

# **UNION COUNTY**

## **Workforce Investment Board**



# **MEANS BUSINESS**

APRIL 17, 2015 KEAN UNIVERSITY  
STEM BUILDING 6<sup>TH</sup> FL., 1075 MORRIS AVE, UNION, NJ

MOHAMED S. JALLOH, FREEHOLDER CHAIRMAN  
SERGIO GRANADOS, FREEHOLDER LIAISON

GLENN NACION, CHAIR  
CARLOS VALDES, VICE CHAIR  
ERICH PETER, SECRETARY  
KEVIN LYNOTT, CHAIR EMERITUS

ALFRED FAELLA, COUNTY MANAGER  
WILLIAM REYES, JR., DEPUTY COUNTY MANAGER  
FRANK GUZZO, DIRECTOR, DEPARTMENT OF HUMAN SERVICES  
ANTONIO RIVERA, MSW, WIB DIRECTOR  
JEAN KOSZULINSKI, ONE STOP DIRECTOR

A SERVICE OF THE  
UNION COUNTY BOARD OF  
CHOSEN FREEHOLDERS



**UNION COUNTY**  
*We're Connected to You!*

# I. CALL TO ORDER

## GLENN NACION



# II. OPEN PUBLIC MEETINGS ACT

GINA TUESTA



# OPEN PUBLIC MEETINGS ACT

The Chair wishes to announce that, pursuant to the requirements of N.J.S.A. 10:4-10 of the Open Public Meetings Act, adequate notice of this meeting of the Union County Workforce Investment Board has been given by mailing the program year 2014 annual meeting schedule to the newspapers circulating within the County of Union and designated to receive such notice, and by posting the Year 2014 annual meeting schedule in the County Court House and by filing the program year 2014 annual meeting schedule with the Office of the County Clerk.



# OPEN PUBLIC MEETINGS ACT

Furthermore, the Chair wishes to announce that adequate notice of the location of this meeting has been given by providing at least forty-eight hour notice to the newspapers circulating within the County of Union and designated to receive such notice and by posting the said notice at least forty-eight hours prior to this meeting in the Court House and by filing the notice at least forty-eight hours in advance of this meeting with Office of the County Clerk.

The Chair requests that the above statement be entered in full in the minutes of this meeting.

