

BIDDER SIGNATURE PAGE

Rev. 3/27/12

1. If doing business under a trade name, partnership or a sole proprietorship, you must submit the bid under exact title of the trade name, partnership, or proprietorship, and the bid must be signed by either the owner or a partner and witnessed by a notary public.
2. If a Corporation, the bid must be signed by the President or Vice President and witnessed by Corporate Secretary, (Corporate title must be exact) and affix corporate seal.
3. Other persons authorized by Corporate Resolution to execute agreements in its behalf may also sign the bid documents (pages).
4. The Person who signs this bid form must also sign the Non-Collusion Affidavit.
5. You cannot witness your own signature.



SIGNATURE
CORPORATE SECRETARY

Timothy Sarto, CFO

PRINT NAME AND TITLE
CORPORATE SECRETARY

Johnston B-P Inc.

NAME OF BIDDER

36 Commerce St.

ADDRESS OF BIDDER

Springfield, NJ 07081

TELEPHONE: 800-437-9828

FAX: 201-991-0460

EMAIL: StevenM@JCTNJ.com

BY: Steven S. Mullen

SIGNATURE

3/18/25

DATE

AFFIX CORPORATE SEAL

Steven Mullen, President

PRINT OR TYPE NAME AND TITLE

WARNING: FAILURE TO FULLY, ACCURATELY, AND COMPLETELY SUPPLY THE INFORMATION REQUESTED ON THIS PAGE MAY RESULT IN THE REJECTION OF YOUR BID AS NON-RESPONSIVE

SECTION 2 – COOPERATIVE MEMBERS (MUST BE IDENTICAL TO COUNTY PRICING)

ITEM# SUB-TOTAL

1a- 4,000 Hours X \$ 145
 Estimated Regular Work Hours
 For **Journeyman** – 24 months
 Hourly Rate

1b- CISCO PARTS
 (\$ 10,000 x 35 %)
 DISCOUNT

1c- BELDEN PARTS
 (\$ 10,000 x 17 %)
 DISCOUNT

1d- EXTREME NETWORK PARTS
 (\$ 10,000 x 38 %)
 DISCOUNT

1e- HP/ARUBA PARTS
 (\$ 10,000 x 34 %)
 DISCOUNT

1f- PALO ALTO PARTS
 (\$ 10,000 x 20 %)
 DISCOUNT

1g- SONICWALL PARTS
 (\$ 10,000 x 10 %)
 DISCOUNT

1h- BARRACUDA PARTS
 (\$ 10,000 x 10 %)
 DISCOUNT

NAME OF BIDDER: Johnston GP Inc.

SECTION 2 – COOPERATIVE MEMBERS - CONTINUED

li- OTHER PARTS

(\$ 10,000 x 10 %)

MARK-UP*

*** IN THE BEST INTERESTS OF THE MEMBERS
NO MARK-UP SHALL BE ACCEPTED OVER 15%**

OPTION

A	SMARTNET MAINTENANCE-1 YEAR	\$ <u>49,850</u>
B	SMARTNET MAINTENANCE-2 YEAR	\$ <u>99,700</u>

NAME OF BIDDER: Johnston GP Inc.

BUSINESS REGISTRATION

Mandatory Requirement

Pursuant to N.J.S.A. 52:32-44, the County of Union ("Contracting Agency") is prohibited from entering into a contract with an entity unless the bidder/proposer/contractor, and each subcontractor that is required by law to be named in a bid/proposal/contract has a valid Business Registration Certificate on file with the Division of Revenue and Enterprise Services within the Department of the Treasury.

Prior to contract award or authorization, the contractor shall provide the Contracting Agency with its proof of business registration and that of any named subcontractor(s).

Subcontractors named in a bid or other proposal shall provide proof of business registration to the bidder, who in turn, shall provide it to the Contracting Agency prior to the time a contract, purchase order, or other contracting document is awarded or authorized.

