

**RESOLUTION NO.:** 01 – 2015

**DATE:** September 9, 2015

**Resolution of the Union County Workforce Development Board  
Executive Committee**

**WHEREAS**, WorkFirst New Jersey (WFNJ) services assist public assistance recipients with activities that provide opportunities to acquire the general skills, training, knowledge and work habits necessary to obtain employment; and

**WHEREAS**, the Workforce Development Board did not receive the Program Year (PY) 2015 WorkFirst New Jersey Notice of Obligation until June 11, 2015; and the delay did not allow sufficient time to issue a Request for Proposal (RFP) for WorkFirst New Jersey services to begin on July 1, 2015; and

**WHEREAS**, state funded contracts awarded to Union County College do not require a competitive public bidding process (RFP); and

**WHEREAS**, Union County College was awarded \$500,000 by the Union County Board of Chosen Freeholders: to have PY 2015 WorkFirst New Jersey employment directed services available countywide as of July 1, 2015, the start of the new grant period; and

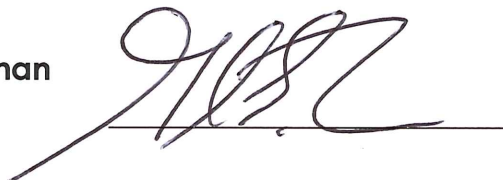
**WHEREAS**, the Office of the Workforce Development Board released a PY 2015 WFNJ RFP on July 23, 2015 and received proposals of same on August 12, 2015; and

**WHEREAS**, the One-Stop Career Center and Workforce Development Board staff have reviewed the WFNJ proposals and based on their reviews have recommended subgrantee funding awards; and

**WHEREAS**, the Workforce Development Board Executive Committee is comprised of private sector members and the Workforce Development Board Bylaws provide for the Executive Committee to resolve and ratify agreements between Workforce Development Board meetings.

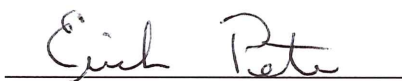
**NOW, THEREFORE BE IT RESOLVED**, that the Union County Workforce Development Board hereby accepts the recommendations of One-Stop Career Center and Workforce Development Board staff for funding Program Year 2015 WFNJ subgrantees. These awards are contingent on the consent & approval of the Union County Board of Chosen Freeholders. These funds are to be utilized by subgrantees to provide individuals with job-placement, transitional employment, education and other employment related training and support services they need to make the successful progression into long-term unsubsidized employment. The awards are for WFNJ services for Program Year 2015, beginning September 1, 2015. Participants enrolled prior to contract end date can continue to be served until end of program activity.

**Glenn Nacion, Chairman  
Union County WDB**



Date: 9-18-15

**Erich Peter, Secretary  
Union County WDB**



Date: 9-21-15

Recommended Awards  
 WorkFirst New Jersey Program  
 Program Year 2015  
 Contract Period September 1, 2015 to June 30, 2016 (Ten Months)

Agency	TANF	GA	SNAP	GA / SNAP	TOTAL	Agency Type	Contact Person
	G-02-15-365-388-734	G-02-15-365-387-434	G-02-15-365-382-434	G-02-15-365-381-434			
B&M Consultants, Inc.	\$183,000	\$7,400	\$7,000	\$57,600	\$255,000	For Profit	Teresa Banks (908) 355-9315
Urban League of Union County, Inc.	\$61,000	\$3,800	\$3,000	\$26,200	\$94,000	Non-Profit	Ella Teal (908) 351-7200
Venture & Venture Human Skills Training Center	\$61,000	\$3,800	\$3,000	\$26,200	\$94,000	For Profit	John Downs (908) 561-9600
Workforce Advantage	\$275,000	\$13,000	\$12,000	\$100,000	\$400,000	For Profit	Julio Sabater (908) 355-2299
<b>TOTAL RECOMMENDED AWARDS:</b>	<b>\$580,000</b>	<b>\$28,000</b>	<b>\$25,000</b>	<b>\$210,000</b>	<b>\$843,000</b>		

Union County Board of Chosen Freeholders Awarded \$500,000 WorkFirst New Jersey Funding to Union County College

Union County College	\$327,300.00	\$17,350.00	\$17,350.00	\$138,000.00	\$500,000.00	Public Institution	
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**TOTAL AWARDS:** **\$907,300.00**    **\$45,350.00**    **\$42,350.00**    **\$348,000.00**    **\$1,343,000.00**

