BIDDER SIGNATURE PAGE

Rev. 9/20/05

- 1. If doing business under a <u>trade name</u>, <u>partnership</u> or a <u>sole proprietorship</u>, you must submit the bid under <u>exact title</u> of the trade name, partnership, or proprietorship, and the bid must be signed by either the <u>owner</u> or a <u>partner</u> and <u>witnessed</u> by a <u>notary public</u>.
- 2. If a <u>Corporation</u>, the bid must be signed by the <u>President</u> or <u>Vice President</u> and <u>witnessed</u> by <u>Corporate Secretary</u>, (Corporate title must be exact) and <u>affix corporate seal</u>.
- 3. Other persons <u>authorized</u> by <u>Corporate Resolution</u> to execute agreements in its behalf may also sign the bid documents (pages).
- 4. The Person who signs this bid form must also sign the Non-Collusion Affidavit.
- 5. You cannot witness your own signature.

		rmite & Pest Control, Inc.
	NAME OF BID	DER
My Survey To SIGNATURE CORPORATE SECRETARY	189 Delaware ADDRESS OF Carneys Point	BIDDER
Myles Guevremont		
PRINT NAME AND TITLE CORPORATE SECRETARY	TELEPHONE:	856-299-6531
	FAX:	856-299-7672
	EMAIL:	kim@tcpcontrol.com
	BY: Hall	(blan)
1	May 30, 2018 DATE	
AFFIX CORPORATE SEAL	Gail Bibeau, Pr	resident PE NAME AND TITLE

WARNING: FAILURE TO FULLY, ACCURATELY, AND COMPLETELY SUPPLY THE INFORMATION REQUESTED ON THIS PAGE MAY RESULT IN THE REJECTION OF YOUR BID AS NON-RESPONSIVE

BID FORM PAGE

(Page 1 of 2)

Having carefully read the notice to bidders, specifications and instructions to bidders, the undersigned hereby agrees to provide an INTEGRATED PEST MANAGEMENT (IPM) APPROACH FOR BUILDING PEST EXTERMINATION for the County of Union, Division of Facilities Management.

DO NOT ALTER ANY LINES OR LANGUAGE ON THE BID FORM PAGE(S). ANY ALTERATION OR SUBSTITUTION ON THE BID FORM PAGE(S) SHALL RENDER THE BID UNRESPONSIVE AND RESULT IN THE REJECTION OF THE BID. ANY CORRECTIONS, CROSS-OUTS, OR WHITE-OUTS TO THE SUBMITTED PRICING OF THE BIDDER MUST BE INITIALED BY THE BIDDER.

BIDDER MUST BID ON ALL ITEMS OR BID WILL NOT BE ACCEPTED. CONTRACT SHALL BE AWARDED TO BIDDER WITH THE LOWEST RESPONSIBLE AND RESPONSIVE GRAND TOTAL PRICE INCLUSIVE OF ALL BID ITEMS.

PRICE SCHEDULE

<u>ITEM NO.</u>	DESCRIPTION	CHARGE	<u>TC</u>	OTAL PRI	CE FOR 24 MONTH TERM		
1. INSPECTI	1. INSPECTION AND IPM PROGRAM (Weekly Charge x 104 Visits)						
Provide WEE	KLY Inspection ar	nd Extermination Services	as S	pecified in	Section 10, Group 1		
(30) Sites	\$	Weekly Cost for (30) Sites	X	104 Visits	\$49,920.00 24 Month Cost for (30) Sites		
IA. INSPEC	FION AND IPM F	PROGRAM	(N	Aonthly Cl	narge x 24 Visits)		
Provide MON	ITHLY Inspection	and Extermination Service	es as	Specified	in Section 10, Group 1A		
(17) Sites	\$	Monthly Cost for (17) Sites	X	24 Visits	\$ 9,384.00 24 Month Cost for (17) Sites		
1B. INSPEC	ΓΙΟΝ AND IPM F	PROGRAM	(1)	Monthly Cl	narge x 14 Visits)		
Provide <u>SEMI-ANNUAL</u> Inspection and Extermination Services as Specified in Section 10, Group 1B							
(5) Sites	\$	Monthly Cost for (5) Sites (April through October)	X	14 Visits	\$ 420.00 24 Month Cost for (5) Sites		

BID FORM PAGE

(Page 2 of 2)

DESCRIPTION ITEM NO. CHARGE **TOTAL PRICE FOR 24 MONTH TERM** 1C. INSPECTION AND IPM PROGRAM (Monthly Charge x 6 Visits) Provide SEASONAL Inspection and Extermination Services as Specified in Section 10, Group 1C (1) Site \$90.00 \$ 15.00 X 6 Monthly Cost for (1) Site Visits 24 Month Cost for (1) Site (June through August) 2. HOURLY LABOR RATE: TIME & MATERIAL WORK (Outside of Scheduled Visits) 75 Hours X \$ 35.00 \$2,625.00 Estimated Regular Work Hours Hourly Rate (24 Months) 3. OVERTIME HOURLY RATE (Outside of Scheduled Visits) 75 Hours X \$35.00 \$ 2,625.00 **Estimated Overtime Work Hours** Hourly Rate (24 Months) ITEM NO. DESCRIPTION **24 MONTH QUANTITY SUB TOTAL PRICE** 4. MATERIAL MARK-UP (Excluded From Standard Extermination Program) (\$10,000.00 x <u>0</u> %) \$10,000.00 **\$ 10,000.00** (See Section 36) *IN THE BEST INTEREST OF THE COUNTY NO MARK-UP SHALL BE ACCEPTED OVER 15% GRAND TOTAL PRICE \$ 75,064.00 (Add Item # 1, 1A, 1B, 1C, 2, 3 and 4) NOT TO EXCEED NUMBER OF VEHICLES IN MOTOR POOL AVAILABLE FOR SERVICE UNDER THIS CONTRACT: 35

NAME OF BIDDER: Tri-County Termite & Pest Control, Inc.

EXTENSION FORM FOR UNION COUNTY COOPERATIVE CONTRACT PURCHASING SYSTEM

ACCOMMODATION OF LOCAL CONTRACTING UNITS WITHIN THE COUNTY OF UNION:

[x | CHECK HERE IF WILLING TO PROVIDE THE GOODS AND SERVICES HEREIN BID UPON TO LOCAL GOVERNMENTAL CONTRACTING UNITS LOCATED WITHIN THE COUNTY OF UNION, UNION COUNTY COOPERATIVE CONTRACT PURCHASING SYSTEM # CK-06-UNION WITHOUT SUBSTITUTION OR DEVIATION FROM SPECIFICATIONS, SIZE FEATURES, QUALITY, PRICE OR AVAILABILITY AS HEREIN SET FORTH. IT IS UNDERSTOOD THAT ORDERS WILL BE PLACED DIRECTLY BY THE CONTRACTING UNITS, SUBJECT TO THE OVERALL TERMS OF THE CONTRACT TO BE AWARDED BY THE COUNTY OF UNION, AND THAT NO ADDITIONAL SERVICE OR DELIVERY CHARGES WILL BE ALLOWED EXCEPT AS PERMITTED BY THESE SPECIFICATIONS.

COUNTY OF UNION. THIS WILL NOT AFFECT CONSIDERATION OF THIS BID WITH RESPECT TO THE NEEDS OF THE COUNTY OF UNION.

IF THE LOWEST RESPONSIBLE BIDDER DOES NOT EXTEND HIS PRICES TO THE REGISTERED MEMBERS, THE CONTRACT FOR THE STATED NEEDS OF UNION COUNTY WILL BE AWARDED TO SAID LOWEST RESPONSIBLE BIDDER AND SPECIFICALLY NOT MADE AVAILABLE TO CONTRACTING UNITS WITHIN THE COUNTY.

O(V)

STATEMENT OF OWNERSHIP DISCLOSURE
N.J.S.A. 52:25-24.2 (P.L. 1977, c.33, as amended by P.L. 2016, c.43)

This statement shall be completed, certified to, and included with all bid and proposal submissions. Failure to submit the required information is cause for automatic rejection of the bid or proposal.

Name o	Name of Organization: Tri-County Termite & Pest Control, Inc.				
<u>Organi</u>	Organization Address: 189 Delaware Avenue, Carneys Point, NJ 08069				
Part I	Check the box that represents the	type of business organization:			
Sol	e Proprietorship (skip Parts II and III,	execute certification in Part IV)			
□ _{No}	n-Profit Corporation (skip Parts II and	III, execute certification in Part IV)			
X For	r-Profit Corporation (any type)	Limited Liability Company (LLC)			
Par	rtnership Limited Partnership	Limited Liability Partnership (LLP)			
Otl	her (be specific):				
Dout	***				
Part	$\overline{\Pi}$				
X	The list below contains the names and addresses of all stockholders in the corporation who own 10 percent or more of its stock, of any class, or of all individual partners in the partnership who own a percent or greater interest therein, or of all members in the limited liability company who own a 10 percent or greater interest therein, as the case may be. (COMPLETE THE LIST BELOW IN TH SECTION)				
	OR				
No one stockholder in the corporation owns 10 percent or more of its stock, of any class, or no individual partner in the partnership owns a 10 percent or greater interest therein, or no member limited liability company owns a 10 percent or greater interest therein, as the case may be. (SK PART IV)					
(Pleas	e attach additional sheets if more spa	ice is needed):			
Na	me of Individual or Business Entity	Home Address (for Individuals) or Business Address			
Gail	Bibeau	187 Delaware Avenue, Carneys Point, NJ 08069			

<u>Part III</u> DISCLOSURE OF 10% OR GREATER OWNERSHIP IN THE STOCKHOLDERS, PARTNERS OR LLC MEMBERS LISTED IN PART II

If a bidder has a direct or indirect parent entity which is publicly traded, and any person holds a 10 percent or greater beneficial interest in the publicly traded parent entity as of the last annual federal Security and Exchange Commission (SEC) or foreign equivalent filing, ownership disclosure can be met by providing links to the website(s) containing the last annual filing(s) with the federal Securities and Exchange Commission (or foreign equivalent) that contain the name and address of each person holding a 10% or greater beneficial interest in the publicly traded parent entity, along with the relevant page numbers of the filing(s) that contain the information on each such person. Attach additional sheets if more space is needed.

Website (URL) containing the last annual SEC (or foreign equivalent) filing	Page #'s

Please list the names and addresses of each stockholder, partner or member owning a 10 percent or greater interest in any corresponding corporation, partnership and/or limited liability company (LLC) listed in Part II other than for any publicly traded parent entities referenced above. The disclosure shall be continued until names and addresses of every noncorporate stockholder, and individual partner, and member exceeding the 10 percent ownership criteria established pursuant to N.J.S.A. 52:25-24.2 has been listed. Attach additional sheets if more space is needed.

Stockholder/Partner/Member and Corresponding Entity Listed in Part II	Home Address (for Individuals) or Business Address
Gail Bibeau	187 Delaware Avenue, Carneys Point, NJ 08069

Part IV Certification

I, being duly sworn upon my oath, hereby represent that the foregoing information and any attachments thereto to the best of my knowledge are true and complete. I acknowledge: that I am authorized to execute this certification on behalf of the bidder/proposer; that the *County of Union* is relying on the information contained herein and that I am under a continuing obligation from the date of this certification through the completion of any contracts with *County of Union* to notify the *County of Union* in writing of any changes to the information contained herein; that I am aware that it is a criminal offense to make a false statement or misrepresentation in this certification, and if I do so, I am subject to criminal prosecution under the law and that it will constitute a material breach of my agreement(s) with the, permitting the *County of Union* to declare any contract(s) resulting from this certification void and unenforceable.

