

Welcome to the Public Meeting of the Union County Workforce Development Board

Friday, September 18, 2015, 9:00AM, Union County College, Executive Education Center
1033 Springfield Avenue, Cranford, New Jersey

MOHAMED S. JALLOH, FREEHOLDER CHAIRMAN
SERGIO GRANADOS, FREEHOLDER LIAISON



GLENN NACION, CHAIR
CARLOS VALDES, VICE CHAIR
ERICH PETER, SECRETARY
KEVIN LYNOTT, CHAIR EMERITUS

ALFRED FAELLA, COUNTY MANAGER
WILLIAM REYES, JR., DEPUTY COUNTY MANAGER
FRANK GUZZO, DIRECTOR, DEPARTMENT OF HUMAN SERVICES
ANTONIO RIVERA, MSW, WDB DIRECTOR
JEAN KOSZULINSKI, AMERICAN JOB CENTERS DIRECTOR

I. CALL TO ORDER

GLENN NACION, CHAIRMAN



II. OPEN PUBLIC MEETINGS ACT

ELIZABETH PASKEWICH

The Chair wishes to announce that, pursuant to the requirements of N.J.S.A. 10:4-10 of the Open Public Meetings Act, adequate notice of this meeting of the Union County Workforce Development Board has been given by mailing the year 2015 annual meeting schedule to the newspapers circulating within the County of Union and designated to receive such notice, and by posting the Year 2015 annual meeting schedule in the County Court House and by filing the year 2015 annual meeting schedule with the Office of the County Clerk.

II. OPEN PUBLIC MEETINGS ACT

ELIZABETH PASKEWICH

Furthermore, the Chair wishes to announce that adequate notice of the location of this meeting has been given by providing at least forty-eight hour notice to the newspapers circulating within the County of Union and designated to receive such notice and by posting the said notice at least forty-eight hours prior to this meeting in the Court House and by filing the notice at least forty-eight hours in advance of this meeting with Office of the County Clerk. The Chair requests that the above statement be entered in full in the minutes of this meeting.

III. ROLL CALL

ELIZABETH PASKEWICH



IV. APPROVAL OF THE JUNE 18, 2015 MINUTES

GLENN NACION, CHAIRMAN

ACTION REQUIRED



V. DEPARTMENT OF HUMAN SERVICES

DIRECTOR FRANK GUZZO



VI. WDB DIRECTOR'S REPORT

ANTONIO RIVERA, MSW



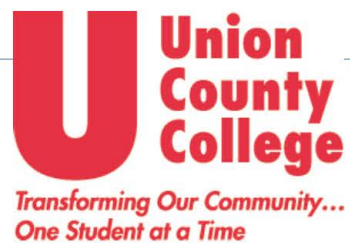
VI.A. WORKFORCE INNOVATION BUSINESS CENTER

ISAIAS RIVERA



Union County Workforce Innovation Business Center

Quarterly Report July 2015-September 2015



Summary of Previous Report

- ▶ Partnerships
- ▶ Airserv Initiative
- ▶ OTG Opportunity
- ▶ Overall YTD Results