# III. ROLL CALL

GINA TUESTA



# IV. APPROVAL OF THE FEBRUARY 20, 2015 MEETING MINUTES GLENN NACION



# V. APPROVAL RE-APPOINTMENT OF WIB MEMBERS GLENN NACION



## VI. SOFT SKILLS PRESENTATION

WORKFORCE INNOVATION BUSINESS CENTER

# UNION COUNTY COLLEGE

# LISA HISCANO, ED.D., MBA



# VII. WIB DIRECTOR'S REPORT

## ANTONIO RIVERA, MSW

1. VISION & MISSION
2. WORKFORCE INNOVATION OPPORTUNITY ACT
3. ANNUAL REPORT
4. WIA YOUTH PROGRAM
5. JOBS REPORT

# VII. WIB DIRECTOR'S REPORT

## ANTONIO RIVERA, MSW

# 1. VISION & MISSION

**VISION:** TO HAVE THE BEST TRAINED WORKFORCE IN NORTHERN NEW JERSEY

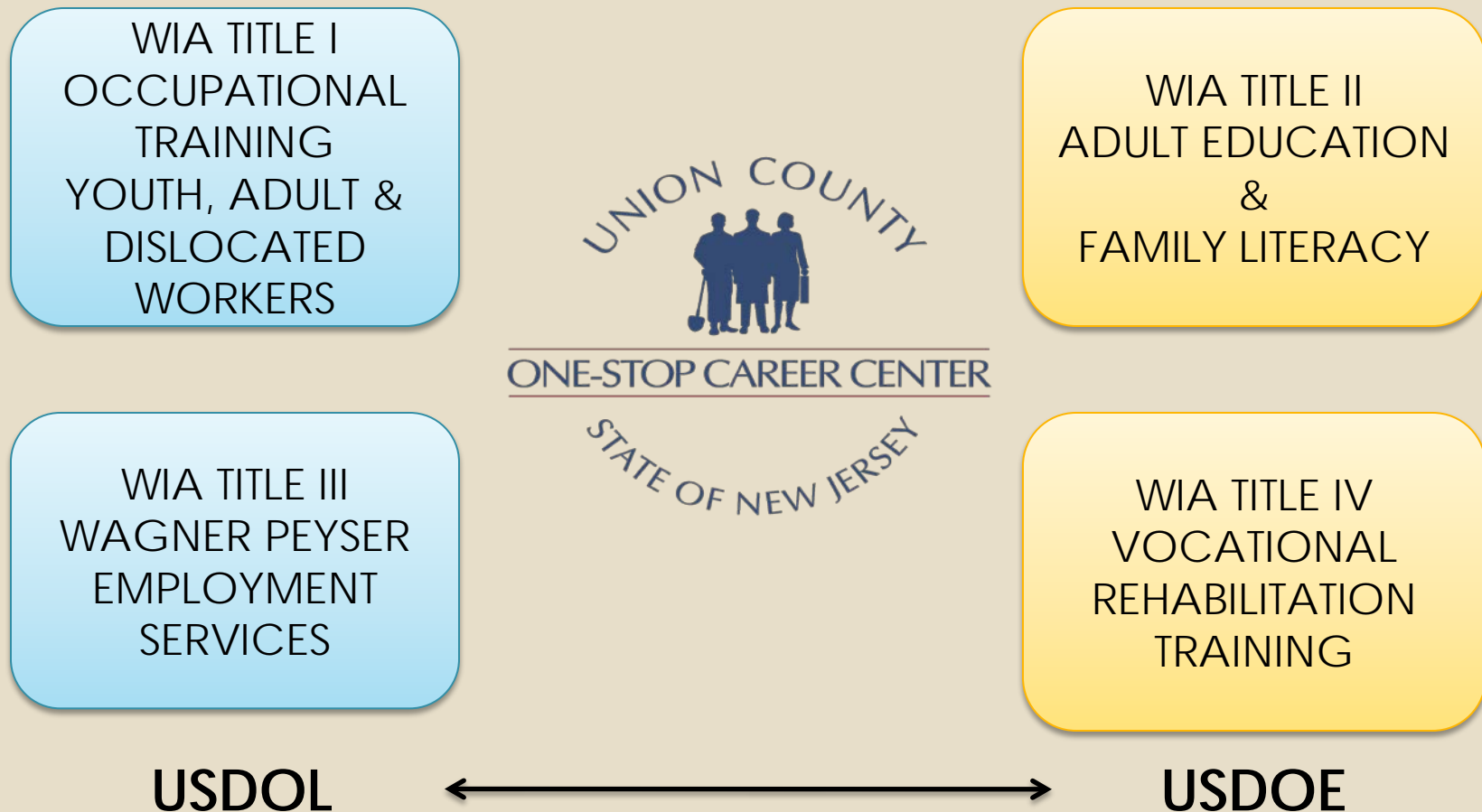
**MISSION:** TO CONNECT JOBSEEKERS AND EMPLOYERS THROUGH  
QUALITY TRAINING AND HIRING INCENTIVES