	1		1	
Full Name (Print):	Gail Bibeau	Title:	President	
Signature:	Hail Biblan	Date:	May 30, 2018	

NON-COLLUSION AFFIDAVIT

Rev. 1/22/93

STATE OF New Jersey	
•	SS:
COUNTY OF Salem	
l Gail Bibeau 0	f the City of Carneys Point, in the County
	New Jersey , of full age, being duly sworn
according to law, on my oath depose and say that:	I am President of the firm of
Tri-County Termite & Pest Control, Inc, the bidde	er making the Proposal for the above named project, and
that I executed the said Proposal with full authority t	o do so; that said bidder has not, directly or indirectly,
entered into any agreement, participation in any collu	ision, or otherwise taken any action in restraint of free,
competitive bidding in connection with the above na	amed project; and that all statements contained in said
Proposal and in this Affidavit are true and correct,	and made with full knowledge that the COUNTY OF
	the statements contained in said Proposal and in the
statements contained in the affidavit in awarding the co	ontract for the said project.
I further parent that no person or celling agency b	as been employed or retained to solicit or secure such
contract upon an agreement or understanding for a con-	mission, percentage, brokerage or contingent fee, except
hong fide employees or hong fide established	d commercial or selling agencies maintained by
	52:34-15).
NAME OF CONTRACTOR	
	Phio Bilary)
Si	en Name Here Gail Bibeau, President
Subscribed and sworn to before	(Original signature only; stamped
Me this 30th day of May, 2018.	signature not accepted)
Notary Public of the State of	
My Commission expires Kimberly And Thompson Notary Pub 1 State of N. No 2173905 Comm. Expires January 24,	<u>J.</u>

NOTE TO NOTARY: WHEN COMPLETING THIS JURAT, ALL NOTARIES MUST:

1. Indicate date. 2. Indicate State. 3. Sign name, 4. Affix name by Printing it, typing it, using a rubber stamp, using an impression seal or using a mechanical stamp.

Note: The person who signed the bid form for the bidder should sign this form also.

WARNING: IF YOU FAIL TO FULLY, ACCURATELY AND COMPLETELY FILL OUT THIS AFFIDAVIT OF NON-COLLUSION, YOU BID WILL BE REJECTED.

REQUIRED AFFIRMATIVE ACTION EVIDENCE

A.

General Requiremen	nts of P.L. 1975, c. 127: You are hereby put on notice that:
A. Procurement, F	Professional & Service Contracts
	endors must submit within seven days of the notice of intent to award or the signing of the he following: PLEASE CHECK ONE
	A photocopy of your Federal Letter of Affirmative Action Plan Approval
	OR
x	A photocopy of your Certificate of Employee Information Report
	OR
	A completed Affirmative Action Employee Information Report (AA302)
	r does not submit the affirmative action document within the seven days the County of the vendor as being non-responsive and award the contract to the next lowest bidder.
	Tri-County Termite & Pest Control, Inc. Print or type FIRM NAME here Sign NAME and TITLE here (Original signature only, stamped signature not accepted)
	Gail Bibeau, President Print or type NAME and TITLE here
	May 30, 2018

Print or type DATE

Certification 23361

CERTIFICATE OF EMPLOYEE INFORMATION REPORT

This is to certify that the contractor listed storp as submitted at Project Information Report pursuant to N.J.A.C. 17:27-1.1 et. seq. and the Store Reason has supplyed Said Poort. This approval will remain in effect for the period of

TRI-COUNTY TERMITE &/ 189 DELAWARE AVENUE SALEM NJ

ELIZABETH MAHER MUOIO State Treasurer

AMERICANS WITH DISABILITIES ACT

EQUAL OPPORTUNITY FOR INDIVIDUALS WITH DISABILITIES

The contractor and the <u>County of Union</u> (hereafter "Owner") do hereby agree that the provisions of Title II of the Americans With Disabilities Act of 1990 (the "Act") (42 U.S.C. S12.101 et seq.), which prohibits discrimination on the basis of disability by public entities in all services, programs and activities provided or made available by public entities, and the rules and regulations promulgated pursuant thereunto, are made a part of this contract. In providing any aid, benefit, or service on behalf of the Owner pursuant to this contract, the contractor agrees that the performance shall be in strict compliance with the Act. In the event the contractor, its agents, servants, employees, or subcontractors violate or are alleged to have violated the Act during the performance of this contract, the contractor shall defend the Owner in any action or administrative proceeding commenced pursuant to this Act. The contractor shall indemnify, protect, and save harmless the Owner, its agents, servants, and employees from and against any and all suits, claims, losses, demands, or damages of whatever kind or nature arising out of or claimed to arise out of the alleged violation. The contractor shall, at its own expense, appear, defend, any pay any and all charges for legal services and any and all costs and other expenses arising from such action or administrative proceeding or incurred in connection therewith. In any and all complaints brought pursuant to the Owner's grievance procedure, the contractor agrees to abide by any decision of the Owner which is rendered pursuant to said grievance procedure. If any action or administrative proceeding results in an award of damages against the Owner, or if the Owner incurs any expense to cure a violation of the ADA which has been brought pursuant to its grievance procedure, the contractor shall satisfy and discharge the same at its own expense.

The Owner shall, as soon as practicable after a claim has been made against it, give written notice thereof to the contractor along with full and complete particulars of the claim. If any action or administrative proceeding is brought against the Owner or any of its agents, servants, and employees, the Owner shall expeditiously forward or have forwarded to the contractor every demand, complaint, notice, summons, pleading, or other process received by the Owner or its representatives.

It is expressly agreed and understood that any approval by the Owner of the services provided by the contractor pursuant to this contract will not relieve the contractor of the obligation to comply with the Act and to defend, indemnify, protect, and save harmless the Owner pursuant to this paragraph.

It is further agreed and understood that the Owner assumes no obligation to indemnify or save harmless the contractor, its agents, servants, employees and subcontractors for any claim which may arise out of their performance of this Agreement. Furthermore, the contractor expressly understands and agrees that the provisions of this indemnification clause shall in no way limit the contractor's obligations assumed in this Agreement, nor shall they be construed to relieve the contractor from any liability, nor preclude the Owner from taking any other actions available to it under any other provisions of this Agreement or otherwise at law.

Vanie	Gail Bibeau	(Please print or type)		
Signature	Dail Bibeau	Date	May 30, 2018	

COUNTY OF UNION NEW JERSEY Division of Purchasing DISCLOSURE OF INVESTMENT ACTIVITIES IN IRAN FORM

0.11	i N P.A. 20, 2010	Vandau/Diddau	Tri Courte Transit O. D. a. C. a. 1. I.
	tation Number: BA 30-2018 minating Pest Control Management Ser	vendon Bidder: _ vices	Tri-County Termite & Pest Control, Inc.
		PART I	
	NEWDON/DIDDED MIST CO	CERTIFICATION	NUMBER AND OF THE BOYES
			CHECKING ONE OF THE BOXES ER THE PROPOSAL NON-RESPONSIVE
complet is identi The Cha this list respons be appr	te the certification below to attest, under penalty of positive on the State of New Jersey, Department of the apter 25 list is found on the Department's website at prior to completing the below certification. Fails sive, If the Director of the Division of Purchase and Propriate and provided by law, rule or contract, incluing the party in default and seeking debarment or suspense.	erjury, that neither the p Treasury's Chapter 25 I at http://www.state.nj.us ire to complete the c roperty finds a person o ding but not limited to	isal or otherwise proposes to enter into or renew a contract must erson nor entity, nor any of its parents, subsidiaries, or affiliates, ist as a person or entity engaged in investment activities in Iran. *treasury/pdf Chapter25List.pdf. Vendors/Bidders must review ertification will render a Vendor's/Bidder's proposal non-rentity to be in violation of the law, s/he shall take action as may, imposing sanctions, seeking compliance, recovering damages, TE BOX
X	A. 1 certify, pursuant to Public Lluw 2012, c.	25, that neither the Ven	dor/Bidder listed above nor any of its parents, subsidiaries,
OR		isury's list of entities de	termined to be engaged in prohibited activities in Iran
	•		r one or more of its parents, subsidiaries, or affiliates is
		lure to provide such info	te and precise description of the activities in Part 2 below rmation will result in the proposal being rendered as sessed as provided by law.
ENTIT RELA DESCI DURA ANTIC VEND	checked Box "B" above, provide a detailed, acc s, subsidiaries or affiliates, engaged in investment of the state of the st	urate and precise des	ED TO INVESTMENT ACTIVITIES IN IRAN cription of the activities of the Vendor Bidder, or one of its completing the information below.
	OOR/BIDDER CONTACT PHONE#: Additional Sheets If Necessary		
attachminforma of any aware prosect declare	nents hereto, to the best of my knowledge are true ation contained herein, and that the Vendor Bidder is contract(s) with the County of Union to notify the Cathat it is a criminal offense to make a false statemention under the law, and it will constitute a material leany contract(s) resulting from this certification void	and complete. I ackno- sunder a continuing ob- ounty of Union in writi- tient or misrepresentation preach of my agreement	olf of the Vendor/Bidder, that the foregoing information and any viedge that the County of Union, New Jersey is relying on the igation from the date of this certification through the completioning of any changes to the information contained herein; that I am n in this certification. If I do so, I will be subject to criminal (s) with the County of Union, permitting the County of Union to May 30, 2018 Date
	l Bibeau, President		

STATE OF NEW JERSEY

BUSINESS REGISTRATION CERTIFICATE FOR STATE AGENCY AND CASINO SERVICE CONTRACTORS

DEPARTMENT OF TREASURY/ DIVISION OF REVENUE PO BOX 252 TRENTON, N . 08646-0252

TAXPAYER NAME:

TRADE NAME:

TRI-COUNTY TERMITE & PEST CONTROL INC.

TAXPAYER IDENTIFICATION#

CONTRACTOR CERTIFICATION#

0077953

223-006-663/000

ADDRESS **189 DELAWARE AVENUE CARNEYS POINT NJ 08069** ISSUANCE DATE:

09/13/01

EFFECTIVE DATE:

10/12/89

10/12/89

FORM-BRC(08-01) This Certificate is NOT assignable or transferable. It must be conspicuously. This Certificate is NOT assignable or transferable. It must be conspicuously displayed at above address



Registration Date: Expiration Date:

03/31/2019

State of New Jersey

Department of Labor and Workforce Development Division of Wage and Hour Compliance

Public Works Contractor Registration Act

Pursuant to N.J.S.A. 34:11-56.48, et seq. of the Public Works Contractor Registration Act, this certificate of registration is issued for purposes of bidding on any contract for public work or for engaging in the performance of any public work to:

Tri-County Tritle & Fest Control, Inc.

Responsible Representative(s):

John Bibeau, President

Responsible Representative(s):

Gail Bibeau, Vice-President

42. time

Aaron R. Fichtner, Ph.D. Acting Commissioner Department of Labor and Workforce Development

NON TRANSFERABLE

This certificate may not be transferred or assigned and may be revoked for cause by the Commissioner of Labor and Workforce Development.

EXPERIENCE STATEMENT

County of Union, Elizabeth, NJ

The vendor must submit with their bid references demonstrating experience in successful exterminating programs similar in size and scope of which the bidding is being done. Provide name and address of each reference, along with the names and phone numbers of the main contact person for each.

See attached lists.

We hereby certify that my company has performed the following private or public work which is relevant to this bid. I further certify that my company has never defaulted under any contract.

Witness July 2018

Tri-County Termite & Pest Control, Inc.

Name of Company

189 Delaware Avenue Address

Carneys Point, NJ 08069



189 DELAWARE AVENUE, CARNEYS POINT, NEW JERSEY 08069 800.670.8077 phone • 856.299.7672 fax • www.TriCountyPestCo.com

Experience

State of Delaware

Manage pests in a wide variety of facilities throughout the state of Delaware. Locations serviced include residential, commercial, and industrial facilities such as office buildings, hospitals, dormitories, and prisons. Our services under this contract cover most common pest species, with additional pests such as wood destroying insects, birds, and bed bugs being an added service.

State of New Jersey

This contract is for integrated pest management services for all state owned facilities. Add-on services for wood destroying insects, bed bugs, birds, and wildlife are also provided on an as-needed basis. Because of our expertise and success in dealing with bed bugs, we also perform bed bugs services for most of the properties that are leased by the state.

New Castle County

Control pests in properties owned and managed by New Castle County, Delaware. Facilities include but aren't limited to parks, government buildings, and libraries. We also perform rodent abatement for many residential properties at the request of New Castle County Code Enforcement.

Delaware State Housing Authority

We monitor, inspect, and treat (29) twenty nine different apartment complexes and other housing sites throughout the state of Delaware. Services focus on improving sanitation, correcting mechanical deficiencies, and selecting the least hazardous products to treat persistent problems. We also perform bed bug treatments using Thermal Remediation, chemical treatment, monitoring, or a combination of each as appropriate for each site.















Cape May County

Control pests in properties owned and managed by Cape May County, New Jersey. Some of the key facilities that we service for the county are the zoo, nursing homes, correctional centers, and government office buildings. We also treat for bed bugs, termites, birds, and other excluded pests on an as-needed basis after submitting a proposal.

Rowan University

We control pests in academic, industrial, and residential buildings for the University. Bed bug complaints are assessed and treated using chemicals or thermal remediation, depending on what is most effective and economical for the particular case. We also work with kitchen staff to maintain a pest free environment in the kitchens and other food areas by implementing integrated pest management practices such as sanitation, mechanical alterations, and judicious use of pesticides as appropriate.