WIBC Partnerships Employers 20+



WIBC Partnerships



GLOBAL INSURANCE AGENCY, LLC



Wholefoods Project

200 POSITIONS
WILL BE AVAILABLE AT
Whole Foods Market



- ▶ **FINAL OVERVIEW**
- ▶ **TOTAL EXTERNAL APPLICANTS: 1658**

- ▶ **GROUP INTERVIEWS: 682**

- ▶ **1-ON-1 INTERVIEWS: 359**



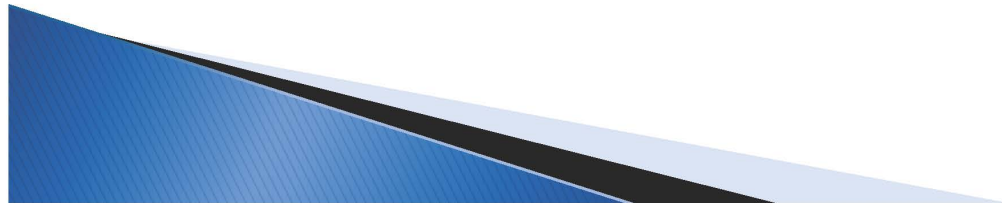
Wholefoods Project

200 POSITIONS
WILL BE AVAILABLE AT
Whole Foods Market



▶ FINAL OVERVIEW

▶ Total Hires: 137



Retail & Hospitality Jobs

- ▶ Brahmin hired 5
- ▶ Credit Pros hired 1
- ▶ Nike hired 19
- ▶ Galloping Hill, 6 potential Candidates
- ▶ Ugg hired 8



Office Jobs

- ▶ Global Insurance Agency, Hired 1 out of 5 candidates
- ▶ Huggins, 1 Potential Candidate
- ▶ Arco, 3 Candidates being Interviewed

GLOBAL INSURANCE AGENCY, LLC



arco CONSTRUCTION
GROUP



Current Major Projects

▶ 80 Positions at Marshals & 20 positions at Clean Venture

Here at The TJX Companies, Inc.
opportunity is in store for you!

COME JOIN US!

Marshalls

Please call to register for our hiring event for our Union, NJ store.

Date: 9/14 – 9/16/2015

Location: Union County Workforce Innovations Business Center *
Jersey Gardens Mall
Lower Level – Entrance 9
651 Kapkowski Rd
Elizabeth, NJ 07201

*A program of the Union County Board of Chosen Freeholders, the Union County Workforce Investment Board and Union County College

Hours: 10:00am and 2:00pm

Phone: (908)355-4444

Visit: www.tjx.com for more information



tjmaxx Marshalls HomeGoods WINNERS tjmaxx HOMESENSE SIERRA

The TJX Companies, Inc. is an equal opportunity employer committed to workplace diversity. Visit www.tjx.com for more information.

**20 POSITIONS
WILL BE AVAILABLE AT
Clean Ventures**



Clean Venture, an environmental contracting company, is looking to hire 10 Drivers who have a CDL Class A or B License with a HAZMAT & TANKER endorsement and 10 Chemical Technicians who have a valid driver's license. Interested? Come Learn More!



Thursday September 17, 2015 at 10:00 am.

Where?

Workforce Innovation Business Center
Mills at Jersey Gardens, 651 Kapkowski Road in Elizabeth, NJ

You must register for this event

Go to: <http://ucnj.org/cv-registration/>

Open to Union County Residents Only. Please bring the required documentation.

For more information please call us at (908) 355-4444
or e-mail lsalas.rivera@ucc.edu (Se habla Español)

**UNION COUNTY
WORKFORCE INNOVATION
BUSINESS CENTER**



Union County College
The Gateway to the Future

A program of the Union County Board of Chosen Freeholders, the Union County Workforce Development Board and Union County College

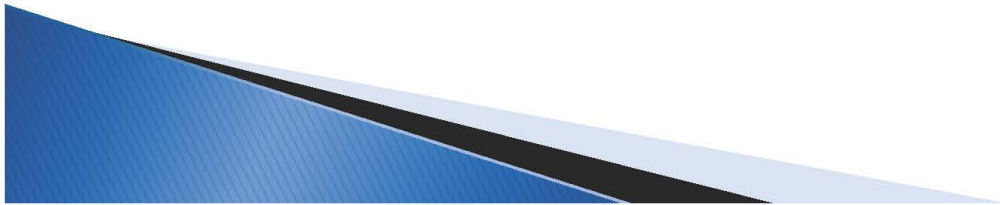


A Service of the Union County
Board of Chosen Freeholders

UNION COUNTY
We're Connected to You!

Total Quarterly Report

- ▶ **151 Total Jobs Orders Obtained**
- ▶ **151 Job Orders Filled**
- ▶ # of students taking Soft Skills Training pending interview results from Clean Venture.