# VII. WIB DIRECTOR'S REPORT

## ANTONIO RIVERA, MSW

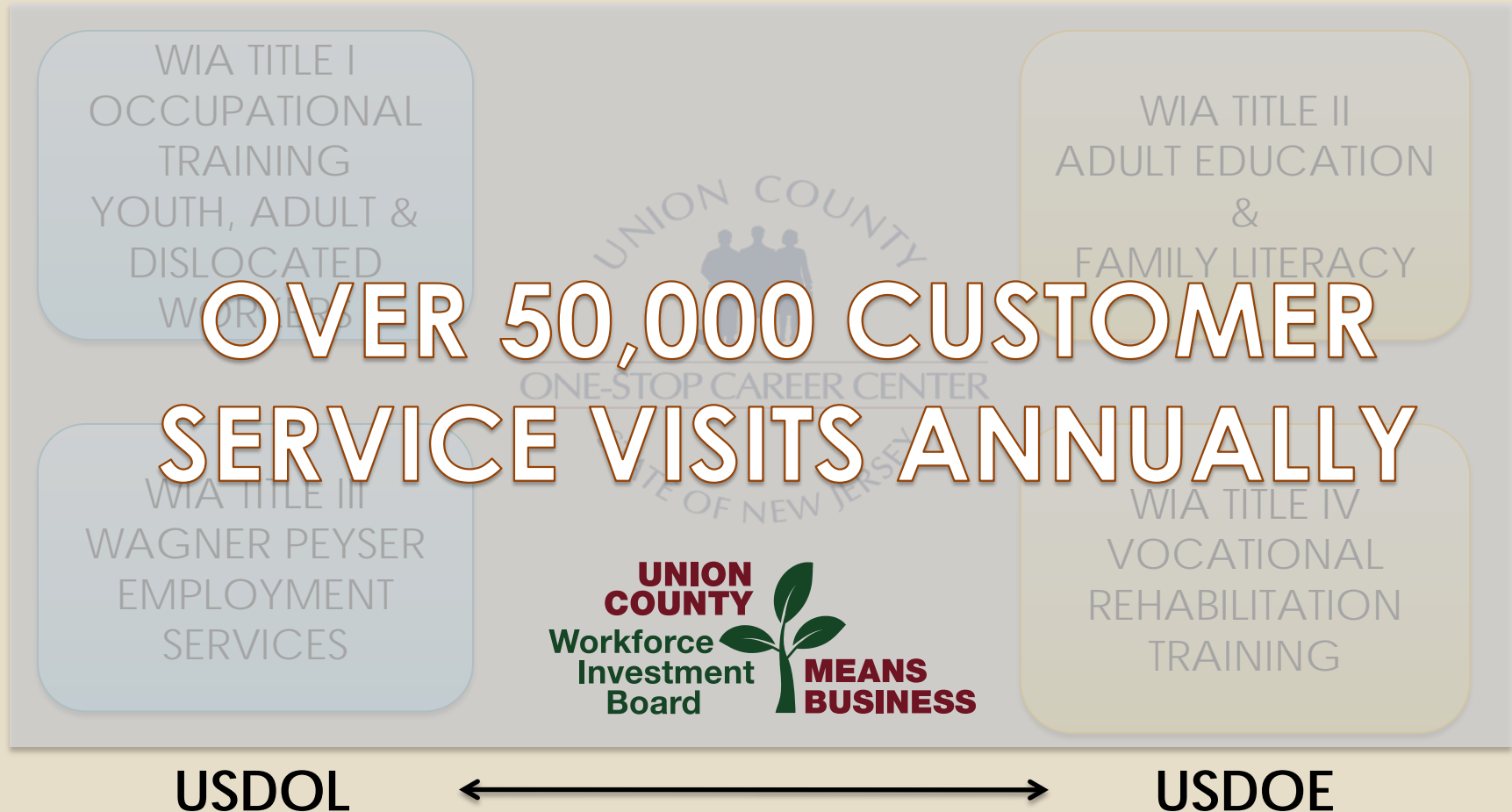
### 2. WORKFORCE INNOVATION OPPORTUNITY ACT



# VII. WIB DIRECTOR'S REPORT

**ANTONIO RIVERA, MSW**

## 2. WORKFORCE INNOVATION OPPORTUNITY ACT



# VII. WIB DIRECTOR'S REPORT

## ANTONIO RIVERA, MSW

### 3. ANNUAL REPORT – WIA FUNDED

## WORKFORCE INVESTMENT ACT PY 2013 - 2014

## CLASS SIZE OCCUPATIONAL TRAINING AWARDS

## WORKFORCE ADVANTAGE

# THE INCUBATOR

B&M CONSULTANTS INC.