189 DELAWARE AVENUE, CARNEYS POINT, NEW JERSEY 08069 800.670.8077 phone • 856.299.7672 fax • www.TriCountyPestCo.com

References

State of Delaware

100 Enterprise Place, Suite 4

Dover, DE 19904

Pamela Barr

Phone: 302-857-4570 Email: pamela.barr@state.de.us

Providing service since June 2001

State of New Jersey

33 West State Street

Trenton, NJ. 08625

Patrick Slack

Phone: 609 984-1359 Email: Patrick.Slack@treas.nj.gov

Providing service since December 2006

New Castle County

87 Reads Way

New Castle DE 19720

Ruth Kowalski

Phone: 302-395-5259 Email: rkowalski@nccde.org

Providing service since July 2000

Delaware State Housing Authority

18 The Green

Dover, DE 19901-3612

Michael Miles

PHONE: 302-739-4263 Email: mike@destatehousing.com

Providing service since July 2007

Cape May County

4 Moore Road

Cape May Court House, N.J. 08210

Michael Dowe

Phone: 609-465-1129

Fax: 609-465-6583 E-mail: mdowe@co.cape-may.nj.us

Providing service since December 2002

Rowan University

201 Mullica Hill Road

Glassboro, N.J. 08028

Alexis Jones Email: jonesal@rowan.edu

Phone: 856-256-5171

Providing service since 2009

PROFESSIONAL AFFILIATIONS















Contracted through April 30, 2019

Contracted through April 30, 2021

Contracted Through June 30, 2018

Contracted through June 30, 2018

Contracted through May 23, 2018

Contracted through July 14, 2018



189 DELAWARE AVENUE, CARNEYS POINT, NEW JERSEY 08069 10 EAST 9TH STREET, OCEAN CITY, NEW JERSEY 08226 800.670.8077 phone • 856.299.7672 fax • www.TriCountyPestCo.com

Bed Bug Eradication & K-9 References

Trent Center West 465 Greenwood Ave Trenton, NJ 08609-2107

Trent Center East 465 Greenwood Ave Trenton, NJ 08609-2108

Rowan University 201 Mullica Hill Rd Glassboro, NJ 08028-1700

Delaware State Housing Authority Operations 18 The Green Dover, DE 19901-3612

Delaware State University 1200 North DuPont Highway Dover, DE 19901-3611

Harvest Point Apartments 469 Grieves Parkway Salem, NJ 08079

Community Interactions 740 S Chester Rd Swarthmore, PA 19081-2226

Chateau Orleans Apartments 312 Shipley Road Wilmington, DE 19809-3624 Kim McGee 609-392-5222 ext 119 trentcenterassistant@ccinvest.com

Nickolet Dabronzo 609-394-0093 Phone trentcentereast@ccinvest.com

Alexis Jones 856-256-5171 Phone jonesal@rowan.edu

John Conley 302-739-4263 Phone John@destatehousing.com

Karen Fair 302-857-6235 Phone karenfair@desu.edu

Regina Vasquez 856-935-5680 Phone rvazquez@harvestpointnj.com

Brian Rogers 610-328-9008 brogers@ciinc.org

Judy Squire 302-764-8560 chateauorleans@comcast.net

















189 DELAWARE AVENUE, CARNEYS POINT, NEW JERSEY 08069 10 EAST 9TH STREET, OCEAN CITY, NEW JERSEY 08226 800.670.8077 phone • 856.299.7672 fax • www.TriCountyPestCo.com

COLLEGE/UNIVERSITY REFERENCES

Camden County College, Bob Sheridan 856-227-7200 x4240 Providing service since 2006

Richard Stockton College, Jamie Morgan 609-652-4769 Providing service since 2008

Rowan University, Christine Brasteter 856-256-5173 Providing service since 2009

Montclair State University, John Goscinski 973-655-7468 Providing service since 2012

Rutgers University, Roberta Orton 732-235-9617 Providing Service Since 2012

The College of New Jersey, Carla Variese 609-771-2353
Providing Service Since 2013

New Jersey City University, Michael J. D'Aquila 201-200-3191
Providing Service Since 2013

University of Medicine & Dentistry of New Jersey, Roberta G. Orton 732-235-9617
Providing Service Since 2011

Burlington County College, Justina Nicita 609-894-9311 Providing Service Since 2012

















189 DELAWARE AVENUE, CARNEYS POINT, NEW JERSEY 08069 10 EAST 9TH STREET, OCEAN CITY, NEW JERSEY 08226 Termite & Pest Control, Inc. 800.670.8077 phone • 856.299.7672 fax • www.TriCountyPestCo.com

IPM COORDINATOR **MASTER LIST**

SCHOOL DISTRICT COORDINATOR Phone #	# of Schools
1. Audubon School District Bud Rutter 547-7695 x170	3
2. Alloway Township School Chuck Atkinson 935-1627 x31	1
3. Barrington Schools Nelson Thompson 547-8467 x123	3
4. Black Horse Pike (Superint. Central Office: Dr. Leek 227-4106 x802	
Triton H.S. Oliver Giorgi	•
Highland H.S. Bill Collins	
Timber Creek H.S. Barry Englebert 232-9703	
5. Eastern Regional H.S. Richard Wojdon 856-346-6755	/
784-4441 x115	
	-
6. East Greenwich Schools	
Samuel Mickle & John Berkley <u>James LaPalomento</u> 856-423-0413	2
Jeffrey Clark Michael Venello 856-423-0613	
7. Fairfield Twp. Ron DiPietro 453-1882x8004	1 2
8. Gloucester County Christian School Don Netz	
Dick Collins (Alternate) 856-589-1665	1
9. Greenwich Township William Houghton 856-224-4920 x	k129 2
10. Haddon Township Ray Sangillo 856-869-7750	7
(Alternate-Karen) ext. 7319	
11. Hamilton Township Schools Ian Nelson 609-625-6685	5
12. Kingsway Learning Center	
Haddonfield Site <u>David Ford</u> 856-428-8108	2
Backup-James Ault ext. 335	_
Kingsway Learning Center	
Moorestown Site Robert Toney 856-234-4442	
Backup-Vincent Vinelli ext. 336	
13.Lower Alloways Creek School Benjamin Bradway 935-2707 ext. 2	10 1
14. Mannington Twp. Martin Lillya 856-935-1078 e	xt.17
15. Oaklyn Public School Rich Burrough 856-858-0335 e.	xt 199
16. Oldmans Twp. School Gary Moore 856-299-4240	1
17. Our Lady Star of the Sea Rita McGlade 609-884-4437	
<u>Marie Turco</u> 609-884-5312	1
18. Paulsboro BOE <u>Jack Henderson</u> 856-423-2222 x	231 Office
856-498-4612 C	Cell 4
19. Penns Grove – Carney's Point Wendall Porter 856-362-0632	6
20. Pennsville Twp. John J. Recchinti 856-540-6200 x	
Alternate: Ellen Sickler	















Tri-County Termite & Pest Control, Inc.

189 DELAWARE AVENUE, CARNEYS POINT, NEW JERSEY 08069
10 EAST 9TH STREET, OCEAN CITY, NEW JERSEY 08226
800.670.8077 phone • 856.299.7672 fax • www.TriCountyPestCo.com

	21. Pine Hill School District	Tom O'Donnell	856-784-8887 x1118	5
	22. Pitman School District	Thomas Herms	856-589-1238	5
	23. Quinton Twp. School	Ken Wilson	856-935-2379 x208	1
	24. Salem Community College	Bruce Watkins Jr.	856-351-2715	2
	25. Salem County Vocational	Earl Maiden	856-769-0101	4
	26. St. Michael the Archangel	Kathy Checkley	856-881-0067	1
	27. Wildwood	Mr. Sanguinetti	609-522-0786	2
	28. Woodstown Preschool Academy	Kathleen DiPatri	856-769-0020	1
	29. Bridgeton Board of Education	Terry Mae	856-455-8030 ext 1855	17
	30. Glassboro Public Schools	Drew Sole	856-881-2276	- 11
	31. Morris Goodwin School	Nancy Nosta	856-451-5513	1
		Bruce Shinn - Alternate		
	32. Cherry Hill Public Schools	Wes Mikes	856-489-5795	23
		Alt. Kevin Larson	609-929-1629	
	33. Gloucester City Schools	John Kenny	856-456-7000 ext. 1524	5
	34. Washington Twp. Schools	Pat Myers	856-589-9120	19
	35. Richard Stockton College	Bill Houck	609-652-4769	13
	36. Rowan University	Mark Showers	856-245-4940	53
	37. Sayreville Schools	Jo Hospidor	732-525-5200 x5220	8
	38. West New York Schools	Bob Jameson	201-388-7128	12
	39. Camden City Public Schools	Steve Nicolella	856-966-2613x2617	35
4	40. St. John of God	Steve Aman	856-848-4700x 1160	2
	41. Camden County College	Bob Sheridan	856-227-7200x 4240	33
ě	42. Marie Katzenbach School for the Deaf	Allwin Baskin	609-530-3104	1
	43. Christina School District	Ron Albence	302-562-3402	37
	44. Burlington City Schools	Carol Ghaul	609-387-5338	5
	45. Atlantic City School District	Kurt Austin	609-343-7200	12
	16. West Windsor – Plainsboro Schools	Michelle D'Alfonso	609-746-5000	14
4	17. East Windsor School District	Florence Ingenbrandt	609-443-7843	10
	18. Milford School District	Veronica Quillen	302-422-1600	15
	19. Irvington School District	Kesha Hill	973-399-6842	15
	0. Brandywine School District	Jeff Miller	302-792-3826	16
_	1. Paterson Charter School	Irfan Evcil	973-247-0600	1
	2. Marlboro Township Schools	Caryn Nadler	732-972-2000	12
5	3. Indian River School District	Cliff Toomey	302-853-5485	16















EXPERTISE STATEMENT

- 1. Provide copy of a valid Pesticide Applicator Business License.
- 2. Provide with the bid a copy of the Commercial Pesticide Applicator License for every Contractor's representative who will be performing on-site service under contract. At minimum, the Contractor shall submit copies of the licenses of three (3) individuals who have CORE, 7A and 7B category certifications, and at least one of these individuals must have ALL of the following certifications:

3A. & 3B. - Turf & Omamental

7A. - General Pest Control

7B. - Termite

7D. - Food Manufacturing and Processing

STATE OF NEW JERSEY DEPARTMENT OF ENVIRONMENTAL PROTECTION

Licensing and Pesticide Operations PO Box 420, Mail Code 401-04E Trenton, NJ 08625-0420

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Document #: 171753140

DEPARTMENT OF ENVIRONMENTAL PROTECTION STATE OF NEW JERSEY

Hereby Certifies the Goodstanding of:
TRI COUNTY TERMITE B PEST CONTROL
189 DELAWARE AVE
CARNEYS POINT NJ 08069
JOHN B BIBEAU

as a licensed:
PESTICIDE APPLICATOR BUSINESS

| Issued : 10/24/2017 | License# : 93390A | Expires: 10/31/2018 | Document#: 171753140

- Sign back of license where indicated. Retain at place of business

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ATTN: TRICOUNTY TERMITE & PEST CONTROL IN 189 DELAWARE AVE

CARNEYS POINT NJ 08069-1050

ocument #: 171758730

DEPARTMENT OF **ENVIRONMENTAL PROTECTION** STATE OF

Hereby Certifies the Goodstanding of:

JOSHUA PERRY 189 DELAWARE AVE

CARNEYS POINT

. NJ 08069

as a licensed:

COMMERCIAL PESTICIDE APPLICATOR 575378 CERTIFICATION AREAS

License #: Reciprocal:

13 ,3A ,38 ,7A ,7B ,7D 10/24/2017 8B ,CORE

Issued: Expires: 10/31/2018

Document#; 171758730

NJPRD

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MartabilianthabhaniMartabiliahabhabhlalatt MYLES D GUEVREMONT

ATTN: TRI-COUNTY TERMITE & PEST CONTROL 189 DELAWARE AVE

CARNEYS POINT NJ 08069-1050

ocument #: 171760360

DEPARTMENT OF ENVIRONMENTAL PROTECTION

STATE OF **NEW JERSEY**

Hereby Certifies the Goodstanding of: MYLES D GUEVREMONT

189 DELAWARE AVE CARNEYS POINT

NJ 08069

as a licensed: COMMERCIAL PESTICIDE APPLICATOR

Ucense 7: 530948 CERTIFICATION AREAS
Reciprotal: 13 ,34 ,5 ,68 ,74 ,78
issued: 10/24/2017 7D ,8A ,8B ,CORE
Expires: 10/31/2018
Documents: 171760360 NJPRD