Year to Date Report

July 2014 - Present, the WIB Center has accomplished the following:

- ▶ **951 Job Orders obtained**
- ▶ **309 Job Orders Filled**
- ▶ **232 other updated job reports**

- ▶ **Total of 541 Jobs Year to Date.**

Many more jobs to come...



**Thank you for your Commitment
to Support
Union County's Workforce!**



VI.B. QUANTITATIVE REPORT

PHIL KANDL



Common Measures

PY 2014 - County of Union One-Stop (Data as of 8/17/15)

	Actual	LWIA Plan	% LWIA Achieved
Numerator Adult Entered Employment	108		
Denominator Adult Entered Employment	114		
Adult Entered Employment	94.7%	89.8%	105.5%
Numerator Adult Retention	54		
Denominator Adult Retention	56		
Adult Retention	96.4%	89.2%	108.1%
Numerator Adult Average Earnings	615,343		
Denominator Adult Average Earnings	51		
Adult Average Earnings	\$12,066	\$14,306	84.3%
Numerator DW Entered Employment	117		
Denominator DW Entered Employment	128		
DW Entered Employment	91.4%	91.1%	100.3%
Numerator DW Retention	73		
Denominator DW Retention	79		
DW Retention	92.4%	91.6%	100.9%
Numerator DW Average Earnings	1,163,796		
Denominator DW Average Earnings	73		
DW Average Earnings	\$15,942	\$16,536	96.4%
Numerator Youth Placement Employment / Education	46		
Denominator Youth Placement Employment / Education	55		
Youth Placement Employment / Education	83.6%	82.6%	101.3%
Numerator Youth Degree / Certificate	25		
Denominator Youth Degree / Certificate	35		
Youth Attainment of Degree / Certificate	71.4%	78.8%	90.6%
Numerator Literacy / Numeracy Gains	15		
Denominator Literacy / Numeracy Gains	23		
Literacy / Numeracy Gains	65.2%	83.2%	78.4%

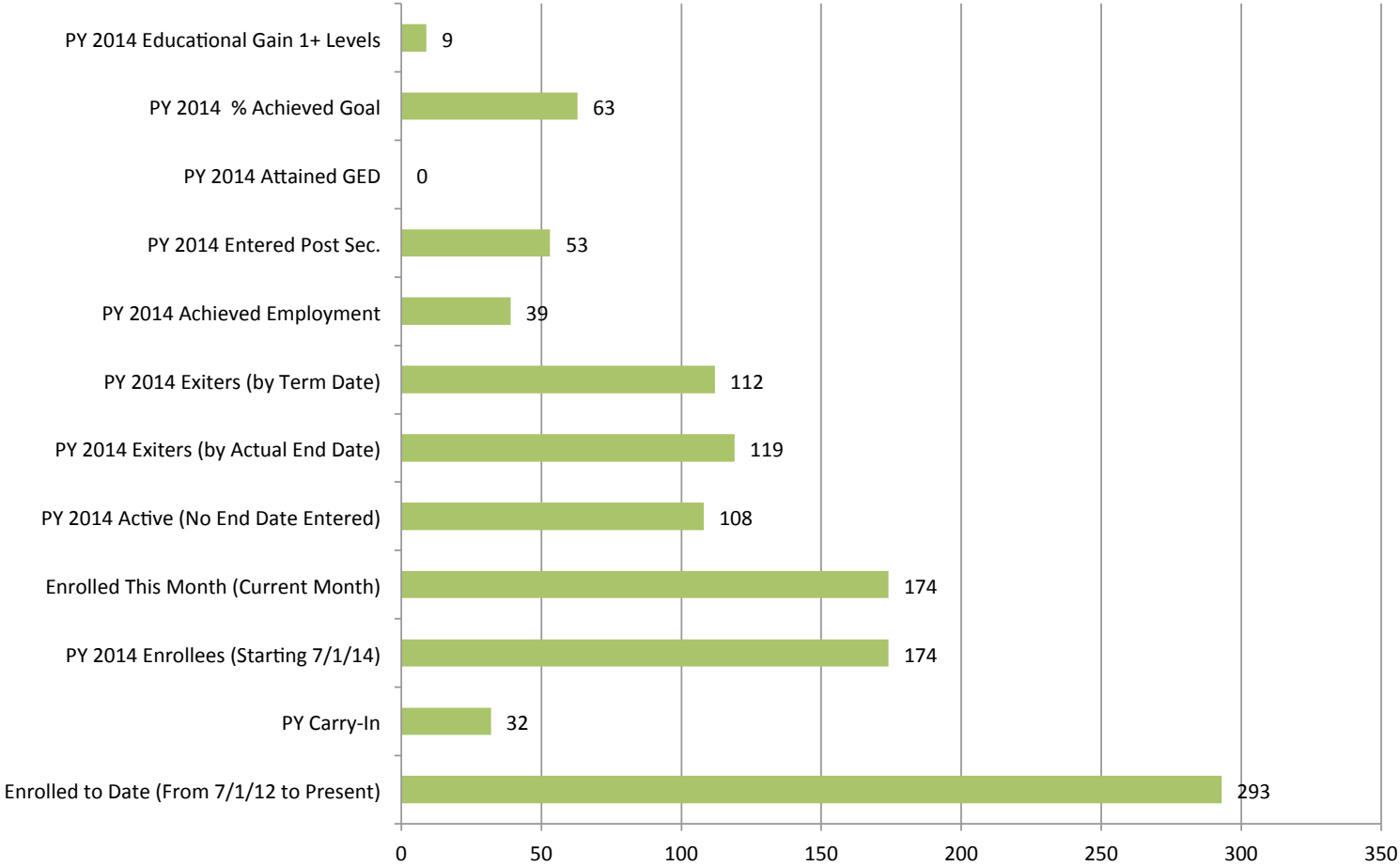
Data From America's One-Stop Operating System Accessed Through FutureWork Systems