**\$145,000.00**

**\$70,000.00**

**\$138,100.00**

**\$353,100.00**

## YOUTH TRAINING AWARDS

CLARK BOARD OF EDUCATION

**\$30,000.00**

# PLAINFIELD BOARD OF EDUCATION

**\$30,000.00**

# RAHWAY COMMUNITY ACTION ORGANIZATION

**\$70,000.00**

URBAN LEAGUE OF UNION COUNTY

**\$150,000.00**

BOROUGH OF ROSELLE

**\$137,000.00**

CITY OF ELIZABETH

**\$60,000.00**

**\$477,000.00**

## INDIVIDUAL TRAINING ACCOUNT AWARDS

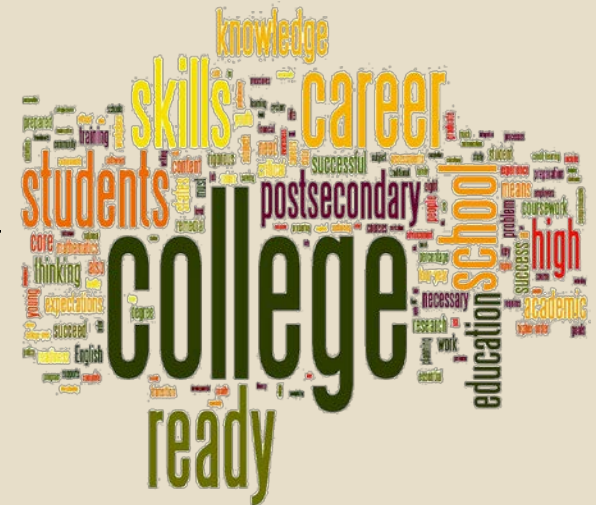
**\$400,000.00**

## WORKFORCE INNOVATION BUSINESS CENTER AWARD

\$1,000,000.00

## TOTAL PY 2013 - 2014 WIA AWARDS

**\$2,230,100.00**



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### 3. ANNUAL REPORT – WFNJ FUNDED

WORKFIRST NEW JERSEY PY 2013 - 2014

B&M CONSULTANTS INC.	\$226,270.00
UNION COUNTY COLLEGE	\$450,000.00
URBAN LEAGUE OF UNION COUNTY	\$150,000.00
WORKFORCE ADVANTAGE	<u>\$550,000.00</u>
	\$1,376,270.00

COMBINED WIA & WFNJ FUNDING WARDS - PY 2013-2014	\$3,606,370.00
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# VII. WIB DIRECTOR'S REPORT