**PY 2015 WORKFIRST NEW JERSEY PROGRAM  
WORK ACTIVITIES BY VENDOR**

<b>PROPOSED SUB GRANTEES</b>	<b>UNION COUNTY COLLEGE</b>	<b>WORKFORCE ADVANTAGE</b>	<b>VENTURE &amp; VENTURE</b>	<b>B&amp;M</b>	<b>URBAN LEAGUE</b>
<b>TYPE OF AGENCY</b>	<b>Public Institution</b>	<b>For-Profit</b>	<b>For-Profit</b>	<b>For-Profit</b>	<b>Non-Profit</b>
<b>LOCATION OF PROGRAM</b>	<b>COUNTYWIDE</b>	<b>ELIZABETH</b>	<b>PLAINFIELD</b>	<b>ELIZABETH</b>	<b>ELIZABETH</b>
<b><u>EMPLOYMENT DIRECTED ACTIVITIES</u></b>					
<b><u>TANF</u></b>					
Job Search	<b>YES</b>	<b>YES</b>	<b>YES</b>	<b>YES</b>	<b>YES</b>
Community Work Experience Program	<b>YES</b>	<b>YES</b>	<b>YES</b>	<b>YES</b>	<b>YES</b>
CWEP Transitional	<b>YES</b>	<b>YES</b>	<b>YES</b>	<b>YES</b>	<b>YES</b>
CWEP/WE + Education Directly Related to Employment	<b>YES</b>	<b>YES</b>	<b>N/A</b>	<b>YES</b>	<b>N/A</b>
CWEP/WE + Job Skills Directly Related to Employment	<b>YES</b>	<b>N/A</b>	<b>N/A</b>	<b>YES</b>	<b>N/A</b>
CWEP/WE + Satisfactory School Attendance-Cert of Gen. Equivalence.	<b>YES</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
<b><u>GA/SNAP</u></b>					
Job Readiness/Life Skills	<b>YES</b>	<b>YES</b>	<b>YES</b>	<b>YES</b>	<b>YES</b>
Community Work Experience Program	<b>YES</b>	<b>YES</b>	<b>YES</b>	<b>YES</b>	<b>YES</b>
CWEP Transitional	<b>YES</b>	<b>YES</b>	<b>YES</b>	<b>YES</b>	<b>YES</b>
Alternative Work Experience Program	<b>YES</b>	<b>YES</b>	<b>N/A</b>	<b>YES</b>	<b>N/A</b>
TABE Testing Services	<b>YES</b>	<b>NO</b>	<b>YES</b>	<b>YES</b>	<b>YES</b>
<b>TOTAL RECOMMENDED FUNDING</b>	<b>\$ 500,000</b>	<b>\$ 400,000</b>	<b>\$ 94,000</b>	<b>\$ 255,000</b>	<b>\$ 94,000</b>

**PY 2014 WORKFIRST NEW JERSEY PROGRAM  
WORK ACTIVITIES BY VENDOR**

PROPOSED SUB GRANTEES	UNION COUNTY COLLEGE		WORKFORCE ADVANTAGE		B&M CONSULTANTS INC.		VENTURE & VENTURE	URBAN LEAGUE
TYPE OF AGENCY	Public Institution		For-Profit		For-Profit		For-Profit	Non-Profit
LOCATION OF PROGRAM	COUNTYWIDE		ELIZABETH		ELIZABETH		PLAINFIELD	ELIZABETH
EMPLOYMENT DIRECTED ACTIVITIES	Enrollments	Placements	Enrollments	Placements	Enrollments	Placements	Not Awarded Funding PY 2014	
<b>TANF</b>								
Job Search	76	3	43	3	28	0	N/A	N/A
Community Work Experience Program	245	14	125	21	74	6	N/A	N/A
CWEP Transitional	102	1	89	4	70	4	N/A	N/A
CWEP/WE + Education Directly Related to Employment	238	9	31	6	N/A	N/A	N/A	N/A
CWEP/WE + Job Skills Directly Related to Employment	New Activity for PY 2015							
CWEP/WE + Satisfactory School Attendance-Cert of Gen. Equivalence.	New Activity for PY 2015							
<b>GA/SNAP</b>								
Job Readiness/Life Skills	97	2	20	2	24	0	N/A	N/A
Community Work Experience Program	131	2	81	6	49	2	N/A	N/A
CWEP Transitional	162	3	117	2	112	3	N/A	N/A
Alternative Work Experience Program	71	0	26	3	N/A	N/A	N/A	N/A
<b>TOTAL FUNDING AWARDED PY 2014</b>	<b>\$ 500,000</b>		<b>\$ 400,000</b>		<b>\$ 224,000</b>		<b>N/A</b>	<b>N/A</b>

## WorkFirst New Jersey

### Programs

- Temporary Assistance to Needy Families (TANF) - *Adults with dependent children*
- General Assistance (GA) - *Adults without dependents*
- Supplemental Nutrition Assistance Program (SNAP)
- GA/SNAP

Work Activities	Definition	Program
Job Search/Job Readiness	A work activity in which a person is engaged in an active effort to secure employment. The program operates for four (4) consecutive weeks.	TANF, GA, SNAP, GA/SNAP
Community Work Experience Program (CWEP)	A core activity designed to provide work and training experience for individuals not otherwise able to obtain employment, in order to improve their employability. Individuals perform work for the direct benefit of the community under the auspices of public or non-profit organizations. Can be a stand-alone 35 hour program per week or 20 hours per week as a service program component	TANF, GA, SNAP, GA/SNAP
Job Skills Training Directly Related to Employment	Job skills training directly related to employment promotes basic skills including English as a second language, computer and workplace literacy, work values, occupational and transferable skills, personal career portfolio development, and other skills necessary for the individual to obtain employment. 15 hours per week combined with 20 hour CWEP	TANF Only
Education Directly Related to Employment	Education related to a specific occupation, job, or job offer. Specific occupational skill development can be provided such as Adult Basic Education and English as a Second Language if the individual's career goals require them.	
Satisfactory School Attendance at a Secondary School or Course of Study Leading to a Certificate of General Equivalence	High school education or education designed to prepare a participant for a high school equivalency certificate. This activity requires regular attendance, in accordance with the requirements of a secondary school or course of study, leading to a certificate of general equivalence, for recipients who have not completed secondary school or received such a certificate.	
Alternative Work Experience Program (AWEP)	This program is designed as a combination of Community Work Experience, for 20 hours per week, at a non-profit or public sector employer to develop and enhance workplace competency, and a 10 hours a week job training component or education classes for English as a Second Language (ESL), Basic Remedial Education (BREM), and Adult Basic Education (ABE).	
		GA, SNAP, GA/SNAP