PY 2014 WORKFIRST NEW JERSEY PROGRAM
WORK ACTIVITIES BY VENDOR
 July 1, 2014 – June 30, 2015

SUB GRANTEES	UNION COUNTY COLLEGE		WORKFORCE ADVANTAGE		B&M CONSULTANTS INC.	
TYPE OF AGENCY	Public Institution		For-Profit		For-Profit	
LOCATION OF PROGRAM	COUNTYWIDE		ELIZABETH		ELIZABETH	
<u>EMPLOYMENT DIRECTED ACTIVITIES</u>	Enrollments	Placements	Enrollments	Placements	Enrollments	Placements
<u>TANF</u>						
Job Search	76	3	43	3	28	0
Community Work Experience Program	245	14	125	21	74	6
CWEP Transitional	102	1	89	4	70	4
CWEP/WE + Education Directly Related to Employment	238	9	31	6	N/A	N/A
<u>GA/SNAP</u>						
Job Readiness/Life Skills	97	2	20	2	24	0
Community Work Experience Program	131	2	81	6	49	2
CWEP Transitional	162	3	117	2	112	3
Alternative Work Experience Program	71	0	26	3	N/A	N/A

Data from Union County One-Stop

**County of Union - One-Stop Career Centers
PY 2014 Workforce Learning Link Program**



Data from NJ Department of Labor Workforce Development - WLL June 2015 Report

VI.C. WORKFORCE AREA DEVELOPMENT CONTRACT

THOMAS MCCABE

ACTION REQUIRED



VII. EXECUTIVE COMMITTEE REPORT

RESOLUTION NO. 01-2015

ELIZABETH PASKEWICH

Recommended Awards
 WorkFirst New Jersey Program
 Program Year 2015
 Contract Period September 1, 2015 to June 30, 2016 (Ten Months)