Proof of registration must show that the bidder was in fact registered with the State of New Jersey Department of the Treasury, Division of Revenue and obtained the business registration prior to the receipt of bids. If subcontractors are named on the bid, proof of the business registration for each must be provided prior to the award of a contract. Similarly to the bidder, the proof must show that each subcontractor was registered with the State of New Jersey Department of the Treasury, Division of Revenue and obtained the business registration prior to the receipt of bids.

Proof of business registration shall be:

- A copy of a Business Registration Certificate issued by the Department of Treasury, Division of Revenue; or
- A copy of the web printed version provided by the NJ Division of Revenue

STATE OF NEW JERSEY
BUSINESS REGISTRATION CERTIFICATE
FOR STATE AGENCY AND CASINO SERVICE CONTRACTORS

TAXPAYER NAME:
TAX REGISTRATION TEST ACCOUNT

TAXPAYER IDENTIFICATION:
970-087-342/000

ADDRESS:
847 ROEBLING AVE
TRENTON, NJ 08611

EFFECTIVE DATE:
06/01/01

TRACE NAME:
CLIENT REGISTRATION

SEQUENCE NUMBER:
0007530

ISSUANCE DATE:
07/14/04

John S. Tully

STATE OF NEW JERSEY
BUSINESS REGISTRATION CERTIFICATE

Taxpayer Name: TAX REG TEST ACCOUNT

Trade Name:

Address: 847 ROEBLING AVE
TRENTON, NJ 08611

Certificate Number: 1093907

Date of Issuance: October 14, 2004

For Office Use Only:



STATE OF NEW JERSEY

BUSINESS REGISTRATION CERTIFICATE

Taxpayer Name: JOHNSTON G.P. INC.

Trade Name: JOHNSTON COMMUNICATIONS

Address: 36 COMMERCE STREET
SPRINGFIELD, NJ 07081

Certificate Number: 0098519

Effective Date: July 06, 1977

Date of Issuance: March 03, 2020

For Office Use Only:

20200303110106953

REFERENCES

Provide a minimum of three (3) references of government or private entities similar in size and scope to Union County.

1. Name and Address: County of Hudson
567 Pavonia Ave.
Jersey City, NJ 07306

Contact Name: Sean O'Connor

Phone Number: 908-625-5040

Length of Time: 20+ years

2. Name and Address: County of Bergen
One Bergen County Plaza
Hackensack, NJ 07601

Contact Name: Cesar Guerra

Phone Number: 201-336-6000

Length of Time: 10+ years

3. Name and Address: Essex County College
303 University Ave.
Newark, NJ 07102

Contact Name: Mohamed Seddiki

Phone Number: 973-877-3080

Length of Time: 15+ years

NAME OF BIDDER: Johnston GP Inc.

LICENSES

Provide copy of State of New Jersey Electrical Contract License or State of New Jersey Burglar Alarm License and attach to this page.

NAME OF BIDDER: Johnston GP Inc.

State Of New Jersey
New Jersey Office of the Attorney General
Division of Consumer Affairs

THIS IS TO CERTIFY THAT THE
Board of Examiners of Electrical Contractors

HAS LICENSED

JOHN J. SLOAN
147 PAGE AVE
Lyndhurst NJ 07071-2612

FOR PRACTICE IN NEW JERSEY AS A(N): Electrical Contractor

New Jersey Office of the Attorney General
Division of Consumer Affairs
THIS IS TO CERTIFY THAT THE
Board of Examiners of Electrical Contractors
HAS LICENSED
JOHN J. SLOAN
Electrical Contractor

01/31/2024 TO 03/31/2027
VALID

SIGNATURE

34EI00748100

01/31/2024 TO 03/31/2027
VALID

34EI00748100
LICENSE/REGISTRATION/CERTIFICATION #


Signature of Licensee/Registrant/Certificate Holder


ACTING DIRECTOR

PLEASE DETACH HERE
IF YOUR LICENSE/REGISTRATION
CERTIFICATE ID CARD IS LOST
PLEASE NOTIFY:
Board of Examiners of Electrical
P.O. Box 45006
Newark, NJ 07101

