10 PER IMAGE = \$ 1,500
 Setup Cost 5 X \$ N/C PER APPLICATION = \$ N/C
 Book Prep 50 X \$ N/C PER BOOK = \$ N/C
 Image Enhancement 15,000 X \$ N/C PER IMAGE = \$ N/C
 Indexing Per Keystroke 5,000 X \$ 0.005 PER KEYSTROKE = \$ 25
 PER LETTER SIZE
 Pickups & Deliveries 100 X \$ N/C STORAGE BOX = \$ N/C

NAME OF BIDDER: DRS Imaging

SECTION 2 – COOPERATIVE MEMBERS-(CONTINUED)

ITEM	UNITS	X	UNIT PRICE =	SUBTOTAL
Microfiche to Digital Imaging				
Preparation of Jackets for Scan	75,000	X	\$ <u>N/C</u>	PER JACKET = \$ <u>N/C</u>
Indexing of Images	600,000	X	\$ <u>0.005</u>	PER IMAGE = \$ <u>3,000</u>
Imaging of Images to Digital	1,500,000	X	\$ <u>0.034</u>	PER IMAGE = \$ <u>51,000</u>
Pickups and Deliveries	5,000	X	\$ <u>N/C</u>	PER BOX = \$ <u>N/C</u>
Document Management				
Import into OnBase and Others	1,000,000	X	\$ <u>N/C</u>	PER IMAGE = \$ <u>N/C</u>
Cloud Retrieval and Archive Software AS PER SPECS				
Cost for Software	5	X	\$ <u>4000</u>	PER ENTITY = \$ <u>20,000</u>
Cost for Annual Software Maintenance and Upgrades	200	X	\$ <u>90</u>	PER GIGABYTE = \$ <u>18,000</u>
Custom Software Development	300	X	\$ <u>80</u>	PER HOUR = \$ <u>24,000</u>
Set Up Charge	5	X	\$ <u>N/C</u>	PER APPLICATION = \$ <u>N/C</u>
General				
Completed Disposal Schedule- Including all required forms	500	X	\$ <u>N/C</u>	PER APPLICATION = \$ <u>N/C</u>
Boxing & Labeling of Files	1,000	X	\$ <u>N/C</u>	PER APPLICATION = \$ <u>N/C</u>
NJ DORES Certification	10	X	\$ <u>N/C</u>	PER APPLICATION = \$ <u>N/C</u>
Onsite scanning per day (8 hours)	5	X	\$ <u>50</u>	PER DAY(8 HOURS) = \$ <u>490</u>
Shredding	10,000	X	\$ <u>N/C</u>	PER POUND = \$ <u>N/C</u>
Document Retrieval During Scanning	1,000	X	\$ <u>N/C</u>	PER FILE = \$ <u>N/C</u>

GRAND TOTAL (SECTION 2-COOPERATIVE MEMBERS) (NOT TO EXCEED) \$ 234,225.

Check Here and initial if **willing** to provide the goods and services herein bid upon to registered members of the County of Union Cooperative Pricing System (State of New Jersey Identifier #: 8-UCCP) without substitution or deviation from specifications, size, features, quality, price or availability as herein set forth. It is understood that orders will be placed directly by the registered member identified herein by separate contracts, subject to the overall terms of the master contract to be awarded by the County of Union, and that no additional service or delivery charges will be allowed except as permitted by these specifications.

Check Here and initial if **not willing** to extend prices to registered members of the County of Union Cooperative Pricing System (State of New Jersey Identifier #: 8-UCCP) as described above. It is understood that this will not adversely affect consideration of this bid with respect to the needs of County of Union.

The master contract shall state that the bid prices may be extended to registered members who have not submitted estimates prior to the advertisement for bids with the written approval of the lead agency and the contractor.

[Signature]
Initial

NAME OF BIDDER: DPS [Signature]