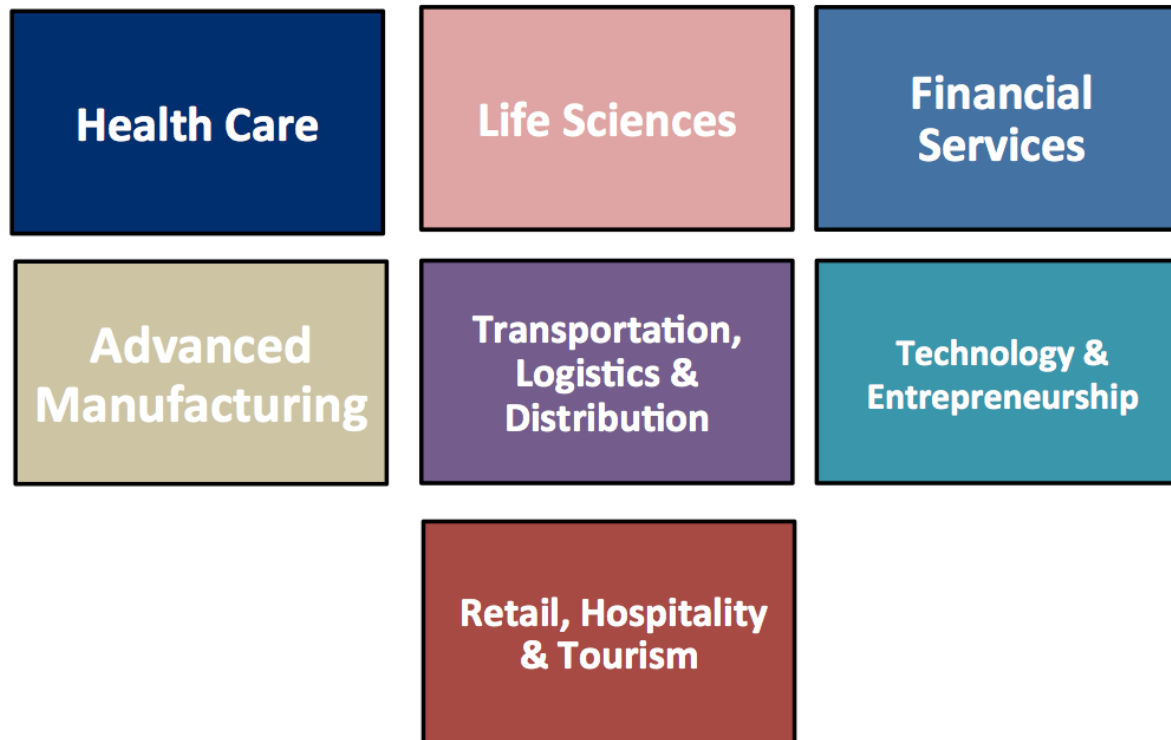
Agency	TANF	GA	SNAP	GA / SNAP	TOTAL	Agency Type	Contact Person
	G-02-15-365-388-734	G-02-15-365-387-434	G-02-15-365-382-434	G-02-15-365-381-434			
B&M Consultants, Inc.	\$183,000	\$7,400	\$7,000	\$57,600	\$255,000	For Profit	Teresa Banks (908) 355-9315
Urban League of Union County, Inc.	\$61,000	\$3,800	\$3,000	\$26,200	\$94,000	Non-Profit	Ella Teal (908) 351-7200
Venture & Venture Human Skills Training Center	\$61,000	\$3,800	\$3,000	\$26,200	\$94,000	For Profit	John Downs (908) 561-9600
Workforce Advantage	\$275,000	\$13,000	\$12,000	\$100,000	\$400,000	For Profit	Julio Sabater (908) 355-2299
TOTAL RECOMMENDED AWARDS:	\$580,000	\$28,000	\$25,000	\$210,000	\$843,000		

Union County Board of Chosen Freeholders Awarded \$500,000 WorkFirst New Jersey Funding to Union County College

Union County College	\$327,300.00	\$17,350.00	\$17,350.00	\$138,000.00	\$500,000.00	Public Institution	
TOTAL AWARDS:	\$907,300.00	\$45,350.00	\$42,350.00	\$348,000.00	\$1,343,000.00		