PLEASE DETACH HERE

JOHN J. SLOAN

EXPIRATION DATE 2027

YOUR LICENSE/REGISTRATION/CERTIFICATE NUMBER IS 34EI 00748100 . PLEASE USE IT IN ALL
CORRESPONDENCE TO THE DIVISION OF CONSUMER AFFAIRS. USE THIS SECTION TO REPORT ADDRESS
CHANGES. YOU ARE REQUIRED TO REPORT ANY ADDRESS CHANGES IMMEDIATELY TO THE ADDRESS NOTED
BELOW.

Board of Examiners of Electrical Contractors
P.O. Box 45006
Newark, NJ 07101

PRINT YOUR NEW ADDRESS OF RECORD BELOW.

YOUR ADDRESS OF RECORD IS THE ADDRESS THAT WILL PRINT ON
YOUR LICENSE/REGISTRATION/CERTIFICATE AND IT MAY BE MADE
AVAILABLE TO THE PUBLIC.

HOME ☐
BUSINESS ☐

TELEPHONE
INCLUDE AREA CODE

PRINT YOUR NEW MAILING ADDRESS BELOW.

YOUR MAILING ADDRESS IS THE ADDRESS THAT WILL BE USED BY
THE DIVISION OF CONSUMER AFFAIRS TO SEND YOU ALL
CORRESPONDENCE.

HOME ☐
BUSINESS ☐

TELEPHONE
INCLUDE AREA CODE

If the law governing your profession requires the current license/registration/certificate to be displayed, it should be
within reasonable proximity of your original license/registration/certificate at your principal office or place of business.

**State Of New Jersey
New Jersey Office of the Attorney General
Division of Consumer Affairs**

THIS IS TO CERTIFY THAT THE
Board of Examiners of Electrical Contractors

HAS LICENSED

**JOHNSTON G P INC
JOHN J SLOAN
PO Box 390
Kearny NJ 07032**

FOR PRACTICE IN NEW JERSEY AS A(N): Electrical Business Permit

New Jersey Office of the Attorney General
Division of Consumer Affairs
THIS IS TO CERTIFY THAT THE
Board of Examiners of Electrical Contractors
HAS LICENSED
JOHNSTON G P INC
Electrical Business Permit

02/22/2024 TO 03/31/2027
VALID

34EB00748100

SIGNATURE

Cari Zain

02/22/2024 TO 03/31/2027
VALID

34EB00748100
LICENSE/REGISTRATION/CERTIFICATION #

Signature of Licensee/Registrant/Certificate Holder

ACTING DIRECTOR

PLEASE DETACH HERE
IF YOUR LICENSE/REGISTRATION
CERTIFICATE ID CARD IS LOST
PLEASE NOTIFY:
Board of Examiners of Electrical
P.O. Box 45006
Newark, NJ 07101

PLEASE DETACH HERE

JOHNSTON G P INC

EXPIRATION DATE 2027

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CHANGES. YOU ARE REQUIRED TO REPORT ANY ADDRESS CHANGES IMMEDIATELY TO THE ADDRESS NOTED
BELOW.

**Board of Examiners of Electrical Contractors
P.O. Box 45006
Newark, NJ 07101**

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HOME ☐
BUSINESS ☐

TELEPHONE
INCLUDE AREA CODE

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within reasonable proximity of your original license/registration/certificate at your principal office or place of business.

CERTIFICATIONS

Provide proof of the following and attach to this page.

- Building Industry Consulting Service International (BICSI) certified Registered Communications Distribution Designer (RCDD) full time employee
- Cisco Premier Partner
- Cisco Certified Engineer
- Manufacturer's Support Letter from Cisco
- Certified Belden Network Partner Alliance Installer
- Certified to sell, install and maintain products for the following manufacturers: Cisco, Avaya, Belden, Extreme Network, Hp/Aruba, Palo Alto, SonicWall, Barracuda

NAME OF BIDDER: Johnston GP Inc.

