

PUBLIC MEETING OF THE UNION COUNTY WORKFORCE DEVELOPMENT BOARD
HOLIDAY INN CLARK
36 VALLEY ROAD, CLARK, NEW JERSEY 07066
9:00A.M. FRIDAY, SEPTEMBER 15, 2017

MEETING AGENDA

I.	CALL TO ORDER	JUAN CARLOS DOMINGUEZ, CHAIR
II.	OPEN PUBLIC MEETINGS ACT	ELIZABETH PASKEWICH
III.	ROLL CALL	ELIZABETH PASKEWICH
IV.	BOARD ACTION REQUIRED APPROVAL OF THE MAY 24, 2017 MEETING MINUTES	JUAN CARLOS DOMINGUEZ, CHAIR
V.	WDB DIRECTOR’S REPORT	ANTONIO RIVERA
VI.	BOARD ACTION REQUIRED RESOLUTION OF THE UNION COUNTY WORKFORCE DEVELOPMENT BOARD AUTHORIZING THE USE OF COMPETITIVE CONTRACTING PROCEDURES FOR THE PROCUREMENT OF WORK FIRST NEW JERSEY SERVICES TO SUPPORT SUMMER YOUTH EMPLOYMENT.	ANTONIO RIVERA
VII.	BOARD ACTION REQUIRED RESOLUTION OF THE UNION COUNTY WORKFORCE DEVELOPMENT BOARD TO SUPPORT THE DEVELOPMENT OF A REGIONAL TANF PSAT / SAT SUMMER YOUTH EXTENDED YEAR PROGRAM	ANTONIO RIVERA
VIII.	BOARD ACTION REQUIRED RESOLUTION OF THE UNION COUNTY WORKFORCE DEVELOPMENT BOARD AWARDING A CONTRACT FOR THE PROVISION OF IN-SCHOOL AND OUT-OF-SCHOOL YOUTH SERVICES TO THE UWGUC CONSORTIUM	ELIZABETH PASKEWICH
IX.	BOARD ACTION REQUIRED RESOLUTION OF THE UNION COUNTY WORKFORCE DEVELOPMENT BOARD AWARDING A CONTRACT FOR THE PROVISION OF WORK FIRST NEW JERSEY PROGRAMS	ELIZABETH PASKEWICH
X.	BOARD ACTION REQUIRED PY 2017 WORKFORCE DEVELOPMENT BOARD BUDGET (UPDATED)	THOMAS MCCABE
XI.	SUB-RECIPIENT PROGRESS REPORTS A. AMERICAN JOB CENTERS REPORT B. WORKFORCE INNOVATION BUSINESS CENTER REPORT C. UNION COUNTY YOUTH CONSORTIUM REPORT	JEAN KOSZULINSKI ISAIAS RIVERA JAMES HORNE
XII.	TRANSPORTATION, LOGISTICS & DISTRIBUTION TALENT NETWORK PRESENTATION	JOHN TAGGART & CARMEN PICHARDO
XIII.	OLD BUSINESS	
XIV.	NEW BUSINESS NEXT UCWDB MEETING & LOCATION:	9:00AM NOVEMBER 3, 2017—CLARK HOLIDAY INN
XV.	PUBLIC COMMENTS	
XVI.	ADJOURNMENT	

County Of Union
Workforce Development Board of Directors Meeting
Holiday Inn Clark, 36 Valley Road, Clark, NJ 07066
9:00 A.M Friday, June 30, 2017

Board Members Present:

Anna Belin-Pyles, Plainfield Public Schools
James R. Brady, The Savor Group, LLC
Hugh Caufield, Plainfield One-Stop / Workforce New Jersey
Gloria Durham, Qunnection Management **(Vice Chair)**
Ed Faber, NJ Div. of Vocational Rehabilitation Services (Leila Molaie)
James Horne, Jr., United Way of Union County
Jean Koszulinski, Union County One Stop Operator
Dr. Margaret McMenamin, Union County College (Dr. Lisa Hiscano)
Richard Malcolm, Iron Workers Local #11
Erich Peter, Union County Economic Development Corp.
Gary Pfarr, IBEW **(Secretary)**
Stan Robinson Jr., SHR Marketing, LLC

Board Members Absent:

Mark Bocchieri, Verizon New Jersey
Richard Capac, Leaf Group, LLC
Pamela Capaci, HSAC Chair / Prevention Links
Peter Capodice, Union County Vocational Technical Schools
Noel Christmas, Utilities Workers Union of America Local 601
Donna Dedinsky, Wakefern Food Corporation
Juan Carlos Dominguez, J.J.J. Distributors **(Chair)**
Tina Early, Elizabethtown Gas
Salvador Garcia, MAS Development Group
Charles Gillon, Division of Social Services
Anadir Liranzo, Omega Maintenance Corp.
Yoshi Mandale, Kean University
Sandra McLachlan, Phillips 66 Bayway Refinery
Glenn Nacion, Trinitas Regional Medical Center
John Perry, Council for Airport Opportunities
Kamran Tasharofi, Union County Healthcare Associates