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Mantaldandalandhalandhaladaladaladal JAMES P KENNY

189 DELAWARE AVE CARNEYS POINT NJ 08069-1050

ocument #: 171763160

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STATE OF **NEW JERSEY**

Hereby Certifies the Goodstanding of:

JAMES P KENNY 189 DELAWARE AVE CARNEYS POINT

08069 NJ

as a licensed:

as a licensed:
COMMERCIAL PESTICIDE APPLICATOR

License #: 57708B CERTIFICATION AREAS

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Expires: 10/31/2018

Documenta: 171763160

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Document #: 171931940

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Hereby Certifies the Goodstanding of:
MYLES D GUEVREMONT
188 DELAWARE AVE
CARNEYS POINT NJ 08069

as a licensed:
CERTIFIED PESTICIDE DEALER

License#: 30750A Reciprocal : Issued : 10/24/2017 Certification:

10/31/2018

Expires :

Certification: DLR

Document# : 171931940

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DU816 VALUE 019

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189 DELAWARE AVE CARNEYS PDINT NJ 08069-1050

Document #: 171759720

JOHN B BIBEAU

DEPARTMENT OF ENVIRONMENTAL PROTECTION

Hereby Certifies the Goodstanding of:

JOHN B. BYBEAU

188 DELAWARE AVE
CARNEYS POINT NJ 08069

as a licensed:

COMMERCIAL PESTICIDE APPLICATOR

10cman 12 51961A CERTIFICATION AREAS
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Document 171759720 NJPRD

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STATE OF

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STATE OF

ENVIRONMENTAL PROTECTION

DEPARTMENT OF

ATTN: TRI COUNTY TERMITE & PEST CONTROL CARNEYS POINT NJ 08069-1050 KAREEM CHISHOLM 189 DELAWARE AVE

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Document #: 171758590

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DEPARTMENT OF

11...1..11...11....111.....111....1..11.11.11.11.11.11.11 ATTN: TRI COUNTY TERMITES & PEST CONTROL CARNEYS POINT NJ 08069-1050 ROBERT J DAILY JR 189 DELAWARE AVE

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STATE OF NEW JERSEY

Hereby Certifies the Goodstanding of:

JOSEPH R HEYMACH SISS E CUSTON MILL RO ERDOKHAVEN PA

PA 19015
as a lighted

COMMERCIAL PESTICIDE APPLICATOR

THE RESERVATION AND

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Martablandahaadhaadhaladhaladh MARTIN A MILONE

189 DELAWARE AVE CARNEYS POINT NJ 08069-1050

Document #: 171995240

DEPARTMENT OF ENVIRONMENTAL REOTEOTIC

Hereby Certifies the Goodstanding of:

MARTIN A MILONE 189 DELAWARE AVE CARNEYS POINT

08069 ΝJ

as a ficensed: COMMERCIAL PESTICIDE APPLICATOR

License #: Reciprocal:

55311B

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DENNIS NEWTON JR ATTN: TRI-COUNTY TERMIT & PEST CONTROL IN 189 DELAWARE AVE CARNEYS POINT NJ 08069-1050

ocument #: 171761860

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Hereby Certifies the Goodstanding of:

DENNIS NEWTON JR

DENNIS NEWTON JR

189 DELAWARE AVE
CARNEYS POINT NJ 08069

as a licensed:
COMMERCIAL PESTICIDE APPLICATOR
Licenses: 55284B CENTIFICATION AREAS
Reciprocal: 10/23/2017
Expires: 10/23/2018
Documents: 171761860 NJPRD

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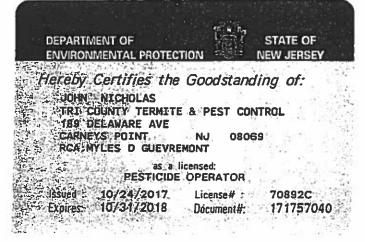
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MarkalalaadaaaaMharkalalaalahalaala KEVIN PEMBERTON

189 DELAWARE AVE CARNEYS POINT NJ 08069-1050

171763860 actiment #

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STATE OF **NEW JERSEY**

Hereby Certifies the Goodstanding of:

KEVIN PEMBERTON 189 DELAWARE AVE

CARNEYS POINT

08069

as a licensed.

COMMERCIAL PESTICIDE APPLICATOR as a licensed:

License #: 556348 CERTIFICATION AREAS LEHTIFICATION AREAS
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Martalilandinlandlumlillandillandiddinladdinlad TRI COUNTY TERMITE & PEST CONTROL ATTN: TYLER PESCE 189 DELAWARE AVE CARNEYS POINT NJ 08069-1050

ocument #: 171753850

DEPARTMENT OF **ENVIRONMENTAL PROTECTION**

STATE OF **NEW JERSEY**

Hereby Certifies the Goodstanding of: TYLER PESCE

TRE COUNTY TERMITE & PEST CONTROL

189 DELAWARE AVE

Q8069

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as a licensed: PESTICIDE OPERATOR

ssued: 10/24/2017 Expires: 10/31/2018

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Hereby Certifies the Goodstanding of:

EDWARD PHILLIPS

TRI COUNTY TERMITE & PEST CONTROL

189 DELAWARE AVE

CARNEYS POINT NJ 08069

RCA: MYLES D GUEVREMONT

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Mariahlandahlandllandalahahlahlad TIMOTHY ROMERD ATTN: TRICOUNTY TERMITE & PEST CONTROL 189 DELAWARE AVE

CARNEYS POINT NJ 08069-1050

Document #1 180085890



Hereby Certifies the Goodstanding of:

TIMOTHY ROMERO 189 DELAWARE AVE

NJ 08069

CARNEYS POINT

as a licensed:
COMMERCIAL PESTICIDE APPLICATOR

License #: Reciprocal:

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issued: 01/26/2018

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Expires: 10/31/2018 180085890 Documenta:

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Martalilaadiahaan Maraballaada balahada da KYLE M RYAN

189 DELAWARE AVE CARNEYS POINT NJ 08069-1050

171761290

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Hereby Certifies the Goodstanding of:

KYLE M. RYAN

189 DELAWARE AVE
CARNEYS POINT NJ 08069

as a licensed:
COMMERCIAL PESTICIDE APPLICATOR

License #: 55998B CERTIFICATION AREAS

- Sign back of license where indicated. ---- liannon mhan noina nacticidae

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Minterfelleredictional Illandal Heigheideler abeld DOUGLAS L SMITH

ATTN: TRICOUNTY TERMITE & PEST CONTROL

189 DELAWARE AVE

CARNEYS POINT NJ 08069-1050

ocument #: 171759230

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STATE OF **NEW JERSEY**

Hereby Certifies the Goodstanding of:

DOUGLAS L SMITH EDOUGLAS LASMA ...
189DELAWARE AVE
PROPRIES PRINT NJ 08569

as a licensed: as a licensed:
COMMERCIAL PESTICIDE APPLICATOR

LICENSE # 24690A CERTIFICATION AREAS

- Sign back of license where indicated.

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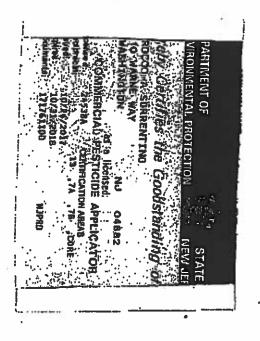
Illindallandladdanidlinalddanladdhaddalladdan ISAIAH R SMITH
ATTM: TRI COUNTY TERMITE 8 PEST CONTROL
189 DELAWARE AVE
CARNEYS POINT NJ 08069-1050

Document #: 171786840

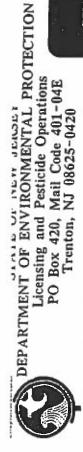
DEPARTMENT OF STATE ENVIRONMENTAL PROTECTION FOR USEN J

Hereby Certifles the Goodstanding of:
ISAIAH R. SMITH
189 DELAWARE AVE
CARNEYS POINT
As a licensed
COMMERCIAL PESTICIDE APPLICATOR
Licensed: 57348 CERTIFICATION AREAS
Recipional: 1073172013
Epires: 1073172018
Document: 171786840

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Hindubilionilishinonililionishiloninililining ANDREW P THOMAS
ATTN: TRI COUNTY TERMITE & PEST CONTROL

189 DELAWARE AVE

CARNEYS POINT NJ 08069-1050

Document #: 171792800

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Hereby Certifies the Goodstanding of: RICHARD L THOMPSON 111

4901 READING AVE

EGG HARBOR CITY

NJ 08215

COMMERCIAL PESTICIDE APPLICATOR

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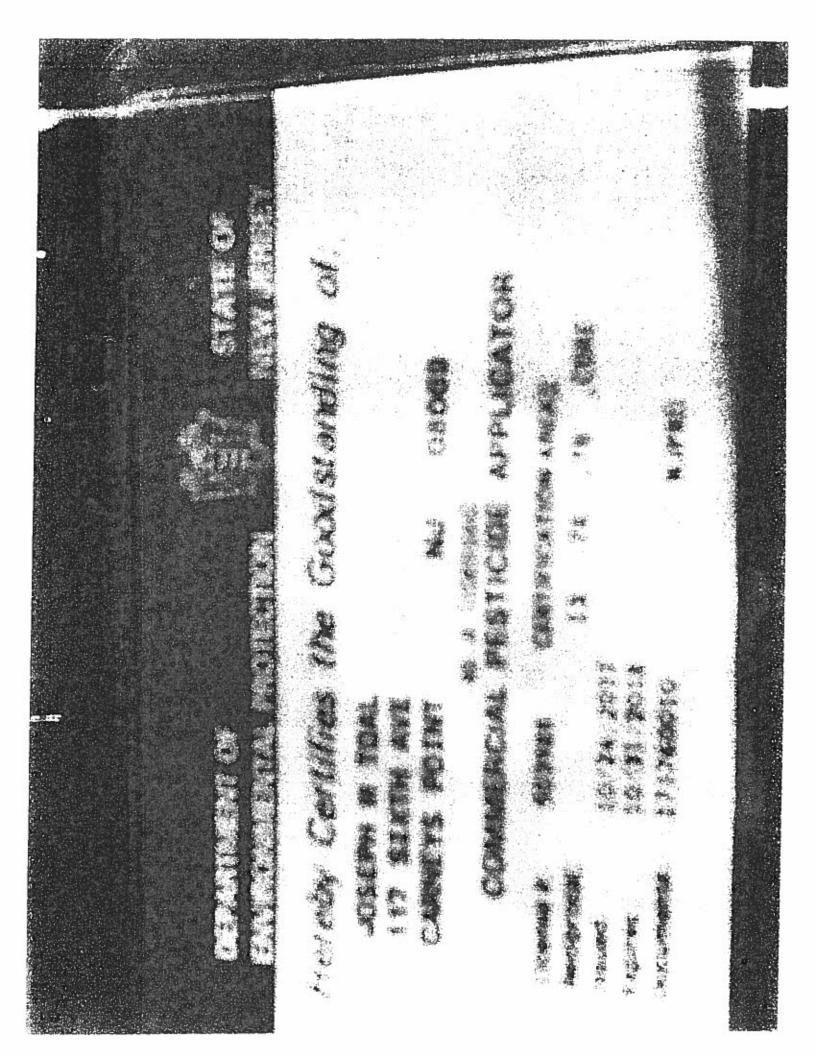
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DEWEY D TRAYNOR

ATTN: TRI COUNTY TERMITE & PEST CONTROL

189 DELAWARE AVE

CARNEYS POINT NJ 08069-1050

locument #: 171761410

DEPARTMENT OF **ENVIRONMENTAL PROTECTION**



STATE OF **NEW JERSEY**

Hereby Certifies the Goodstanding of:

DEWEY D TRAYNOR CARNEYS POINT

08069 NJ

as a licensed: COMMERCIAL PESTICIDE APPLICATOR

License #: 54331B CERTIFICATION AREAS
Reciprocal: DE 7A ,7B ,CORE
16sued: 10/24/2017
Expires: 10/31/2018

c. Documents: 171761410

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7 KENT AVE PENNSVILLE NJ 08070-1112 DEPARTMENT OF ENVIRONMENTAL PROTECTION

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TRI COUNTY TERMITE & PEST CONTROL
ATTN: JUDY YOUNG
189 DELAWARE AVE
CARNEYS POINT NJ 08069-1050