Building Industry Consulting Service International

THE PROFESSIONAL DESIGNATION OF

REGISTERED COMMUNICATIONS DISTRIBUTION DESIGNER®

IS AWARDED TO

Frederick V Giglio

by BICSI in recognition of having successfully completed BICSI's registration and examination requirements.

Designation Number: 124808

Registration Start Date: 01-01-2024

Registration End Date: 12-31-2026



BICSI
RCDD

Since 10-23-1999

David M. Richards

David M. Richards, RCDD, NTS, OSP, TECH, CT
BICSI Board President

John H. Daniels

John H. Daniels, GNM, FACHE, FHIMS, CPHIMS
BICSI Chief Executive Officer



Cisco Systems, Inc.
170 West Tasman Drive
San Jose, CA 95134-1706
Direct: 408 526 4000
www.cisco.com

March 26, 2025

JOHNSTON G P INC
Country: USA

To Whom It May Concern:

This letter is to confirm JOHNSTON G P INC in USA is a Cisco Registered Partner. The Registered Partner status for JOHNSTON G P INC is valid until August 04, 2027. Johnston G P Inc is authorized to sell, install, and maintain all Cisco products.

Cisco is a California corporation having its principal place of business at 170 West Tasman Drive, San Jose, CA 95134 USA. Cisco develops, manufactures, and provides services for networking equipment.

If you need any additional information, please do not hesitate to contact Jennifer Bishop at jbishop@cisco.com.

Sincerely,

A handwritten signature in black ink, appearing to be "JB" with a stylized flourish.

Jennifer Bishop

Leader, Business Operations

Cisco Partner Program

The credentials in this letter can be validated by searching company name and location at cisco.com/go/partnerlocator/.

Contact Cisco: cisco.com/c/en/us/about/contact-cisco.html



Registered

Awarded to
JOHNSTON G P INC

Country
USA

Valid Until
November 5, 2025

Validate this certificate by searching company name and location at cisco.com/go/partnerlocator. | Certificate generated on March 12, 2025



Premier Integrator

Awarded to
JOHNSTON G P INC

Country Group
USA

Valid Until
February 1, 2026

Validate this certificate by searching company name and location at cisco.com/go/partnerlocator. | Certificate generated on March 12, 2025



Premier Integrator

Awarded to
JOHNSTON G P INC

Country Group
USA

Valid Until
February 1, 2026

Validate this certificate by searching company name and location at cisco.com/go/partnerlocator. | Certificate generated on March 12, 2025



Registered

Awarded to
JOHNSTON G P INC

Country
USA

Valid Until
November 5, 2025

Validate this certificate by searching company name and location at cisco.com/go/partnerlocator. | Certificate generated on March 12, 2025



Cisco Certifications

Weng Ao

has successfully completed the Cisco certification exam requirements and is recognized as a

Cisco Certified Network Professional Enterprise



Date Certified	January 9, 2011
Valid Through	April 7, 2026
Cisco ID No.	CSCO10205302

A handwritten signature in cursive script that reads "Chuck Robbins".

Validate this certificate's authenticity at
www.cisco.com/go/verifycertificate
Certificate Verification No. GMKVJVHHEH4Q1D5F

Chuck Robbins
Chair and Chief Executive Officer
Cisco Systems, Inc.

© 2025 Cisco and/or its affiliates



Cisco Certifications

Weng Ao

has successfully completed the Cisco certification exam requirements and is recognized as a

Cisco Certified Network Associate



Date Certified	January 14, 2001
Valid Through	April 7, 2026
Cisco ID No.	CSCO10205302

Validate this certificate's authenticity at
www.cisco.com/go/verifycertificate
Certificate Verification No. 8WVRRKWEQCEEQP3C

© 2025 Cisco and/or its affiliates

A handwritten signature in cursive script, reading "Chuck Robbins".