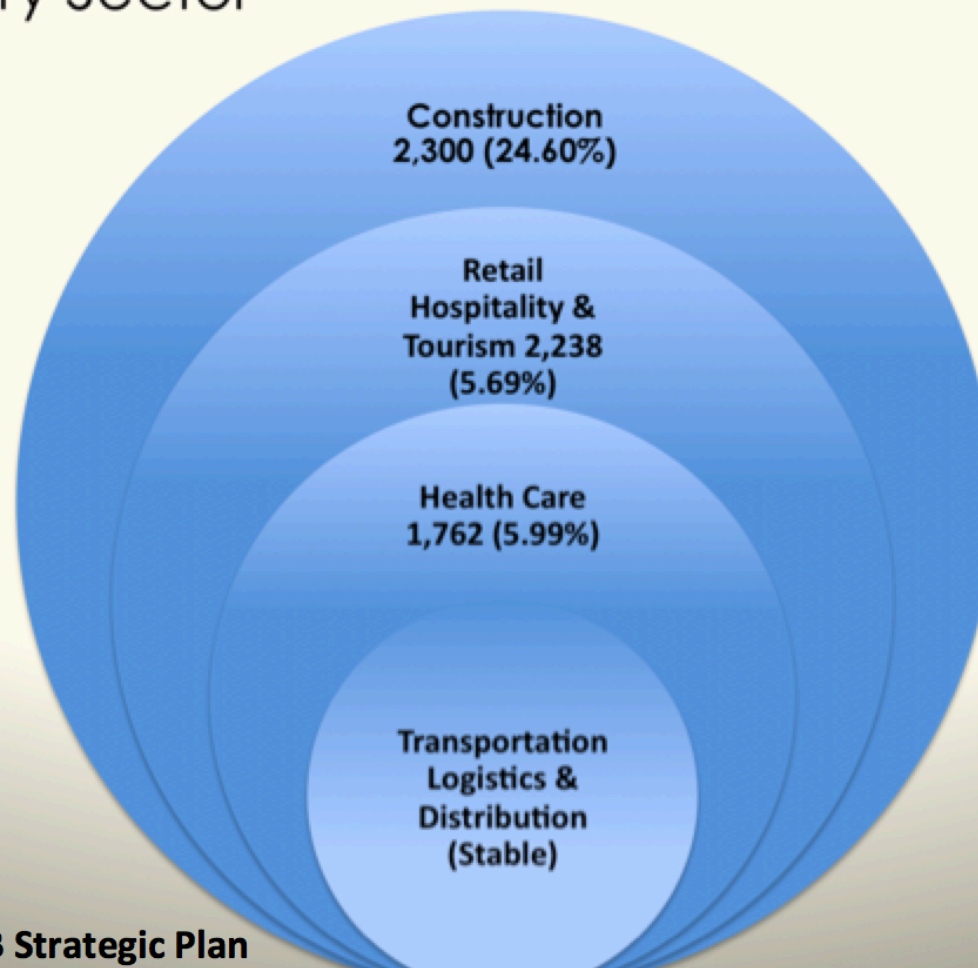
VIII. FUNDING FOR GROWTH SECTOR TRAINING RESOLUTION NO. 02-2015 ANTONIO RIVERA, MSW

New Jersey's Talent Connection Key Industries



VIII. FUNDING FOR GROWTH SECTOR TRAINING RESOLUTION NO. 02-2015 ANTONIO RIVERA, MSW

Union County Projected Job Growth (2010-2020)
By Industry Sector



VIII. FUNDING FOR GROWTH SECTOR TRAINING RESOLUTION NO. 02-2015 ANTONIO RIVERA, MSW

FUNDING	CUSTOMERS	AMOUNT	PROGRAM
WIOA	ADULT & DISLOCATED WORKERS	\$700,000.00	ON THE JOB TRAINING SOFT SKILLS JOB DEVELOPMENT
WIOA	IN-SCHOOL YOUTH	\$60,000.00	TRAINING AND JOB PLACEMENT 14 PROGRAM ELEMENTS
WIOA	OUT-OF-SCHOOL YOUTH	\$580,000.00	TRAINING AND JOB PLACEMENT 14 PROGRAM ELEMENTS
WIOA	ADULT & DISLOCATED WORKERS	\$503,000.00	INDIVIDUAL TRAINING ACCOUNTS IN GROWTH SECTORS
WDP	DISLOCATED WORKERS	\$197,000.00	INDIVIDUAL TRAINING ACCOUNTS IN GROWTH SECTORS
TOTAL TRAINING INVESTMENTS		\$2,040,000.00	