Guests:

Isaias Rivera, Union County College
Joseph Tetteh, NJIT
Sereena Singh, NJ Healthcare Talent Network
Patricia Robertson, NJ Dept of Labor

County of Union:

Angel Estrada, Freeholder, County of Union
Karen Dinsmore, Assistant Director, Department of Human Services
Antonio Rivera, Director, Workforce Development Board
Lisa Bonanno, Deputy Director, Workforce Development Board
Thomas McCabe, Workforce Development Board
Elizabeth Paskewich, Workforce Development Board
Gina Tuesta, Workforce Development Board
Perle Almeida, American Job Center
Lillian Roman, American Job Center
Michele Antunes, American Job Center
Gisela Bernal-Castro, American Job Center

County Of Union
Workforce Development Board of Directors Meeting
Holiday Inn Clark, 36 Valley Road, Clark, NJ 07066
9:00 A.M Friday, June 30, 2017

I. CALL TO ORDER

The meeting was called to order by Workforce Development Board (WDB) Vice- Chair, Ms. Gloria Durham at 9:05 a.m.

II. OPEN PUBLIC MEETINGS ACT

Ms. Elizabeth Paskewich read the Open Public Meetings Act Statement.

III. ROLL CALL

Ms. Elizabeth Paskewich conducted the Roll Call.

IV. APPROVAL OF THE May 24, 2017 MEETING MINUTES

- Motion was made by Stan Robinson and seconded by Erich Peter to approve the minutes of May 24, 2017 meeting. Motion carried.

V. ACTION REQUIRED:

PY2017 WORKFORCE DEVELOPMENT BOARD BUDGET (PRELIMINARY)

Antonio Rivera addressed obstacles created by the State due to late distribution of information and funding allocations. The Preliminary budget was reviewed, explained, and available for comment.

- Motion was made by James Brady and seconded by Gary Pfarr to approve the PY2017 Workforce Development Board Budget. Motion carried.

VI. RESOLUTION-ACTION REQUIRED- LINE-ITEM CONTROL ACCOUNT:

RESOLUTION OF THE UCWDB AWARDDING A CONTRACT FOR THE PROVISION OF SIMON YOUTH ACADEMY OPERATOR

- Motion was made by Gary Pfarr and seconded by Stan Robinson to approve awarding Union County Vocational Technical Schools a contract for the provision of Simon Youth Academy Operator. Motion carried.

Evaluation Summary Reports were provided to all meeting attendees.

VII. RESOLUTION-ACTION REQUIRED- LINE-ITEM CONTROL ACCOUNT:

RESOLUTION OF THE UCWDB AWARDDING CONTRACTS FOR THE PROVISION OF WORKFIRST NEW JERSEY PROGRAMS

- Motion was made by James Brady and seconded by Gary Pfarr to approve the awarding of contracts to WorkFirst New Jersey providers. Lisa Hiscano, Union County College abstained. Motion carried.

Evaluation Summary Reports were provided to all meeting attendees.

Jean Koszulinski and Antonio Rivera addressed the hope to provide WFNJ TANF funding to TANF youth in the future. They are currently working on addressing this potential opportunity with the State.

VIII. RESOLUTION-ACTION REQUIRED- LINE-ITEM CONTROL ACCOUNT:

RESOLUTION OF THE UCWDB REJECTING PROPOSALS AND AUTHORIZING THE REISSUANCE OF REQUEST FOR PROPOSALS FOR IN-SCHOOL AND OUT-OF-SCHOOL YOUTH SERVICES AND WORKFORCE INNOVATION BUSINESS CENTER OPERATOR SERVICES

- Motion was made by Gary Pfarr and seconded by Stan Robinson to reject proposals and authorize the reissuance of Request for Proposals for In-School and Out-of-School youth Services and Workforce Innovation Business Center Operator Services. Representatives from United Way of Greater Union County, Union County College, and Plainfield Board of Education abstained. Motion carried.

Evaluation Reports were provided to all meeting attendees.

IX. ACTION REQUIRED:

A MOTION TO APPROVE THE CHANGES TO THE UCWDB LOCAL STRATEGIC PLAN- DECEMBER 2016-2020

- Motion was made by Gary Pfarr and seconded by Stan Robinson to approve changes to the UCWDB Local Strategic Plan. Freeholder Angel Estrada abstained. Motion carried.

Supporting documents were provided to all Members via web link.