Chuck Robbins
Chair and Chief Executive Officer
Cisco Systems, Inc.



Partner Certification

Belden hereby confirms that

Johnston Communications

is a Partner Alliance Installer and
Integrator Program Member for 2025



This certificate confirms that the company may certify Belden Smart Building Networking Systems.

A Belden Certified System is a structured cabling system that has been engineered, designed and installed by the Belden Certified Partner in accordance with all applicable Belden guidelines. Belden Certified Networking Systems receive an extended component warranty and application assurance.



18 March 2025

TO: Johnston Communications DBA JCT Solutions

Attention of: Presiden Steven Mullen
36 Commerce Street
Springfield, New Jersey,
US - 07081

RE: Johnston GP., Inc
36 Commerce Street, ,
Springfield, New Jersey,
United States - 07081

Link ID: 362185

Avaya LLC. ("Avaya") is pleased to confirm that Johnston GP., Inc is an Avaya authorized Reseller in good standing and they have achieved the Sapphire program level.

As a partner in good standing, Johnston GP., Inc is authorized to design and resell Avaya Solutions with Avaya support for the following business solutions and associated peripheral equipment to end-user companies:

Salesforce Connector, SME Communications.

Cloud Solution Specialization:

Additionally, Johnston GP., Inc is authorized to provide services in conjunction with Avaya for the following:

Installation:

Avaya Messaging, Avaya Workplace Attendant, Avaya Call Management System, Avaya Aura CM, CM Messaging, Avaya IP Office Platform, ACO Certified Delivery Partner, Application Enablement Services (AES), Avaya UC Soft Clients, Avaya Aura Session/System Manager,

Avaya Co-delivered Support Services:

Avaya Messaging, Application Enablement Services (AES), Avaya IP Office Platform, Avaya Aura CM, CM Messaging, Avaya Aura Session/System Manager, Avaya Call Center Elite, Avaya Aura Messaging, Avaya UC Soft Clients, Meridian 1, Avaya Meetings Server, Avaya Session Border Controller Enterprise, Avaya Scopia Solution, Avaya Call Management System, Foundation Suite, Mobility Suite, Collaboration Suite, Avaya

Avaya Call Center Elite, Avaya Session Border Controller Enterprise, Avaya Video Conferencing Endpoints, Avaya Breeze	Video Conferencing Endpoints, Avaya Breeze, Avaya IP Office Contact Center, Avaya Aura Power Suite, Avaya Aura Core Suite
-----------------------------------------------------------------------------------------------------------------------	---------------------------------------------------------------------------------------------------------------------------

As an Avaya-authorized partner, Johnston GP., Inc procure Avaya solutions, related software upgrades and services from Avaya or Avaya Distributors. In doing so they extend Avaya software licenses and factory warranties to the end customers. Having procured Avaya support for the solution, they have access to technical support services from Avaya engineering, system configuration, pricing tools and Avaya training courses and credentials covering, sales, technical design, installation, and maintenance

Thank you for your confidence in Avaya and your choice of an Avaya-authorized reseller.

Regards,
Avaya Worldwide Channel Team



Experiences
That Matter

Hereby acknowledges that

Johnston GP., Inc

has attained the Partner status of

AVAYA EdgeSM
Sapphire

by virtue of its commitment, experience,
and dedication to customer satisfaction.

Exceptional Experience, Transformative Results

This status is valid through September 30, 2025

Avaya Global Partner Organization



6480 Via Del Oro / San Jose, CA 95119 / +1-408-579-2800 / ExtremeNetworks.com

LETTER OF AUTHORIZATION

Date: March 13, 2025

Reseller: Johnston Communications

Authorized Territory: United States

Partner Level: Diamond

RFP/RFQ/ITT/ITB/ITQ No. UCCP #20-2025 Electronic Network Equipment, Security, and Cabling

To Whom It May Concern,

This letter confirms that as of the date stated above, Johnston GP Inc dba Johnston Communications/JCT Solutions is certified to sell, install, and maintain products of Extreme Networks. Johnston is a Diamond partner in good standing in the above-identified Authorized Territory.