ACTION REQUIRED

**IX. QUALITATIVE & QUANTITATIVE TRACKING
RESOLUTION NO. 03-2015
PHIL KANDL**

ACTION REQUIRED



<u>WORKFORCE SYSTEM EFFICIENCY</u>	YOUTH	ADULT	DISLOCATED WORKER	WDP	TOTAL
SERVICE FLOW					
Individuals Accessed Core Services					
Individuals Provided Intensive Services					
Individuals Provided Individual Training Accounts (ITAs)					
Individuals Provided On-the-Job Training					
Youth Registered in AOSOS					
Youth Enrolled in Post-Secondary Education					
Workshops					
Number of Individuals Waiting for Training					
Average Wait Time for Occupational Training					
Number of Individuals Referred to WIA Title II Adult Literacy and Civics Education Consortium (ABLE Plus)					
Number of Clients Enrolled in Workforce Learning Link					
Number of Clients Exited From Workforce Learning Link					
Number of Employers Served					

<u>WORKFORCE SYSTEM EFFECTIVENESS</u>	YOUTH	ADULT	DISLOCATED WORKER	WDP	TOTAL
SKILLS OUTCOMES					
Credential / Degree Attainment (Number of Participants)					
Literacy & Numeracy Gains (Number of Youth Participants)					
Number of WLL Participants Increased Literacy Levels					
EMPLOYMENT OUTCOMES					
Job Placements (Number of Participants)					
Job Placements Directly Related to Training					
Retention - 6 months (Number of Participants)					
Average Earnings					

ATTACHMENT A

KEY GROWTH INDUSTRY SECTORS							
WORKFORCE SYSTEM EFFICIENCY / GROWTH SECTORS	KEY	OCCUPATIONAL TRAINING					EMPLOYER OUTREACH
SERVICE FLOW		YOUTH	ADULT	DISLOCATED WORKER	WDP	TOTAL PARTICIPANTS TRAINED	
Advanced Manufacturing							
Construction							
Financial Services							
Health Care							
Hospitality, Tourism & Retail							
Life Sciences							
Technology & Entrepreneurship							
Transportation, Logistics & Distribution							
Other:							

WORKFORCE SYSTEM EFFICIENCY / GROWTH SECTORS	KEY	JOB PLACEMENTS					EMPLOYER OUTREACH	
EMPLOYMENT OUTCOMES		YOUTH	ADULT	DISLOCATED WORKER	WDP	WLL	TOTAL PLACEMENTS	EMPLOYER OUTREACH
Advanced Manufacturing								
Construction								
Financial Services								
Health Care								
Hospitality, Tourism & Retail								
Life Sciences								
Technology & Entrepreneurship								
Transportation, Logistics & Distribution								
Other:								

ATTACHMENT A

	Participant		Date of Client Intake	Date of Client Program Enrollment	Program Funding (Adult/DW/WDP)	AOSOS Client No.	Occupational Training Program	Training in Industry Sector	Training School
	LAST NAME	FIRST NAME							
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Agency	Program	Month Reported	Contract Amount	Total Paid YTD	YTD Balance
Example: ABC LLC	TANF	Example: 5-15	\$100,000.00	\$10,000.00	\$90,000.00
	GA		\$50,000.00	\$5,000.00	\$45,000.00
	SNAP		\$50,000.00	\$5,000.00	\$45,000.00
	GA/SNAP		\$75,000.00	\$8,000.00	\$67,000.00
	TOTAL		\$275,000.00	\$28,000.00	\$247,000.00
	TANF				
	GA				
	SNAP				
	GA/SNAP				
	TOTAL		\$0.00	\$0.00	\$0.00
	TANF				
	GA				
	SNAP				
	GA/SNAP				
	TOTAL		\$0.00	\$0.00	\$0.00
	TANF				
	GA				
	SNAP				
	GA/SNAP				
	TOTAL		\$0.00	\$0.00	\$0.00
	TANF				
	GA				
	SNAP				
	GA/SNAP				
	TOTAL		\$0.00	\$0.00	\$0.00