## ANTONIO RIVERA, MSW

### 3. ANNUAL REPORT – WIA PERFORMANCE

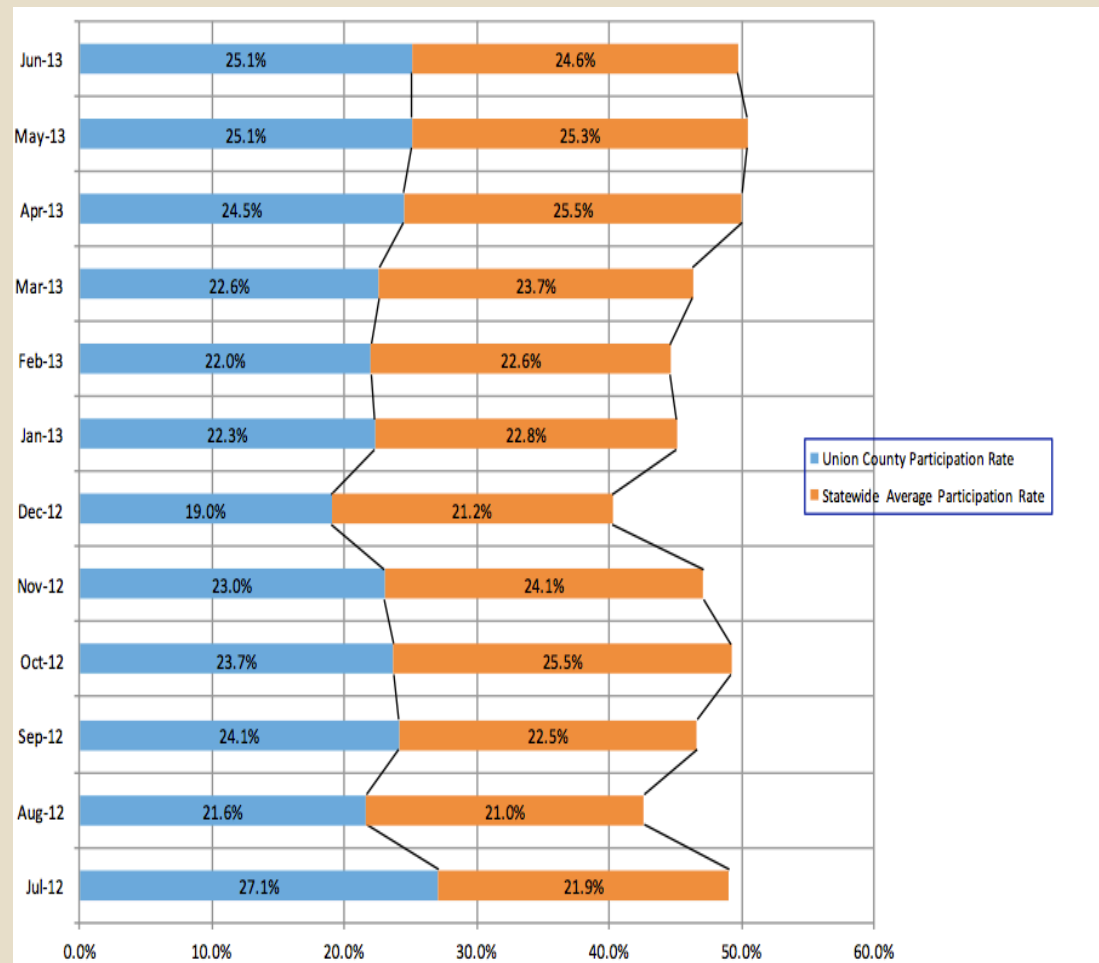


New Jersey Department of Labor and Workforce Development				
Program Year 2013 Workforce Investment Act (WIA) Title IB Summary				
Union				
Total Participants Served		Overall Performance		
Adults - Total	6,260	Exceeded	7	
Adults - Excluding Self-Service Only	323	Met	2	
Dislocated Workers	203	Not Met	0	
Youth	128			
TOTAL Served	6,591			
Total Exitters				
Adults - Total	5,540			
Adults - Excluding Self-Service Only	138			
Dislocated Workers	114			
Youth	114			
TOTAL Exitters	5,768			
Adults	Negotiated	Actual	% of Goal	Results
Entered Employment Rate	91.1%	91.0%	99.9%	M
Retention Rate	88.2%	91.0%	103.2%	E
Average 6 Month Earnings	\$13,987.00	\$14,491.00	103.6%	E
Dislocated Workers	Negotiated	Actual	% of Goal	Results
Entered Employment Rate	90.5%	92.0%	101.7%	E
Retention Rate	87.8%	94.0%	107.1%	E
Average 6 Month Earnings	\$16,800.00	\$15,840.00	94.3%	M
Youth	Negotiated	Actual	% of Goal	Results
Youth Placement	68.0%	82.0%	120.6%	E
Youth Degree Attainment	76.0%	80.0%	105.3%	E
Literacy/Numeracy	70.0%	81.0%	115.7%	E