Extreme extends its full, applicable Extreme Networks Products Warranty, found at <https://www.extremenetworks.com/support/policies/>, for any Extreme-branded Products purchased by you through the Reseller. In addition, Extreme maintenance support offerings are available for purchase for any Extreme-branded Products purchased by you through the Reseller.

If you require additional information, please contact your Extreme channel representative.

Best regards,

A handwritten signature in cursive script that reads 'Holly K O'Gara'.

Holly O'Gara
Vice President, Americas Channel Sales
Extreme Networks, Inc.



Hewlett Packard Enterprise

Hewlett Packard Enterprise Company
6280 America Center Drive
San Jose, CA , 95002
U.S.A.



a Hewlett Packard
Enterprise company

March 26, 2025

JOHNSTON GP INC
322 BELLEVILLE TPKE
NORTH ARLINGTON, NJ, 07031-6411
U.S.A.
HPE Partner Agreement #: US-604968

To whom it may concern:

JOHNSTON GP INC is an HP Enterprise / Aruba Authorized Partner in the US, which includes access to all commercial products and the services associated with them – not requiring additional authorization and includes all Open products from an authorized HPE US Commercial Distributor, for resale to end user customers in the USA. Johnston GP Inc is authorized to sell, install, and maintain HP Enterprise/Aruba products.

HPE Point of Contacts for Partner Authorization verification are listed below:
Support Team: AMSPartnersupport@hpe.com / 1-888-629-6914

Customers can also locate or confirm partners through the HPE Partner Locator at <http://findapartner.hpe.com/>

Sincerely,

Shelly D. Deal
AMS Lead, PFS BRM Global Partner Contracts
Sales Operations



March 26, 2025

To Whom It May Concern:

On behalf of the Global NextWave Partner Programs team at Palo Alto Networks, this is to inform you of the partnership between Palo Alto Networks, Inc. and:

G P Johnston Inc
322 Belleville Tpke
North Arlington, NJ, 07031-6411
United States

At the time of this communication, **G P Johnston Inc** is classified as **Innovator level partner** in the Palo Alto Networks NextWave Partner Program and is an Authorized Reseller in good standing. GP Johnston Inc is authorized to sell, install, and maintain all Palo Alto products.

Thank you,

A handwritten signature in black ink, appearing to read "Karl Soderlund", written over a light blue horizontal line.

Karl Soderlund
SVP, Worldwide Channels
Palo Alto Networks



SONICWALL®



SonicWall Inc., located at 1033 McCarthy Blvd, Milpitas, California, hereby declares that

JOHNSTON COMMUNICATIONS INC

has achieved Velocity - Silver status and is currently authorized to
sell and distribute products offered by SonicWall on a non-exclusive basis.

Jason Carter
Senior Vice President & Chief Revenue Officer

Bob VanKirk
President and Chief Executive Officer



0014100000e0ZsYAAU

ID:

February 1, 2025

Achievement Date:

56cff144c4b7585c92d440409522fdb



February 13, 2025

Johnston Communications

To whom it may concern:

Johnston Communications is an authorized reseller of open source products from Barracuda Networks for the Metro NY and NJ Market. They are technically qualified in design, installation, operation, inspection, and servicing the product. Johnston Communications is authorized to sell, install and maintain all barracuda products.

Sincerely,

Charles Favata
Strategic Channel Manager
Barracuda Networks



WARRANTY

Attach or provide description on all warranties.

All new system installations include 1 year maintenance on parts and labor.

NAME OF BIDDER: Johnston GP Inc.

PRICE LIST

Submit Cisco, Belden, Extreme Network, Hp/Aruba, Palo Alto, SonicWall, Barracuda Parts Lists with bid.

Please see attached drives.

NAME OF BIDDER: Johnston GP Inc.