



## COUNTY OF UNION

Tuesday, October 11, 2022

### Question Set #1-2022 Issued for the following RFP

- Medical Staff at Cornerstone (RFP 4-2023)

### QUESTIONS/RESPONSES:

#### Question:

1. Is there local preference for Bidders?
2. Are out of state bidders seen as a disadvantage to local companies?
3. Are there specific MBE/SBE/DBE/MWBE preference?
4. Are there Incumbent vendors for this contract?
5. Please provide the names of the Incumbent vendors for this contract?
6. Please provide incumbent bid tabulation and/or pricing contract?
7. What is the total spend per incumbent for the duration of the previous contract?
8. What is the total spend per incumbent for the past 12 months of this contract?
9. Can you give the hourly rates for each of the roles requested from the incumbents?
10. Do you have a template/preference to submit Pricing/Rates/Fees?
11. Are pay/bill rate ranges allowed, or are you looking for a single rate per role?
12. Are the roles you are looking to fill able to work remotely?
13. Are the roles you are looking to fill able to work in a hybrid model?
14. Are the roles you are looking to fill must be on site?
15. What is the new budget for year for this RFP?
16. How many roles do you anticipate to recruit for yearly during this contract?
17. What are your most commonly requested positions?
18. Do you require COI attached to RFP submission?
19. Do you require Resumes of candidates attached to the RFP submission?
20. Does the bidder need to be registered with Secretary of State to submit response?
21. Do you accept out of state Good Standing letter and business certifications?
22. Does the dept dictate the pay rates?
23. Are prevailing wages required for RFP?
24. Are vendors required to bid on all positions/categories?
25. Can bidders just respond to certain areas of the RFP and still qualify?
26. How many vendors do you intend to award?
27. What are any challenges or pain points with the present contract vendors?
28. What is the interview process like when accepting resumes?
29. How many interviews happen prior to offer?
30. How long does it take from submitted a resume to interview to offer?
31. How many active contractors are working on this contract currently?

32. Do you intend to move these contractors to new vendors, if the incumbents are not awarded again?

**Answer:**

*The County of Union seeks curricula vitae from medical staff that wish to be considered for future opportunities to provide medical services to patients of Cornerstone Behavioral Hospital on site or at a location within 30 miles of the hospital in the specialty areas outlined in these Request for Qualifications. Proposals will be evaluated to determine which, if any, practitioners will be "qualified" to provide medical services should future patient needs require same."*

Please note this RFP is due no later than 11:30 AM on Tuesday October 25, 2022 Eastern Standard Time. Instructions as to the delivery locations and public opening are on the cover page of the issued RFP / Public Notice issued for this service.

Thank you.