

**County Of Union**  
**Workforce Investment Board Of Directors Meeting**  
**Investors Bank, 193 Springfield, NJ**  
**9:00 A.M. Friday, April 25, 2014**

**Board Members Present:**

Glenn Nacion, Trinitas Regional Medical Center **(Chair)**  
Carlos Valdes, Comcast **(Vice-Chair)**  
Erich Peter, Union County Economic Development Corp. **(Secretary)**  
Gary Alessio, Print Tech  
Anna Belin-Pyles, Superintendent of Plainfield Public Schools  
Mark Bocchieri, Verizon New Jersey  
James R. Brady, The Savor Group, LLC  
Roberto Camacho, Investors Bank  
Richard Capac, Leaf Group, LLC  
Philip Connelly, Kean University  
Peter Capodice, Union County Vocational Technical Schools  
Noel Christmas, Utilities Workers Union of America Local 601  
Juan Carlos Dominguez, J.J.J. Distributors  
Gloria Durham, Genesis Healthcare Solutions  
Salvador Garcia, MAS Development Group  
Alberto Goncalves, AZAD Companies  
Eugenia Hamlett, Hamlett Management, LLC  
James Horne, Jr. , United Way of Union County  
Jacques Howard, City of Plainfield-Dept. of Economic Development  
Kevin Lynott, AGL Resources/Elizabethtown Gas  
Richard Malcolm, Iron Workers Local #11  
Jerry Mason, CompasScale  
Kim McConnell, The McConnell Leadership Group  
Lenin A. Paredes, Global Insurance Agency LLC  
Gary Pfarr, IBEW  
Stan Robinson Jr., SHR Marketing, LLC

**Board Members Absent:**

Elizabeth Bennett, Evergreen Partners, Inc.  
Pamela Capaci, HSAC Chair / Prevention Links  
Monica Chenault-Kilgore, The Chenault Group, Inc.  
Donna Dedinsky, Wakefern Food Corporation  
Pat Dobson, Plainfield One-Stop / Workforce New Jersey  
Charles Gillon, Division of Social Services  
Anadir Liranzo, Omega Maintenance Corp.  
Sandra McLachlan, Phillips 66 Bayway Refinery  
Dr. Margaret McMenamin, Union County College  
Christopher Morreale, FedEx  
John Perry, Council for Airport Opportunities  
Myrna Pinckney, NJ Div. of Vocational Rehabilitation Services  
Dr. Kathleen Serafino, Union County Superintendent of Schools  
Scott Sharp, PSE&G

**County of Union:**

Sergio Granados, Freeholder  
Al Faella, County Manager  
William Reyes, Jr., Deputy County Manager  
Antonio Rivera, Director, Workforce Investment Board  
Frank Guzzo, Union County Human Services  
Lisa Bonanno, Workforce Investment Board  
Phil Kandl, Workforce Investment Board  
Gina Tuesta, Workforce Investment Board

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**I. CALL TO ORDER**

The meeting was called to order by Workforce Investment Board (WIB) Chairman Mr. Glenn Nacion at 9:07 a.m.

**II. OPEN PUBLIC MEETINGS ACT**

Ms. Gina Tuesta read the Open Public Meetings Act Statement.

**III. ROLL CALL**

Ms. Gina Tuesta conducted the Roll Call.

**IV. APPROVAL OF THE SEPTEMBER 27, 2013 MEETING MINUTES**

Gary Pfarr made a motion to approve the February 27, 2014 Meeting Minutes as presented. It was seconded by Jim Brady and carried unanimously.

**V. MEMBERSHIP APPOINTMENTS / REAPPOINTMENTS**

Mr. Antonio Rivera reported on the new Workforce Investment Board appointments and replacement appointments:

**New Private Sector Appointments:**

Kamron Tasharofi, M.D.

Union County Health Care Associates

**Replacement Appointments:**

Jean Koszulinski

County of Union One Stop Operator

Alberto Goncalves made a motion to approve the Workforce Investment Board appointments as presented. It was second by Kevin Lynott and carried.

**VI. WIB Director's Report**

Mr. Antonio Rivera discussed the following Workforce Investment Board updates:

- The Union County Workforce Investment Board was recently recertified by the state. Recertification ensures the WIB can operate and take advantage of federal and state resources which benefits the County and its residents. This is a tedious task and thanks the Board for all of their help.
- The County is currently preparing for an Evaluation of the Union County One-Stop Career Centers. The evaluation will provide a thorough examination of all qualitative and quantitative aspects of the Centers. The county has partnered with the company Future Works, which will provide a quantitative analysis. Negotiations are currently underway with Rutgers Heldridge Center for qualitative aspect of evaluation. The evaluation will take a look at the quality of services provided and how the One Stop can improve to provide the best service possible.
- The Union County Board of Chosen Freeholders and Union County Workforce Investment Board's Business to Business Networking Reception will be held on May 24<sup>th</sup>, 2014 at The Lobby

in Elizabeth. We encourage WIB members to reach out to business associates to attend. Networking is essential in providing the dialogue to local businesses to understand what services the WIB provides.

- Brief updates were provided regarding the WIB Committees.
  - Youth Service Council's goal is to provide support and guidance to the County's youth. Focus is currently on Summer Youth programs.
  - Adult Education and Literacy Committee continues strategic planning.
  - Business and Industry Committee will market the Business 2 Business event
  - Disabilities Issues Committee has been discussing a possible regional disabilities conference in October. This will help discuss how to best service those with disabilities.

## **VII. One Stop Operator Report –**

Mr. Frank Guzzo, Union County Director of Human Services, provided a report regarding the current Restructure Plan of the Union County One Stop due to the recent retirement of One Stop Director MaryAnn Anderson. Mr. Guzzo reported the following:

- While there is a duplication of costs from the county running two Career Centers, we have recently been able to reduce our costs by approx. \$1 million. This is this beneficial as the money goes back out to helping customers. One of the ways we did this is by moving eight One Stop staff members to Social Services and moving their salaries to the welfare budget. This allows us to capture more revenue. That move combined with not filling MaryAnn Anderson's position contributed to that cost reduction.
- Jean Koszulinski will be the new County of Union One Stop Operator/Director, overseeing Elizabeth and Plainfield One Stop Career Centers.

Mr. Jean Koszulinski reported the Plainfield One Stop will now be holding the CWEP (Community Work Experience Program) program in house. This previously subcontracted program will help save approx. \$200,000. Current One-Stop staff will be utilized to run this program.

Mr. Rivera further discussed that the WIB and One Stop are working together to close out the 2012 budget. The fiscal concept of "first-in/first-out" in regards to budget, grants, and training was reviewed and explained.

## **VIII. Committee Reports**

No committee reports reported.

## **IX. Old Business**

No old business reported.

## **X. New Business**

No new business reported.

## **XI. Next WIB Meeting**

Date: 9:00 A.M. - June 27, 2014

New Location: Union County College, 1033 Springfield Avenue, Cranford, NJ 07016

## **XII. ADJOURNMENT**

Kevin Lynott made a motion to adjourn the April 25, 2014 Meeting. It was seconded by Mark Bocchieri and carried. The meeting was adjourned at 9:48 a.m.