X. RESOLUTION- ACTION REQUIRED:

RESOLUTION OF THE UCWDB AUTHORIZING THE ISSUANCE OF RFQ'S AND/OR RFPs FOR THE POTENTIAL PROCUREMENT OF CERTAIN PROFESSIONAL AND CONSULTING SERVICES

Potential Services include Grant Monitoring Services and Legal Services

- Motion was made by James Brady and seconded by Erich Peter to approve the issuance of RFQ's and/or RFPs for the potential procurement of certain professional and consulting services. Motion carried.

XI. ACTION REQUIRED- LINE-ITEM CONTROL ACCOUNT:

A MOTION TO APPROVE THE CONTRACT FORM FOR USE WITH THE AMERICAN JOB CENTER SERVICES OPERATOR

- Motion was made by James Brady and seconded by Richard Malcolm to approve the contract form for use with the American Job center Services Operator. All representatives from the American Job Center abstained. Motion carried.

Supporting documents were provided to all Members via web link.

XII. ACTION REQUIRED

A MOTION TO APPROVE THE UCWDB POLICIES AND PROCEDURES

Policies and Procedures include:

- Youth 20% Work Experience Expenditure Policy
- Youth 75% Out of School Expenditure Policy
- Youth Incentives Policy
- Protection of Personally Identifiable Information Policy
- Legal Procurement Policies
- Individual Service Strategy
- Supportive Services
- Sub-Recipient Oversight Policy
- American Job Center Complaint Policy

- Motion was made by Gary Pfarr and seconded by Erich Peter to approve the UCWDB Policies and Procedures. Motion carried.

Supporting documents were provided to all Members via web link.

XIII. WORKFORCE INNOVATION BUSINESS CENTER REPORT

Mr. Isaias Rivera spoke on behalf of the Workforce Innovation Business center. Current outcomes include:

- 19 major events recruitment events including 25 partnerships
- 311 total residents trained
- 265 job placements
- 2000 residents and business provided services
- 5 Clients received On-the Job Training contracts
- Increased communication and teamwork with the American Job Center has led to increased referrals and participants receiving services.

XIV. AMERICAN JOB CENTERS- DIRECTORS REPORT –

Jean Koszulinski, Director, Union County American Job Centers provided the Board with the American Job Center report.

- No performance reports available at this time as the state has a not provided an updated report.
- Year end reports will be available for the September meeting.
- AOSOS is currently undergoing an update to bring it towards WIOA standards
- Due to new performance measures and various reporting times, it would be beneficial to analyze one measure at a time, possible one per meeting, to provide greater understanding and clarity of each measure.
- Changes in income requirements have greatly impacted the program, as such we are Requesting 25% of adult ITA funding to be transferred to Dislocated Worker funding.

Anna Belin-Pyles requested that free transportation literature be provided in American Job Center Orientation documents.

Karen Dinsmore explained the American Job Center's absence from the previous WDB meeting was at the request of County Council. She also clarified Youth program challenges and provided a commendation for the hard-work youth program staff has provided.

XV. COMMITTEE REPORTS

No Committee Reports

XVI. OLD BUSINESS

No old business reported.

XVII. NEW BUSINESS/PUBLIC COMMENTS

Mr. Joseph Tetteh, NJIT, spoke on behalf of the Technology Talent Development Network. Mr. Tetteh discussed current Industry technology trends, career pathways, youth programs, and employment trends. He also indicated a new sector- Construction and Utilities will be added for 2017-2018.

Freeholder Estrada thanked all WDB members and partners for coming together to create and provide beneficial programs for Union County communities. He recognized the Board's hard work and diligence in servicing those most in need in Union County.

XVIII. NEXT WDB MEETING:

Friday, September 15, 2017
Clark Holiday Inn
36 Valley Road, Clark, NJ 07066

XIX. ADJOURNMENT

- A motion was made by Erick Peter, and seconded by James Brady to adjourn the June 30, 2017 Workforce Development Board meeting. Motion Carried.

Verbatim dialogue available through recording.

**RESOLUTION OF THE UNION COUNTY WORKFORCE
DEVELOPMENT BOARD AUTHORIZING THE USE OF COMPETITIVE
CONTRACTING PROCEDURES FOR THE PROCUREMENT OF WORK
FIRST NEW JERSEY-TANF SERVICES TO SUPPORT SUMMER AND
YEAR-ROUND EMPLOYMENT OPPORTUNITIES FOR YOUTH.**

WHEREAS, the Union County Workforce Development Board of Directors (also referred to herein as the “UCWDB”) has been granted oversight authority under the Workforce Innovation and Opportunity Act of 2014 (“WIOA”) and Work First New Jersey—Temporary Assistance to Needy Families (TANF) funding to design staffing and programming budgets; allocate funding to sub-grantees through procurement processes, and develop a strategic workforce vision for County-wide implementation; and