Document #: 171965720

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Hereby Certifies the Goodstanding of:

JUDY YOUNG
TRI COUNTY TERMITE & PEST CONTROL
189 DELAWARE AVE
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RCA:MYLES D GUEVREMONT

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TRI COUNTY TERMITE & PEST CONTROL CARNEYS POINT NJ 08069-1050 ATTN: KIMBERLY A THOMPSON 189 DELAWARE AVE

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Hereby Certifies the Goodstanding of: KIMBERLY A THOMPSON
TRI COUNTY TERMITE & PEST CONTROL
189 DELAWARE AVE
CARNETS POINT
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TRI COUNTY TERMITE & PEST CONTROL

ATTN: KIMBERLY L LAPP 189 DELAWARE AVE CARNEYS POINT NJ 08069-1050

ocument #: 171754740

DEPARTMENT OF **ENVIRONMENTAL PROTECTION**

STATE OF **NEW JERSEY**

Hereby Certifies the Goodstanding of: KIMBERLY L LAPP

TRI COUNTY TERMITE & PEST CONTROL

189 DELAWARE AVE CARNEYS POINT-

08069 NJ

RCA: JOHN B BIBEAU

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Modeldhadadaadllaaldalaaldadada TRI COUNTY TERMITE & PEST CONTROL ATTN: COURTNEY CHRISTIAN 189 DELAWARE AVE CARNEYS POINT NJ 08069-1050

)Cument #: 171755690



Hereby Certifies the Goodstanding of: COURTNEY CHRISTIAN
TRI COUNTY TERMITE & PEST CONTROL

189 DELAWARE AVE CARNEYS POINT NU RCA MYLES D GUEVREMONT 08069

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Dr. Jill Gordon Urban/Industrial Entomologist Mantis Pest Management Consulting 86 Crease Rd. Mt. Olive, NJ 07828 Phone (973) 945 1776

Education

1988-1992	Ph.D. in Entomology, December 1992. Clemson University, Clemson, South Carolina. Dissertation title: Environmental Effects on Oviposition Strategies and Implications for Control of the smokybrown cockroach, <u>Periplaneta fuliginosa</u> (Serville).
1983-1985	M.S. in Ornithology, August 1985. Clemson University, Clemson. South Carolina. Thesis title: The effects of magnetic fields on avian locomotion.
1982-1983	B.S. in Biology, June 1983. Furman University, Greenville, South Carolina.
1976-1979	A.A.S. in Veterinary Technology, June 1979. Colorado Mountain College. Glenwood Springs, Colorado.

Relevant Employment

<u>Urban/Industrial Entomologist and Rodentologist Consultant</u>, Mantis Pest Management Consulting, May 2006 to present.

Mantis is a company that provides Integrated Pest Management (IPM) consultation to the pest management industry and to commercial and residential customers as well. Design and implementation of pest management programs, Insect identification, expert witness, inspections, report writing, training, professional presentations, public lectures and problem solving are among the various aspects of the pest management industry that Mantis works with.

Regional Entomologist, Western Pest Services, September 1995 to April 2006. Duties included training Western employees, inspection of major accounts for sales and quality control, research and investigation of new technology, insect identification, designing integrated pest management programs, trouble-shooting, customer education and seminars, writing policy and procedures, extensive reporting for customer quality control, designing sell sheets, customer brochures, and information packets, research and current technology educational presentations, regulatory and state certification liaison.

<u>Lecturer</u>, Clemson University, August 1992 to 1995. Taught Undergraduate Biology at Clemson University

- <u>Teaching Assistant</u>, Clemson University, August 1991 to May 1992. Organized and supervised Entomology 301 laboratory.
- Research Assistant, Clemson University, August 1988 to August 1995. Responsible for dissertation research. Assisted with research on juvenile hormone inhibitors and insecticide testing research projects. and Sentricon Termite Baiting System

- <u>Teaching Assistant</u>, Clemson University, August 1986 to August 1988. Organized and supervised undergraduate Biology labs at Clemson University.
- Research Technician, Dr. David Pillbeam, Harvard University, September 1985 to June 1986. Carried out chemical and nutritional analysis of various primate foods collected from Borneo.
- <u>Teaching Assistant</u>, Clemson University, August 1983 to April 1985. Teaching responsibilities included organizing and teaching labs for Human Anatomy, Biology, Ornithology and Animal Behavior. In the latter two courses, I was also responsible for directing research projects and organizing and delivering lectures.
- Research Assistant, George Eickwort, Cornell University. Summer 1984. Assisted in several phases of research on attitudinal effects on the development of eusociality in Halictid bees. Rocky Mountain Biological Laboratory. Crested Butte, Colorado.
- Supervisor. Raptor Rehabilitation Center, Furman University. September 1982 to June 1983.

 Organized and supervised a center to facilitate the rehabilitation and release of injured raptors in the Piedmont of SC.
- <u>Docent.</u> National Insect Zoo, Washington D.C. December 1981 to July 1982. Gave tours of the insect zoo and helped to update educational material available to other docents on specimens in the zoo.
- <u>Colorado State Wildlife Officer</u>, July 1978 August 1981. Managed game populations and assisted in research projects as a wildlife officer for Pitkin County Colorado.

Research Experience

Maxforce Tick Management System Western Pest Services 2001 – 2003. Participated in all phases of field research on the Maxforce TMS ® (Bayer) directed by Chuck Cole. Found and organized field sites (not Western customers). Trapped and marked white footed mice (directed by Dr. Gary Maulpin of the CDC). Measured tick populations, monitored rodent and tick populations throughout the test season and reported data to project director. Attended meetings and worked closely with project team in all phases of the research. From my involvement in this project, I was able to develop the Western Pest Services tick management program in 2004.

<u>Carpenter Ant Bait field trials</u> Western Pest Services 1998 – 1999. Participated in research project directed by Dr. Byron Reid, and Dr. Chris Becker of American Cyanamid Co. Field trials involved setting up test sites at homes around NJ, collecting and reporting data to Dr. Becker and a final summary report.

Cockroach Baiting Field Trials Western Pest Services 1996 – present. Co-operated in field trails for various cockroach baits, including Maxforce ® (Clorox), Pre-empt ® (Bayer), and Avert ® (Whitmire). Tested and reported on baits in various field conditions such as commercial kitchens, sewers, nursing homes, hospitals and schools.

<u>Termite screening</u> Clemson University, August 1993 – August 1995. Assisted in identifying marked termites in Sentricon ® (Dow) field trials directed by Dr. Pat Zungoli.

<u>Insect pest identification</u>, Clemson University, August 1988-December 1991. Assisted or performed insect pest identification requests sent to Clemson University extension department.

<u>Insecticide Screening</u>, Clemson University, August 1988-December 1991. Assisted with the design, testing and analysis of potential insecticides and baits from various manufacturers.

Insect growth regulator testing, Clemson University, January 1989-April 1989. Assisted with the design and testing of a potential insect growth regulator for private industry.

Teaching Experience

<u>Visiting Lecturer</u>, Clemson University, August 1992 to Present. Organized and supervised five undergraduate Biology labs weekly at Clemson University (approximately 110 students). Introductory lectures and summaries given for each subject, and weekly exams prepared and graded by the instructor.

<u>Teaching Assistant</u>, August 1983 - April 1985, August 1987 - August 1988, August 1991 - April 1992. During these separate periods at Clemson University I taught a variety of courses. These assistantships were awarded on a merit basis and by maintaining a required level of academic achievement. The courses taught were as follows:

<u>Human Anatomy Laboratory</u>, prepared 30-minute lectures on the laboratory, also prepared and graded a weekly quiz on laboratory subject matter. Prepared specimens in laboratory for dissection.

Ornithology Laboratory and Lecture, prepared and ran labs weekly, also prepared and delivered several lectures on avian migration.

Animal Behavior Laboratory and Lecture, prepared and ran weekly labs, wrote and delivered lectures on Sociobiology and social insects, supervised class research projects and graded all exams and class projects.

Biology Laboratory, prepared and ran 2-3 labs per week. Each lab contained a 30-minute introductory lecture, a 20-minute quiz and 2-3 hours of lab time. As an aid to students who were not doing well (grade C or better), I offered a weekly tutoring session during my office hours. Though this was not required, it gave students who were motivated a chance for extra help that they couldn't get in a large lecture hall or laboratory setting.

Entomology Laboratory, prepared and ran a three hour lab weekly. Each lab contained a 30-minute lecture on various topics in basic entomology. The remainder of the

laboratory period was spent curating collections, studying internal anatomy and physiology and taking weekly quizzes.

Publications

Referred Scientific Articles and Book Reviews.

- Shaner, David E. and Jill Gordon Shaner, 1990. Book Review of Human Ethology; Foundations of Human Behavior, Iranaus Eibl-Eiberfeldt. Series Editors: Sarah Blaffer-Hrdy and Richard. Wrangham Quarterly Review of Biology, 65(1):117.
- Gordon, J.M. 1992. Comparison of mid-instar nymphs of <u>Periplaneta fuliginosa</u> (Serville) and <u>Periplaneta americana</u> (L.) (Blattodea:Blattidae), Proc. Entomol. Soc. Wash. 94(1):150-155.
- Gordon, J.M. and David E. Shaner, 1992. Book Review of Perspectives in Ethology. Volume 9: Human Understanding and Animal Awareness (Eds.) P.P.G. Bateson and Peter Klopfer. Quarterly Review of Biology.
- Gordon, J.M. and P.A. Zungoli, 1993. Targeting Oviposition Sites as a Control Strategy for Population Reduction in <u>Periplaneta fuliginosa</u> (Serville) (Dictyoptera:Blattidae). IN: Proceeding of the 1st International Conferences on Insect Pests in the Urban Environment, K.B. Wildey and W.H. Robinson (Eds.) BPCC Wheatons Ltd, Exeter, Great Britain.
- Gordon, J.M. and P.A. Zungoli, 1994. Effects of Relative Humidity on Oviposition Behavior in the Smokybrown Cockroach, <u>Periplaneta fuliginosa</u> (Dictyoptera:Blattidae). Environmental Entomology 23(2):299-303.
- Gordon, J.M. and P.A. Zungoli, 1994. The effects of population density on oviposition behavior in <u>Periplaneta fuliginosa</u> (Blattodea: Blattidae). Annals of the Entomological Society of America 87(4):435-439.

Trade Journals. Newsletters and Extension Publications

Gordon, J.M. and J.B. Kissam, 1990. Fleas and Flea Control. Bug Notes - Household & Structural Pests.

Gordon, J.M. and J.B. Kissam, 1990. What is Urban IPM? Bug Notes - Household & Structural Pests.

Gordon, J.M. and J.B. Kissam, 1990. Lyme Disease. Bug Notes - Household & Structural Pests.

Presentations

Scientific Meeting Presentations

- Gordon, J.M. and S.A. Gauthreaux Jr. 1987. The Effects of Magnetic Fields on Locomotion in Savannah Sparrows (Passerculus sandwichensis). The Animal Behavior Society Meeting, Williamstown, Massachusetts. June.
- Gordon, J.M. and P.A. Zungoli 1990. A Study of Size and Scale in the Oothecae of the Smokybrown cockroach, (Periplaneta fuliginosa, Dictyoptera: Blattidae). Entomological Society of America. Southeastern Branch Conference, Orlando, Florida.
- Gordon, J.M. and P.A. Zungoli 1990. The Effects of Relative Humidity on Oviposition Behavior in the Smokybrown cockroach, (<u>Periplaneta fuliginosa</u>, Dictyoptera: Blattidae). Entomological Society of America, National Meeting, New Orleans, Louisiana.
- Gordon, J.M. and P.A. Zungoli 1991. The Effects of Population Density on Oviposition Behavior in the Smokybrown cockroach, (<u>Periplaneta fuliginosa</u>, Dictyoptera: Blattidae). Entomological Society of America, National Meeting, Reno, Nevada.
- Gordon, J.M. and P.A. Zungoli 1992. The Effects of Interspecific Competition on Oviposition Behavior in Two Species of Cockroaches, <u>Periplaneta fuliginosa</u> and <u>P. americana</u>. National Conference on Urban Entomology, College Park, Maryland. February 25-29.
- Gordon, J.M. and P.A. Zungoli 1992. The Effects of Interaction Between <u>Periplaneta fuliginosa</u> and <u>Periplaneta americana</u> on fecundity and Oviposition Behavior. Entomological Society of America. National Meeting, Baltimore, Maryland.
- Gordon, J.M. and P.A. Zungoli 1993. Targeting Oviposition Sites as a Control Strategy for Population Reduction in <u>Periplaneta fuliginosa</u>. Serville (Dictyoptera: Blattidae). International Conference for Urban Entomology, Cambridge, UK.
- Gordon, J.M. and P.A. Zungoli 1993. Reaction of Homeowners to Pest Management Programs for Smokybrown cockroach, <u>Periplaneta fuliginosa</u> (Serville) (Dictyoptera: Blattidae). Entomological Society of America, National Meeting, Indianapolis, Indiana.