All Contracts Combined - TOTAL

<u>Balance of Funding Remaining - All Contracts Combined</u>				
<u>Funding Source</u>	<u>Awards</u>	<u>Total Paid YTD</u>	<u>YTD Balance</u>	
TANF				\$0.00
GA				\$0.00
SNAP				\$0.00
GA/SNAP				\$0.00
Total Funding	\$0.00	\$0.00		\$0.00
<u>Percentage Expenditures</u>				<u>#DIV/0!</u>

ATTACHMENT C

LOS -Client Referrals	LOS - Clients Enrolled	%	Placements	Referrals Returned/No Show		% of Referrals Returned	Terminations	% of Terminations
				NO SHOW	RETURNED			
40	30	75%	10	5	3	20%	2	5%
10	8	80%	3	1	2	30%	3	30%
10	8	80%	2	2	1	30%	2	20%
20	15	75%	8	2	1	15%	5	25%
80	61	76%	23	10	7	21%	12	15%
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80	61	76%	23	10	7	#DIV/0!	12	#DIV/0!

	Participant		Date of Client Intake	Date of Client Program Enrollment	Date of Data Entry Into AOSOS	AOSOS Client No.	Educational Program (ESL, ABE, Computer Literacy)
	LAST NAME	FIRST NAME					
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ATTACHMENT D

**X. TIME ALLOCATION & SALARY CERTIFICATION
RESOLUTION NO. 04-2015
ANTONIO RIVERA**

ACTION REQUIRED



**Workforce Innovation and Opportunity Act (WIOA)
Time Allocation & Salary Certification Form (Required Under OMB Circular A-87)**

Instructions: This form is to be completed by the employee subsequent to the bi-weekly pay period indicated, not prior.

DEPARTMENT _____ **DIVISION** _____

EMPLOYEE NAME _____ **EMPLOYEE TITLE** _____

PAY PERIOD DATES _____ **SUPERVISOR'S NAME** _____

FUNDING	HOURS	FUNDING	HOURS	FUNDING	HOURS	FUNDING	HOURS	TOTAL HOURS
WIOA Adult		WFNJ TANF		WLL Case Management		County		
WIOA I/S Youth		WFNJ GA		WLL Instruction		Non-County		
WIOA O/S Youth		WFNJ Case Management		WDP				
WIOA DW		WFNJ WDP		WDP Counselor				
		WFNJ Work Verification						
TOTAL		TOTAL		TOTAL		TOTAL		70

I hereby certify that the information contained in this **Time Allocation & Salary Certification Form** accurately reflects 100% of my actual time and effort distribution for the pay period referenced above, as indicated.

EMPLOYEE SIGNATURE _____ **DATE** _____

SUPERVISOR SIGNATURE _____ **DATE** _____

XI. MOU LINCS SUPPLY CHAIN MANAGEMENT

DR. STEPHEN D. NACCO

ACTION REQUIRED



XII. AMERICAN JOB CENTERS DIRECTOR'S REPORT

JEAN KOSZULINKSI



XIII. OLD BUSINESS

GLENN NACION, CHAIRMAN



XIV. NEW BUSINESS

GLENN NACION, CHAIRMAN



XV. NEXT WDB MEETING

Friday, November 13, 2015 , 9:00AM

Union County College

Executive Education Center

1033 Springfield Ave, Cranford, New Jersey

XVI. ADJOURNMENT