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## ANTONIO RIVERA, MSW

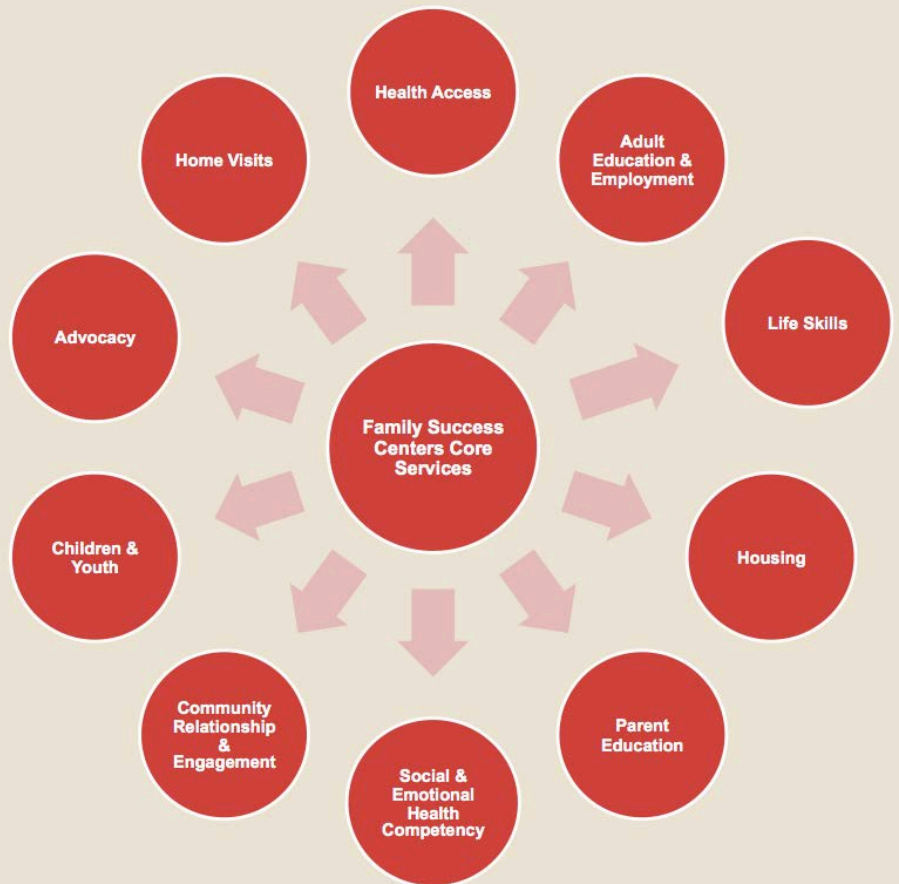
### 3. ANNUAL REPORT – WFNJ PERFORMANCE



# VII. WIB DIRECTOR'S REPORT

## ANTONIO RIVERA, MSW

### 4. WIA YOUTH PROGRAM



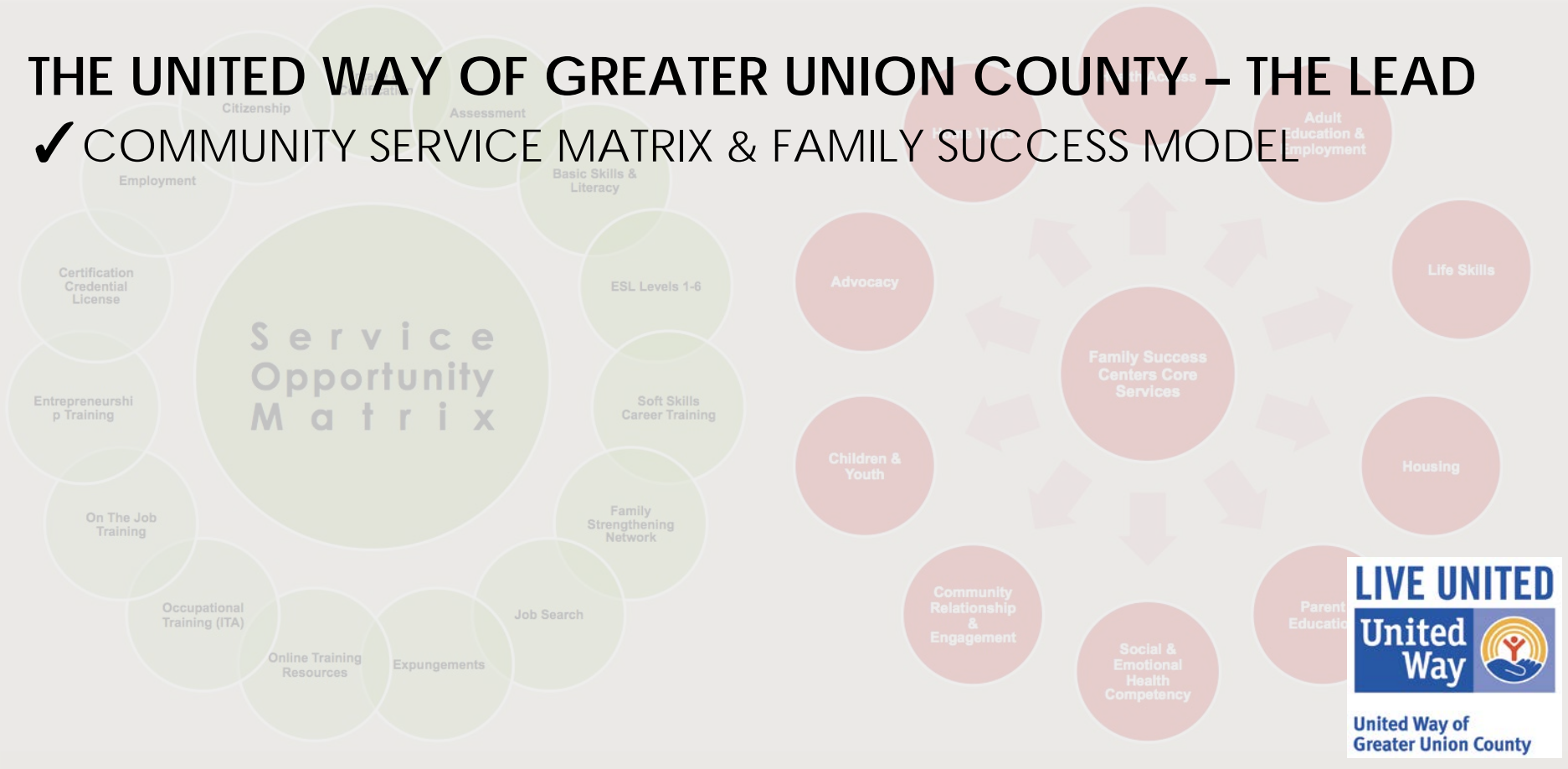
# VII. WIB DIRECTOR'S REPORT

## ANTONIO RIVERA, MSW

### 4. WIA YOUTH PROGRAM

#### THE UNITED WAY OF GREATER UNION COUNTY – THE LEAD

#### ✓ COMMUNITY SERVICE MATRIX & FAMILY SUCCESS MODEL



# VII. WIB DIRECTOR'S REPORT

## ANTONIO RIVERA, MSW

### 4. WIA YOUTH PROGRAM

#### THE UNITED WAY OF GREATER UNION COUNTY- THE LEAD

- ✓ COMMUNITY SERVICE MATRIX & FAMILY SUCCESS MODEL
- ✓ AWARDED \$640,000 FOR YOUTH TRAINING PROGRAMS, 150 YOUTH

Service  
Opportunity  
Matrix

Family Success  
Centers Core  
Services



United Way of  
Greater Union County

# VII. WIB DIRECTOR'S REPORT

## ANTONIO RIVERA, MSW

### 4. WIA YOUTH PROGRAM

#### THE UNITED WAY OF GREATER UNION COUNTY- THE LEAD

- ✓ COMMUNITY SERVICE MATRIX & FAMILY SUCCESS MODEL
- ✓ AWARDED \$640,000 FOR YOUTH TRAINING PROGRAMS, 150 YOUTH
- ✓ CONSORTIUM OF 9 QUALITY COMMUNITY BASED ORGANIZATIONS

NJ CHAMBER OF COMMERCE FOUNDATION

THE URBAN LEAGUE OF UNION COUNTY

JEFFERSON PARK MINISTRIES

PREVENTION LINKS

COMMUNITY ACCESS UNLIMITED

COURT APPOINTED SPECIAL ADVOCATES (CASA)

PLAINFIELD ACTION SERVICES

RAHWAY COMMUNITY ACTION ORGANIZATION



United Way of  
Greater Union County

# VII. WIB DIRECTOR'S REPORT

## ANTONIO RIVERA, MSW

### 4. WIA YOUTH PROGRAM

#### THE UNITED WAY OF GREATER UNION COUNTY- THE LEAD

- ✓ CASE MANAGEMENT & INDIVIDUAL SERVICE STRATEGY
- ✓ OCCUPATIONAL TRAINING
- ✓ ACADEMIC TUTORING
- ✓ SOFT SKILLS & JOB READINESS TRAINING