Professional Presentations and Invited Public Speaking

The Rats of New York City. BBC News Program. 2011.

<u>Traveling with Bed Bugs</u>. How to avoid bringing home the un-invited guest. 2011. New York City Bed Bug Symposium.

Bed Bugs. Rumors. Myths and Reality. 2010. SCPCA. Bed Bug Symposium for South Carolina Pest Control Association.

Bed Bugs in the Big Apple. 2010. ESA National Meeting. Bed Bug Symposium. San Diego CA.

<u>Bed Bugs and their Control</u>. 2010. Columbia University. Lecture series given for Columbia University facilities and Maintenance discussing the problems associated with bed bug control.

<u>IPM for Rodents</u>. 2009. Columbia University. Lecture series given for Columbia University facilities and Maintenance discussing the problems associated with rodent control.

<u>IPM for Rodents</u>. 2008, 2009. Somerville, NJ. Lecture series given for NJ Pest Management Association to Pest Control Operators and Pest Control Company owners discussing the problems associated with rodent control.

Integrated Pest Management in New Jersey Schools. 2008, 2009. A 'half day school given for NJ Pest Management Association to accredit NJ pest management professionals with State accreditation for doing IPM in schools.

<u>Bed Bugs and Their Control</u>. 2008. Groton, Mass. Lecture series given for New England Pest Management Association to Pest Control Operators and Pest Control Company owners discussing the problems associated with bed bug control.

Rodents and Their Control. 2008. Groton, Mass. Lecture series given for New England Pest Management Association to Pest Control Operators and Pest Control Company owners discussing the problems associated with bed bug control.

<u>IPM for Rodents</u>. 2008. Columbia SC. Lecture series given for South Carolina Pest Management Association to Pest Control Operators and Pest Control Company owners discussing the problems associated with bed bug control.

<u>Bed Bugs and Their Control</u>. 2008. Great Neck, NY. Lecture series given for Long Island Pest Management Association to Pest Control Operators and Pest Control Company owners discussing the problems associated with controlling small flies in their accounts.

<u>Cockroaches. Flies and Bedbugs</u>. 2007. West Harlem, New York. A public presentation sponsored by "Bug-Off" Distributors and Bayer Corporation. The three common pest problems and Integrated Pest Management solutions for managing them were discussed along with a question and answer session for the pest control community.

Integrated Pest Management in New Jersey Schools. 2006, 2007. A 'half day presentation given at several NJ school sites to NJ Public School's Integrated Pest Management Co-coordinators and staff on the importance of compliance with the NJ Integrated Pest Management in schools Act. Emphasis placed on compliance through correct paperwork, notification, and information provided for families of students and staff members.

Integrated Pest Management and your child. 2006, 2007. A series of lectures given to the Newark School System concerning the new Integrated Pest Management in NJ Schools Act. Information given to parents and families of school age children in the Newark Public school system on what "to expect" from their schools in complying with the Integrated Pest Management in schools Act.

<u>Stinging insects and how to avoid being stung</u>. 2006. A presentation made for staff and employees of Rutgers university.

<u>Ticks and Lyme Disease, an Exciting New Integrated Pest Management Approach.</u> 2006. Ewing Kiwanis Club. Ewing NJ. A presentation on a community wide project sponsored by Merril Lynch on Integrated Pest Management and tick control.

<u>Bedbugs in your schools</u>. 2006. Public meetings held though the Newark public schools after several incidents involving bedbugs in the Newark NJ school system. Bedbug biology and behavior was explained and questions were answered.

Bedbugs in Assisted Living Communities. 2006. Applewood Assisted Living, Monmouth NJ. Presentation given to the Applewood community concerning bedbugs and their spread though the community.

<u>Termites</u> (Video tape produced by Orkin) 2006. A videotaped interview concerning termites and the warning signs within a home.

Bedbug Treatment Program. Western Industries, 2004. A program designed and presented by Jill Gordon to educate service and sales personnel on the increasing incidence on Bedbugs in the US and treatment strategies.

Mosquito Reduction Program. Western Industries, 2004. A program presented to launch the Mosquito reduction program, based on larvicide research conducted by Jill Gordon in 2002, 2003.

<u>Tick Management Program</u>. Western Industries, 2004. A program presented to launch the Tick management program, Based on research conducted by Jill Gordon in 2002, 2003.

<u>IPM in Schools</u>. Western Industries, NJ School Administrators, School Boards of Morris, Sussex. Essex. and Union Counties, 2003 – 2004. A program designed to explain the requirements for compliance with the NJ IPM in Schools act and to designate the pest management professional's role in this program.

<u>Termite School</u>, Western Industries, 1999 – Present. An annual school presented to keep Western employees current on termite control technology.

Ant Control School. Western Industries, 2000, 2001, 2002. School conducted to present current ant control techniques and technology to Western employees

<u>Prescription Care Training</u>. Western Industries, January 1999. This school was conducted to train Western employees in the Copesan Prescription Care program.

<u>Basic Pest Control School</u>. 1996 - Present. This school is presented to Western employees to introduce the basic premises of Urban Integrated Pest Management.

<u>Bird Control School</u>, Western Pest Services, Region I. February 1998. This school was presented to Region I employees to explore the possibilities of modem bird control.

<u>IPM in HACCP Training</u> 1998 - 1999. A series of training seminars conducted to evaluate the role of Integrated Pest Management in HACCP training programs. These seminars are presented as a part of AIB training.

<u>Integrated Pest Management in Commercial Accounts.</u> 1996 to present. A series of seminars presented to hospital boards, school boards, and a variety of commercial accounts in an effort to educate our customers on the details of a successful IPM program.

<u>Biology and Control of Occasional Invaders</u>, 1991. South Carolina Mosquito Control Convention, Myrtle Beach. South Carolina.

The Importance of Size and Scale in the Oothecae of the Smokybrown Cockroach, March 1990. Seminar for Department of Entomology, Clemson University.

<u>Avian Migration. Orientation and Navigation</u>, January 1986. Invited guest lecturer for ornithology class at Harvard University

<u>The Evolution of Bipedal Locomotion</u>, October 1985. Invited seminar speaker for Department of Biological Anthropology, Harvard University. David Pillbeam - supervising Professor.

Animal Orientation and Geomagnetism, July 1984. Seminar given at Rocky Mountain Biological Laboratory. Crested Butte, Colorado.

Pest Control Conference Presentations

- Zungoli, P.A., E.P. Benson and J.M. Gordon, 1989. Clemson Research Report. Thirtieth Annual Pest Control Operators School, Clemson, South Carolina. February 7-9.
- Gordon, J.M. and P.A. Zungoli 1990. Smokybrown cockroach research report. Thirty-first Annual Pest Control Operators School, Columbia, South Carolina. February 7-9.
- Gordon, J.M. and P.A. Zungoli 1991. Smokybrown cockroach research report. Thirty-second Annual Pest Control Operators School, Columbia, South Carolina. February 7-9.
- Gordon, J.M. and P.A. Zungoli 1991. Biology and Control of Occasional Invaders. Thirty-second Annual Pest Control Operators School Columbia, South Carolina. February 7-9.
- Gordon, J.M. and P.A. Zungoli 1992. Biology and Control of two pest species of cockroach common in the Southeast, <u>Periplaneta fuliginosa</u> and <u>P.</u> americana. Thirty-third Annual Pest Control Operators School. Columbia, South Carolina. February 7-9.
- Gordon, J.M. 1992. Insecticide treatment of homes for smokybrown cockroach research report. Thirty-third Annual Pest Control Operators School, Columbia, South Carolina. February 7-9.
- Gordon, J. M. 2006. Integrated Pest Management in NJ Schools. New Jersey Pest Management Association. Rutgers University Clam bake. New Brunswick NJ.

- Gordon, J. M. 2006. Bedbugs. NJPMA meeting. Piscataway NJ.
- Gordon, J. M. 2006. Integrated Pest Management for Flies. Annual LIPMA conference. Long Island. NY.
- Gordon, J. M. 2006 Wood destroying Beetles. New York NYPMA meeting. Woodbridge NY.
- Gordon, J. M. 2007. Controlling Urban Rats. Eastern Conference Pest Control Association. Atlantic City NJ.
- Gordon, J. M. 2007. Rodent Control and Integrated Pest Management. South Carolina Pest Control Association. Columbia SC.
- Gordon, J. M. 2008. Powder post beetles and other wood destroying insects. New England Pest Control Meeting. Boston MA
- Gordon, J. M. 2008. Integrated Pest Management for Rodents. New England Pest Control Meeting. Boston MA.
- Gordon, J. M. 2008. Updates on Bedbugs. South Carolina Pest Control Association. Columbia SC.
- Gordon, J. M. 2008. Excluding Rodents from Urban Structures. South Carolina Pest Control Association. Columbia SC.

Professional Memberships

Organic Trade Association since 2006

American Association for the Advancement of Science since 1982

Entomological Society of America since 1988

Animal Behavior Society since 1981

South Carolina Entomological Society since 1988

American Ornithology Union since 1981

New Jersey Pest Management Association since 1995 – IPM committee member since 2003

National Pest Management Association since 1993

Sigma Chi Professional Society since 1992



189 DELAWARE AVENUE, CARNEYS POINT, NEW JERSEY 08069 800.670.8077 phone • 856.299.7672 fax • www.TriCountyPestCo.com

Emergency Contact Information

Our office hours are Monday through Friday, 8:00 a.m. until 5:00 p.m. The employees listed below can be contacted after business hours by calling their cell phone numbers twenty-four hours a day seven days a week. If for some reason a message must be left on a cell phone, please be advised that the employee will return the call within one hour of the message.

<u>Employee</u>	<u>Title</u>	Cell Number	Email Address
Myles Guevremont	Vice President,	609-820-0841	mguevremont@tcpcontrol.com
	General Manager,		
	Quality Control		
Chris Sams	Service Manager	856-466-5111	csams@tcpcontrol.com
Gail Bibeau	President		

If there is an emergency during business hours, you may contact any of the following employees.

Employee	<u>Title</u>	Office Number	Email Address
Kim Thompson	Office	856-299-6531	kim@tcpcontrol.com
,	Manager	Extension 13	
Kim Lapp	Accounts	856-299-6531	klapp@tcpcontrol.com
·	Receivable	Extension 14	
Nicole Guevremont	Accounts	609-390-2031	bibeaun@tcpcontrol.com
	Payable	Extension 31	
Courtney Christian	Scheduler	856-299-6531	cchristian@tcpcontrol.com
<u> </u>	<u> </u>	Extension 12	
Kate McLaughlin	Scheduler	856-299-6531	kmclaughlin@tcpcontrol.com
,		Extension 11	
Rachael Sickler	Scheduler	856-299-6531	rsickler@tcpcontrol.com
		Extension 10	

PROFESSIONAL AFFILIATIONS

















CHRIS CHRISTIE

Genernor

DEPARTMENT OF THE TREASURY
DIVISION OF REVENUE & ENTERPRISE SERVICES
P.O. BOX 026
TRENTON, NJ 08625-034

KIM GUADAGNO

PHONE: 609-292-2146 FAX: 609-984-6679

FORD M. SCUDDER Acting State Treasurer

APPROVED

under the

Small Business Set-Aside Act and Minority and Women Certification Program

This certificate acknowledges TRI-COUNTY TERMITE & PEST CONTROL, INC. as a Category 2 approved Small Business Enterprise that has met the criteria established by N.J.A.C. 17:13 and/or 17:14.

This registration will remain in effect for three years. Annually the business must submit, not more than 60 days prior to the anniversary of the registration notice, an annual verification statement in which it shall attest that there is no change in the ownership, revenue eligibility or control of that business.

If the business fails to submit the annual verification statement by the anniversary date, the SBE registration will lapse and the business SBE status will be revoked in the New Jersey Selective Assistance Vendor information (NJSAVI) database that lists registered small businesses. If the business seeks to be registered again, it will have to reapply and complete the New SBE online registration located at: www.njportal.com/DOR/SBERegistry/.