- ✓ LEADERSHIP DEVELOPMENT
- ✓ MENTORSHIP
- ✓ SUPPORTIVE SERVICES
- ✓ FINANCIAL LITERACY
- ✓ REMOTE INTERNSHIP EXPERIENCE
- ✓ JOB PLACEMENT & VOLUNTEER WORK EXPERIENCE
- ✓ HEALTH MAINTENANCE
- ✓ COUNSELING



United Way of  
Greater Union County

# VII. WIB DIRECTOR'S REPORT

## ANTONIO RIVERA, MSW

### 5. JOBS REPORT

**NEWARK AIRPORT  
IS HIRING  
150 POSITIONS!**



Come learn more about the many positions available such as Baggage Handlers, Red Jackets, Lobby Positions, Security, Supervisors, Managers, and much more!

#### OUTCOMES:

500+ ATTENDED JOB FAIR

150+ CERTIFIED BY THE ONE STOP CAREER CENTER

97 REGISTERED FOR SOFT SKILLS TRAINING

11 DROP OUT OF TRAINING

86 COMPLETED SOFT SKILLS TRAINING

86 HAVE BEEN OFFERED EMPLOYMENT

#### Airport employer announces full-time jobs for Union County residents

*Suburban News (NJ.com)*



For AirServ, it started last fall with a phone call inquiry to the Union County Workforce Innovation Business Center: how can we collaborate with Union County to hire residents for full-time jobs at Liberty International Airport in Newark? Fortunately, the call resulted in the hiring of 66 residents for jobs last year, and just a few weeks ago it continued with a commitment from the airport services company to hire 100 county residents for jobs in cargo, cleaning, ground transportation, passenger services, ramp handling and security

sectors at the airport.

The Workforce Innovation Business Center, a program of the Union County Freeholder Board through the Union County Workforce Investment Board and Union County College, held a successful job fair to screen applicants last Thursday and Friday at Union County College in Elizabeth.

"We're excited to partner with AirServ in helping place Union County residents in jobs at the airport and we thank them for their consideration," said Freeholder Chairman Mohamed S. Jalloh, who as part of his "Investing in Union County" initiatives for 2015 announced an expansion of the County's Workforce Investment operations to further increase employment opportunities and training for its residents. "Overall, the economy is picking up steam and the Freeholder Board's focus on workforce investment is timed to maximize this expansion into jobs for County residents."

The job fair and screening for the latest round of jobs, which also provide subsequent training to the new hires through Union County College's Employability Skills Curriculum.

Thursday & Friday, Feb. 19 & 20  
10:30 a.m. - 3:30 p.m.

Union County College Kellogg Building Auditorium  
40 West Jersey Street, Elizabeth, NJ 07201

Open to Union County Residents Only. Interested applicants must attend only one of the two sessions. Please see the attached flyer for more information.

# **VII. WIB DIRECTOR'S REPORT**

## **ANTONIO RIVERA, MSW**

### **5. JOBS REPORT**

**SUCCESS BEGETS SUCCESS:**

**300 NEW JOBS, TWO EMPLOYERS**

# VIII. ONE STOP DIRECTOR'S REPORT

JEAN KOSZULINSKI



# VIII. ONE STOP DIRECTOR'S REPORT QUESTIONS?

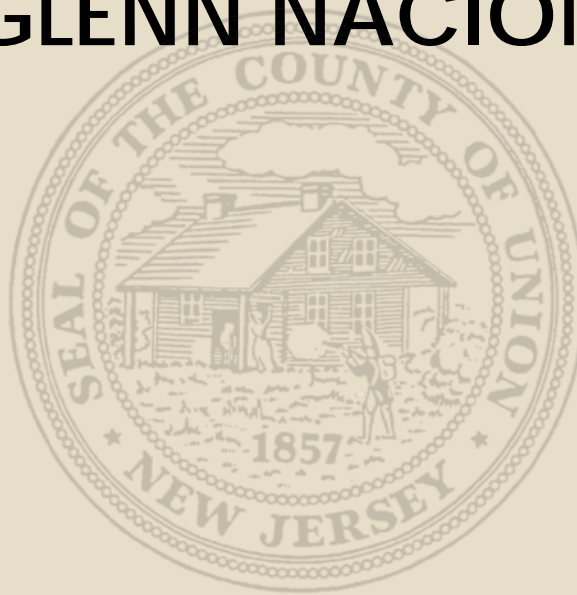


# IX. COMMITTEE REPORTS

## ONE STOP & ADULT EDUCATION

### JOINT COMMITTEE

### GLENN NACION



# IX. COMMITTEE REPORTS

## YOUTH INVESTMENT COUNCIL

### DR. MARGARET MCMENAMIN



# IX. COMMITTEE REPORTS

## DISABILITIES COMMITTEE

**RICHARD CAPAC**



# X. OLD BUSINESS

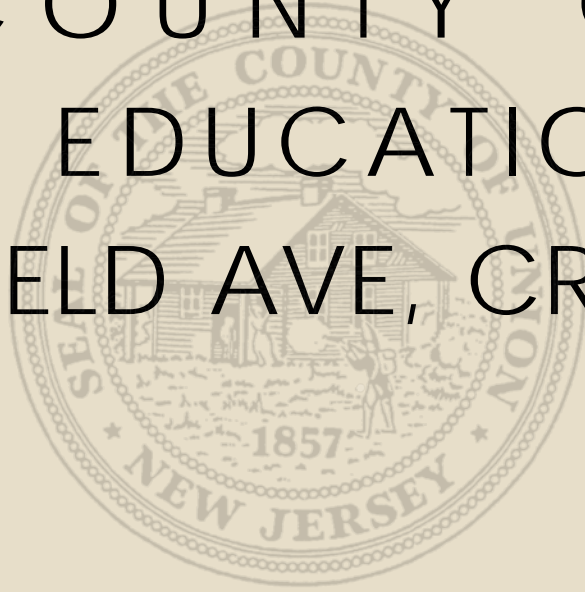


# XI. NEW BUSINESS



# XII. NEXT WIB MEETING

9:00AM, FRIDAY, JUNE 19, 2015  
UNION COUNTY COLLEGE  
EXECUTIVE EDUCATION CENTER  
1033 SPINGFIELD AVE, CRANFORD, NJ



# XIII. ADJOURNMENT





**UNION COUNTY**  
We're Connected to You!



**UNION COUNTY**  
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**UNION COUNTY**  
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**UNION COUNTY**  
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