Issued: 7/25/2017

Certification Number: A0058-76

Peter Jowishi

Peter Lowicki Deputy Director

Expiration: 7/25/2020



State of New Jersey

CHRIS CHRISTIES

KIM GUADAGNO

Lt. Governor

Governor

DEPARTMENT OF ENVIRONMENTAL PROTECTION COMPLIANCE & ENFORCEMENT

Mail Code 401-04F 401 E. State Street, 4th Floor East P.O. Box 420

Trenton, New Jersey 08625-0420

BOB MARTIN

Commissioner

RAY BUKOWSKI Assistant Commissioner

August 4, 2016

Tri-County Termite & Pest Control Inc 10 E 9th St. Ocean City, NJ 08226

Subject:

Certificate of Environmental Stewardship

For Site:

TRI CNTY TERMITE & PEST CONTROL INC

SITE ID # 517106

10 E 9th St.

Ocean City, NJ 08226

Dear Sir or Madame:

On January 08, 2016, an inspection was conducted at your facility by Allison McLeod, of the Pesticides program. At this time, the inspector determined that your facility was engaged in or had completed activities eligible for recognition under our Environmental Stewardship Program. As a result, the Department is formally recognizing the voluntary and proactive measures you have taken in an effort to improve the environment. Enclosed is a Certificate of Stewardship reflecting the Department's appreciation of your efforts.

You may review the details of the stewardship activity we have acknowledged and compare your performance to others in the state by viewing our data online at http://datamine2.state.nj.us/dep/DEP_OPRA/stewardship.html. It is our intent to have this serve as an information resource where others may learn from or be inspired by your actions, just as others may lead you to new achievements. Future inspections will provide the opportunity to update information about your environmental stewardship activities.

This acknowledgement is made independent of any determinations of compliance. If any compliance problems were identified during the inspection, you will be notified separately. The Department reserves the right to change or withdraw any stewardship acknowledgements and associated certificates. If you have any questions regarding the inspection or this correspondence, please contact Allison McLeod, of the Pesticides program, at (609) 984-6568.

Very truly yours.

Rav Bukowski

Assistant Commissioner

Talem !!

Enclosure

Environmental Stewardship

The New Jersey Department of Environmental Protection's Environmental Stewardship Initiative recognizes

TRI CNTY TERMITE & PEST CONTROL INC

for its voluntary and proactive measures taken to go beyond compliance in an effort to improve the environment and ensure a sustainable future.

* Participation Category

Environmental Policy
Environmental Management System
Annual Environmental Report
Carbon Fontprint Analysis
Environmental Purchasing Policy
Vendor/Supply Chain Requirements
Mentoring To Other Businesses
Outreach Program
Green Building Certification
Green Building Implementation

* Hazardous Materials Reduction

Materials Conservation

Materials Conservation

Process/Operations Energy Use Reduction

Transportation Ehergy Use Reduction

Renewable Energy Use Reduction

Renewable Energy Use Enduction

Renewable Energy Use Enduction

Environmental Enhancement Project Innovative Program

EPA Voluntary Program

Mind Comment

Date of Inspection: January 08, 2016

Ray Bukowski Assistant Commissioner Compliance & Enforcement



Tri-County Termite & Pest Control

IS A MEMEBER OF THE

New Jersey Pest Management Association

AND IS ENTITITED TO ALL THE PRIVILEDGES OF SUCH MEMBERSHIP UNDER THE CONSTITUTION AND THE BY-LAWS OF THE ASSOCIATION.
THIS CERTIFICATE AFFIRMS THE OBSERVANCE OF THE CODE OF ETHICS AND APPROVAL OF OBJECTIVES AND PRINCIPLES OF THE ASSOCIATION.



Jana / Brah.



To Whom It May Concern:

I am writing to notify you that Tri-County Termite & Pest Control, Inc. is QualityPro Certified, the mark of excellence in pest management. As a QualityPro Certified Company, Tri-County Termite & Pest Control, Inc. has placed itself in the top echelon of pest management companies in the nation. QualityPro is an initiative of the National Pest Management Association to encourage professionalism and recognize excellence in the industry. Less than 3% of pest control companies in America have earned this prestigious designation.

QualityPro Certified companies reductantly ascribe to a set of qualifications that go above and beyond any state or federal requirements. As a potential constituer of pest management services, qualifications that may interest you include:

- Checking employee references and driving history
- Doing criminal background checks on all employees
- Employing only highly-trained, registered and credentialed comployees
- Maintaining a drug-free workplace
- Ensuring that technicians are highly skilled, trained professionals
- Offering a clear, easy-to-understand warranty and team to service agreement
- Maintaining an up-to-date insurance policy
- Truthful and ethical advertising

The website, www.qualitypro.org, contains more information about what QualityPro is and what it means to Tri-County Termite & Pest Control, Inc. The QualityPro Control companies.

If you have any questions, call me at 703-352-6762 or email me at aallen@pestworld.org.

Sincerely,

Allie T. Allen, BCE

Executive Director of Certification, QualityPro



TYP F



The Mark of Excellence in P

Presenting this certificate of excellence to

TRI County Termite & Pest Control, Inc

pest management industry by meeting the requirements to be a QualityPro Accredited Company. in acknowledgment of your continuing efforts toward professional excellence in the You have achieved the mark of excellence in pest management.

official signature

The Mark of Excellence in Pest Management



Tri County Termite & Pest Control, Inc.

official signiture



Tri County Termite & Pest Control, Inc. Presenting this certificate of excellence to

in acknowledgment of your continuing efforts toward professional excellence and environmental awareness in the pest management industry by meeting the requirements to provide GreenPro Certified Service









The Mark of Excellence in Pest Management **FOOD SAFETY**

Presenting this certificate of excellence to

Tri-County Termite & Pest Control, Inc.

in acknowledgment of your continuing efforts toward professional excellence in the pest management industry by meeting the requirements to provide QualityPro Food Safety Certified Service.

official signature



189 DELAWARE AVENUE, CARNEYS POINT, NEW JERSEY 08069
10 EAST 9TH STREET, OCEAN CITY, NEW JERSEY 08226
800.670,8077 phone • 856.299.7672 fax • www.TriCountyPestCo.com

Integrated Pest Management (IPM) Philosophy & Strategy

Introduction:

Tri-County has been providing quality pest control service since 1985. The President and founder of this family owned business has always prided his company in providing quality pest control and honest service.

We employ all principals of IPM including sanitation, mechanical exclusion, biological controls, inspection, monitoring education, communication, cooperation, and sealing and caulking.

The Primary Tools of IPM Methods Include:

Inspections: The IPM Technician will conduct routine visual inspections of pest prone areas for conditions that are conductive to attraction or harboring pests. This helps determine whether treatment is required.

Identification: Our Technicians go through the most comprehensive training in the pest control industry. An integral part of IPM is proper identification of the pest. This insures a proper approach to eradicating the pest population. If our field technician can not identify the insect we have an entomologist who can.

Monitoring: Precisely placing insect monitors which can trap a portion of the pest population is the key to informing the IPM Technician of the areas needing attention. This helps minimize the amount of pesticides applied by focusing treatments into specific harborages with active signs of infestation.

Note: Sanitation is critical when imploying baits for rodents and insects. We will give written reports of those areas that need increased sanitation of deep cleaning.

- Insect Growth Regulators: Tri-County uses insect Growth Regulators (IGR) to break the breeding and
 developmental cycle of many insect pests. The IGR's we use are effective against cockroaches, stored
 product pests, fleas, ants, and many other insects. Gentrol and Precore are two excellent products with
 safety and environmental awareness in mind.
- Pheromone Traps: We employ many types of insect pheromone traps, which contain non-toxic glue and
 insect pheromone that attracts insects by luring it to the trap with its own scent. We use traps for many stores
 products pests such as Indian Meal moths, Saw Toothed Grain Beetles, and several others. Mini Gold Lure
 Stick, which contains Muscamone, a house fly pheromone, is used for the common housefly.
- Mechanical Traps: For the control of mice we use traps such as the Tin Cats. We use modified and
 PROFESSIONAL AFFILIATIONS















NOTE: Fly population during the winter months means indoor breeding sites. We will find and locate the breeding sites for remediation of the problem. Sanitation is essential when dealing with flies.

Pesticide Application: In an IPM program, we use liquid pesticides only when active pest infestations are found opposed to a routine application program. We apply pesticides that are carefully chosen based on their general safety properties and their overall effectiveness on the pests. Our Technicians apply pesticides only in the precise area of infestation. We employ the crack and crevice method of treatment that places the pesticide directly into the pest harborage and significantly reduces the potential for humans to contact the pesticides.

Only those pesticides on the approved list will be used and the application will be made when the school or area is vacant. Many state laws do not allow liquid pesticide applications while students are in the school (excluding rodent and insect baits that have in odor). In many situations we will caulk the crack or treat in a void with an inorganic dust such as a boric acid or silica gel.

Contributing Conditions: Our IPM program will include specific written recommendations that directly relate to pest problems. These recommendations are an essential part of an IPM program in order to eliminate harborages, entranceways, food, water, and environmental conditions contributing to pest conditions. Pest populations are naturally minimized by eliminating these conditions, and routine pesticide use is significantly reduced.

Documentation: The final component of an effective IPM program is through documentation of all services performed, conditions found, pest signs identified, and recommendations. This document serves you, the client, by providing a permanent record of the materials used, time and place used, and documenting the fact that least toxic methods of pest control are being performed in your facilities.

Treatment Strategies

Introduction:

Treatment strategies may change from on facility to another due to different factors involved regarding pests and their environment. The following are guidelines we will implement. Any changes will be coordinated with the IPM Coordinator.

Cockroaches:

Tri-County will install glue boards in the kitchen areas of the cafeteria, teacher's lounges, home economic rooms, and any other areas where cockroaches are seen or have been reported. In areas where cockroaches are found we will install Maxforce bait. MRF 2000 bait will be used in cracks and crevices to control cockroaches. If indicated PT240, PT230, Boric dust, or synthetic pyrethroids will be used.

If organophosphates or carbamates are necessary, they will only be used during the months when school is closed for vacations (summer, spring, & winter breaks). The IGR Gentrol will be used for control of cockroaches to break their life cycle. Additional materials may be used. See approved materials list.

Rodents:

The approach to rodent control is to eliminate entrance areas, harborage, food, and shelter, thus putting maximum pressure on this pest. We will use glue boards, snap traps, and mechanical wind up devices to eradicate the population and then leave glue boards as monitoring devices.

Fleas:

Since these are biting insects and immediate control is usually necessary, a natural pyrethrin (non residual) with an IGR will be applied after school hours for immediate knockdown. On Friday afternoon (if necessary) a synthetic parathyroid will be applied for extended control. Vacuuming recommendations will be detailed in writing to remove eggs, larva, pupa, and adult.

Ants:

There are many species of ants and control can vary from one species to the next. Our first priority is to properly identify the ant for the correct control procedure. The first line of defense will be any bait. The purpose will be to get the foraging worker ants to feed on the bait and return it to destroy the queen. Some species of ants (such as citronella ants) may not need any insecticide application.

If insecticides are necessary only baits or boric acid type materials will be used and applied when children are absent from the area. It may be necessary to dust wall voids or pipe openings. Boric acid dust will be used. Sealing openings such as cracks in slabs and openings in the building will be employed. If outdoor treatment is necessary insecticide granules will be used and watered in. If a power spray is indicated a synthetic pyrethroid will be used. IGR's will be used to break the life cycle of ants.

Spiders:

If significant numbers are present a natural pyrethrin or synthetic pyrethroid will be used to control the spiders. Pesticide applications will be done after school hours. If outdoor treatments are indicated a synthetic pyrthroid will be used. Sealing cracks and crevices and openings will be done when necessary.

Silverfish:

There are different types of silverfish. We generally find firebrats, common silverfish, and four lined silverfish, which is an outdoor species. Silverfish can be difficult to control if they are not properly identified, as the control measures are different for each. Usually silverfish are found around the boiler rooms and rooms that are very warm.

We will employ several control strategies such as crack and crevice application with natural pyrethrins, followed by PT240 or PT230. In addition, baits may be placed in areas where silverfish are present, where children can not get to it. Microencapsulated products such as Whimires PT140 Exclude may be used. IGR's will be employed to break the life cycle of silverfish.

Ground Beetles:

These are actually beneficial insects that will not live indoor or complete a life cycle indoors. If large numbers of live ground beetles are found the vacuum will be used. An outdoor inspection will be made and a detailed recommendation for modifying breeding locations will be submitted. If an outdoor treatment is indicated, we will use insecticide granulars watered in or a treatment using a synthetic pyrethroid.

Millipedes and/or Centipedes:

Generally these are outdoor insects which may migrate in only during dry spells or excessive rain. They tend to breed in mulch beds or organic matter around the perimeter of the building. If found indoors, they generally die of lack of moisture and no pesticide application is necessary inside. An outdoor habitat modification may be necessary.

If a pesticide application is necessary, approved insecticide granulars or synthetic pyrethroids will be used. Openings will be need to be sealed for ground beetles.

Crickets:

These are outdoor insects but can survive indoors for a long time. Insecticide baits work very well for crickets as well as synthetic pyrethroids. Any application will be done after hours. Glue boards will be placed to monitor for treatment effectiveness. Openings to the outside will need to be sealed. Outdoor treatment would be the same as for millipedes and centipedes.

Stinging Insects:

Bees, wasps, and hornets that are flying around the grounds can be impossible to eliminate since they are searching for flowers for pollen and food. Elimination of flowering plants, dandelions, and other attractive flowers is essential. We will respond to and remove stinging insect nests that we find on the structure.

Flying Insects:

Flying insects that are breeding within the area will be treated when their presence disrupts classroom activities. Flies and flying insects in cafeterias, home economic rooms, and other areas where food or breeding is found will be treated to knock down adults, and fly grids may be necessary to be purchased and installed. We will inspect for breeding areas and advise, in writing, areas that need to be cleaned and sanitized.

Head Lice:

Head lice, body lice, pubic lice, and scabies are a medical condition and we will work closely with the medical staff with a plan of action. An "In Service" Educational Program regarding the biology and habits of head lice will be offered to staff, the parents, and the public. The application of insecticides is seldom, if ever, warranted and we will explain under what circumstances that would be employed. Disinfectants are effective in eliminating lice and scabies from the structure.

If necessary the local health officer can be brought in to explain the role and responsibility of the parents, the doctor, the school, and lastly the pest control company. Medical treatment and follow up is the first line of defense. Cleaning, sanitation, and disinfection must be implemented. Pesticides are seldom necessary to control body lice, pubic lice, and scabies. Since head lice can live off the host for some time, in severe infestations, an application of a natural pyrethrin may be indicated. If necessary Tri-County will write a custom designed letter to parents regarding lice control.

Termites:

Termites are not covered under the normal service agreement. If termites swarm, Tri-County will respond and make recommendations and a proposal for termite control will be given. The treatment involves a soil treatment and this would be done when the facilities or school can be closed for at least 7 days. The preferred time to treat would be when facilities are closed or during the summer months for school accounts.

Temporary measures such as vacuuming and sealing cracks can be employed to try to stop the swarming. In severe cases the class can be moved to another area and a spot treatment using reduced odor termiticide can be applied when the school is closed for 7 days. The IPM coordinator will be provided with written detail for the diagnosis and treatment recommendation for a termite infestation.

Affiliations

Tri-County Termite & Pest Control, Inc. and employees are members of the following organizations:

- o National Pest Control Association
- New Jersey Pest Management Association
- United States Chamber of Commerce
- o Delaware Pest Control Association
- o Quality Pro Certified
- o Quality Pro Schools Certified
- o Green Pro Certified

Training

Introduction:

In order for an IPM program to work it takes an ongoing commitment to training and education.

Our goal is to educate children, parents, and staff on the new technology that our industry continues to receive. The spray tank is not our standard piece of equipment anymore. We now use monitors, growth regulators, pheromones, and less toxic baits and compounds to control insects. Our technicians are fully trained in IPM and attend continuous classes. Also, they are current on New Jersey local and state regulations. All of our Technicians are also trained in hazmat, and are state licensed applicators in New Jersey, Delaware, and Pennsylvania.

It is very important for Education Facilities to continue our program over the summer months to make sure the school year starts at a zero pest condition.

IPM PROGRAM

Approved Pesticides and Materials List

Mechanical Equipment

- Insect and Rodent monitors (non toxic glue boards)
- Professional expanded trigger snap traps
- Silicone and latex caulking
- Expanding foam
- Paraclipse Fly Lights
- Bird Screening

Pheromone Traps and Insect Growth Regulators

- Gentrol (s-hydroprene)
- Precore (methoprene)
- Torus (fenoxycarb)
- All pheromone traps (Whitmire, Fuji, Agrisenses, Victor)

Low Impact Pesticides

- Maxforce FC Magnum Roach Bait
- DuPont Advion Roach Bait
- Gourmet Liquid Ant Stations
- Delta Dust
- Gourmet Ant Gel Bait
- DuPont Advion Ant Gel Bait
- Avert Dry Flowable Roach Bait
- Final Bait Blox
- Niban Granular Bait
- Gentrol Point Source
- Eco Exempt Jet Wasp Spray
- Mother Earth D Dust
- Propoxur Granular Bait
- Contrac Blox
- DuPont Advion Ant Stations
- Delta Guard

High Impact Pesticides

- Evercide Insecticide
- Cykick Aerosol
- CB 80 Extra
- Ultracide Flea Aerosol
- Phantom
- Phantom Aerosol
- Gentrol Aerosol
- Bedlam

The process of micro encapsulation of the active ingredient allows these products to carry the signal word "caution". The active ingredient is encased in a polymeric capsule; which greatly reduces the odor and the likelihood of exposure to humans.

NOTE: Rodent baits would be placed in locked tamper resistant stations or in areas where inaccessible to children or pets. Rodenticides would only be used when mechanical devices did not solve the problem. All rodenticide baits would be removed after the rodents are eliminated.

NOTE: If a chemically sensitive student or staff member is present in the school no product will be used until cleared by that person's physician. It is the administrations responsibility to notify Tri-County of chemically sensitive individuals.

Arem Jersey Pest Management Association

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The Education Committee of the New Jersey Pest Management Association, by recommendation of the WDI faculty, has conferred upon

Myles Guevremont

The Designation of

Wood Destroying Insect Credentialed Inspector

Together with all honors, rights, and privileges belonging to that designation, in witness whereof, this certificate is granted.

January 12, 2017



President, New Jersey Pest Management Association



Chairman, WDI Committee

CERTIFICATE OF EMPLOYEE INFORMATION REPORT

This is to certify that the contractor listed below has submitted an Employee Information Report pursuant to N.J.A.C. 17:27-1.1 et. seq. and the State Treasurer has approved said report. This approval will remain in 15-001-2018 15-001-2011 effect for the period of

TRI-COUNTY TERMITE & PEST-CONT 189 DELAWARE AVENUE

SALEM

Andrew P. Sidamon-Eristoff State Treasurer

J2VMYERS

DATE (MM/DD/YYYY) 05/07/2018

CERTIFICATE OF LIABILITY INSURANCE

ACORD

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s). CONTACT Valori Myers PHONE (AJC, No, Ext): (856) 795-4020 129 FAX (A/C, No):(856) 996-1837 AssuredPartners AJM ADDRESS: Valori.Myers@Assuredpartners.com 1317 Rt 73 Suite 101 Mount Laurel, NJ 08054 INSURER(S) AFFORDING COVERAGE NAIC # 10120 INSURER A : Everest National Ins. Company 10851 INSURER B : Everest Indemnity Insurance Co INSURED INSURER C: Tri-County Term./Pest Control 189 Delaware Avenue INSURER D : Carneys Point, NJ 08069 INSURER E INSURER F : **REVISION NUMBER: CERTIFICATE NUMBER: COVERAGES** THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOWHAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES, LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS. POLICY EFF POLICY EXP ADDL SUBR POLICY NUMBER TYPE OF INSURANCE 1,000,000 EACH OCCURRENCE DAMAGE TO RENTED PREMISES (Ea occurren X COMMERCIAL GENERAL LIABILITY 500,000 04/01/2018 04/01/2019 CLAIMS-MADE X OCCUR 51GL007650181 Х Х 10,000 MED EXP (Any one person) 1,000,000 PERSONAL & ADV INJURY 3,000,000 GENERAL AGGREGATE GEN'L AGGREGATE LIMIT APPLIES PER 1,000,000 PRODUCTS - COMP/OP AGG PRO: LOC POLICY 1.000.000 OTHER: Herbicide Pesticide Herbicide Pest COMBINED SINGLE LIMIT (Ea accident) 1,000,000 AUTOMOBILE LIABILITY 04/01/2018 04/01/2019 BODILY INJURY (Per person) 51CA000508181 X ANY AUTO SCHEDULED AUTOS BODILY INJURY (Per accident)
PROPERTY DAMAGE
(Per accident) OWNED AUTOS ONLY NOTICE VANED X HIRED AUTOS ONLY 4,000,000 EACH OCCURRENCE Х OCCUR В X UMBRELLA LIAB 4,000,000 04/01/2018 04/01/2019 51CC002826181 **AGGREGATE** CLAIMS-MADE **EXCESS LIAB** 10.000 DED X RETENTIONS PTH-X PER STATUTE WORKERS COMPENSATION AND EMPLOYERS' LIABILITY 1,000,000 04/01/2019 04/01/2018 530003402181 E.L. EACH ACCIDENT ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICERMEMBER EXCLUDED? (Mandatory in NH) 1,000,000 N/A E.L. DISEASE - EA EMPLOYEE 1,000,000 If yes, describe under DESCRIPTION OF OPERATIONS below E.L. DISEASE - POLICY LIMIT DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)
Re: BA-24-2018 Exterminating/Pest Control Management Services

The County of Union, its Board of Chosen Freeholders, officers, employees, agents, servants, and the State of New Jersey are included as Additional Insured under all policies except Workers' Compensation. The General Liability insurance coverage is provided on a primary and non- contributory basis to the County of Union, et. al. Thirty (30) days advance written notice shall be provided to the County of Union, County Administration in the event of cancellation or material change in such policy. Where applicable, a waiver of subrogation in favor of the above- named Additional Insured is to be included in those policies of insurance where permitted by law."

ŧ	CERTIFICATE HOLDER	CANCELLATION
	The County of Union Division of Purchasing	SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.
	UC Administration Building 10 Elizabethtown Plaza Elizabeth, NJ 07207	AUTHORIZED REPRESENTATIVE



189 DELAWARE AVENUE, CARNEYS POINT, NEW JERSEY 08069 800.670.8077 phone • 856.299.7672 fax • www.TriCountyPestCo.com

May 30, 2018

Purchasing Division County of Union Union County Administration Building 10 Elizabethtown Plaza Elizabeth, New Jersey 07207

BID: BA# 30-2018 Exterminating/Pest Control Management Services - REBID

Term: 24 Months

Due: Tuesday, June 5, 2018 at 2:30 p.m.

Thank you for the opportunity to provide the enclosed Bid for the County of Union.

Tri-County Termite & Pest Control, Inc. is a family owned and operated business. John and Gail Bibeau started the Company in 1985. Our employees at Tri-County are committed to providing unsurpassed service and quality work. We feel our ability to respond to your service needs in a quick professional manner, cannot be matched.

Tri-County is licensed in New Jersey, Delaware, Pennsylvania and Maryland. Tri-County is a member of National Pest Management Association, The Delaware Pest Control Association and the New Jersey Pest Management Association. We are also an inaugural member of National Pest Management Quality Pro Certified Company and a Green Pro Certified Company. Tri-County is proud to say that we are the contracted vendor for the State of Delaware, the State of New Jersey and several counties in the State of Pennsylvania.

Respectfully yours,

Gail Bibeau President

GB/kt





(Bublay)











COUNTY OF UNION

BID SUBMISSION CHECKLIST

BA# 30-2018 EXTERMINATING/PEST CONTROL MANAGEMENT SERVICES REBID

apr 1.	Bid Form Page(s)
<u>on</u> 2.	Bidder Signature Page - follow instructions and fill out completely
gm_ 3.	Stockholder Disclosure Certification (2 pages) - fill out completely and notarize
<u></u>	Non-Collusion Affidavit - fill out completely and notarize
gs_ 5.	Affirmative Action Requirement
jn 6.	Disclosure of Investment Activities in Iran
<u>m</u> 7.	Americans with Disabilities Form
4 8.	Copy of a State of New Jersey Business Registration Certificate ("BRC") issued in the company name of the bidder and in the names of any subcontractors, if applicable
9.	Addenda Receipt Form — ONLY INCLUDE IF ADDENDA(S) WERE RECEIVED
gr 10.	Extension Form for Union County Cooperative Pricing System
ap 11.	Expertise Statement
gp 12.	Experience Statement

Each bidder should complete this form, initial each entry, sign and date at the bottom and submit with bid.

NAME OF BIDDER: Tri-County Termite & Pest Control, Inc. DATE May 30, 2018