WHEREAS, the Union County Workforce Development Board and the Union County Board of Chosen Freeholders of the County of Union (the "County") have each approved the UCWDB’s “Local Strategic Plan December 2016-2020” (the “Local Plan”) which includes, among other things, provisions governing the procurement process for the selection by the Board of service providers for a variety of UCWDB programs receiving funding under the WIOA and/or the Work First New Jersey program; and

WHEREAS, the Local Public Contracts Law provides an alternative to the competitive bidding processes under certain circumstances by utilizing a contracting procedure referred to as Competitive Contracting; and

WHEREAS, N.J.S.A. 40A:11-4.3(a) requires that the UCWDB, as governing body, pass a resolution authorizing the use of competitive contracting each time specialized goods or services enumerated in N.J.S.A. 40A:11-4.1 are desired to be contracted; and

WHEREAS, pursuant to N.J.S.A. 40A:11-4.1, the procurement of Work First New Jersey TANF services to support summer youth employment that are eligible for the competitive contracting process; and

WHEREAS, N.J.S.A. 40A:11-4.3(b) requires that the competitive contracting process shall be administered by a purchasing agent qualified pursuant to N.J.S.A. 40A:11-9, or by legal counsel of the contracting unit, or by an administrator of the contracting unit; and

WHEREAS, in order to continue implementing certain provisions of the previously approved Local Strategic Plan December 2016-2020, the UCWDB wishes to specifically authorize the use of the competitive contracting procedures set forth in N.J.S.A. 40A:11-4.1, et seq, to secure proposals for Work First New Jersey TANF services to support summer youth employment.

WHEREAS, pursuant TANF-ACF-IM 2012-1, dated March 22, 2012, the Administration for Children and Family Services within the U.S. Department of Health and Human Services, specifically authorizes and encourages local TANF jurisdictions to work with Local Workforce Development Boards to develop or expand subsidized youth employment programs through the use of TANF funds; and

NOW, THEREFORE, BE IT RESOLVED by the Union County Workforce Development Board of Directors as follows:

- 1) The above recitals are incorporated herein as if fully set forth at length.
- 2) The UCWDB’s special counsel, in consultation with the Director, shall be and is hereby authorized to continue implementing the competitive contracting process for the above services, including the issuance of a Request for Proposals, in accordance with N.J.S.A. 40A:11-4.1, et seq.
- 3) This Resolution shall take effect immediately.

ADOPTED ON SEPTEMBER 15, 2017

Juan Carlos Dominguez, Chairman
Union County Workforce Development Board

Gary Pfarr, Secretary
Union County Workforce Development Board

**RESOLUTION OF THE UNION COUNTY WORKFORCE
DEVELOPMENT BOARD TO SUPPORT THE DEVELOPMENT OF A
REGIONAL WFNJ-TANF PSAT/SAT SUMMER YOUTH EXTENDED
YEAR PROGRAM.**

WHEREAS, the Union County Workforce Development Board of Directors (also referred to herein as the “UCWDB”) has been granted oversight authority under the Workforce Innovation and Opportunity Act of 2014 (“WIOA”) and Work First New Jersey—Temporary Assistance to Needy Families (TANF) funding to design staffing and programming budgets; allocate funding to sub-grantees through procurement processes, and develop a strategic workforce vision for County-wide implementation; and

WHEREAS, the Union County Workforce Development Board and the Union County Board of Chosen Freeholders of the County of Union (the "County") have each approved the UCWDB’s “Local Strategic Plan December 2016-2020” (the “Local Plan”) which includes, among other things, provisions governing the procurement process for the selection by the Board of service providers for a variety of UCWDB programs receiving funding under the WIOA and/or the Work First New Jersey program; and

WHEREAS, pursuant TANF-ACF-IM 2012-1, dated March 22, 2012, the Administration for Children and Family Services within the U.S. Department of Health and Human Services, specifically authorizes and encourages local TANF jurisdictions to work with Local Workforce Development Boards to develop or expand subsidized youth employment programs through the use of Temporary Assistance to Needy Families (TANF) funds; and

WHEREAS, the Hudson County Schools of Technology has successfully designed a model program to provide Pre Scholastic Aptitude Test (PSAT) and Scholastic Aptitude Test (SAT) preparation training to youth from TANF families so as to prepare them for said exams; and

WHEREAS, the County of Hudson and the Hudson County Department of Family Services’ model—named the “Regional TANF SAT/PSAT Summer Youth Extended Year Program”—has been designed to provide said training services to Hudson County, Passaic County, Essex County and Union County, wherein 100 youth shall be served from each county, for a total of 400 youth; and

WHEREAS, the County of Hudson and the Hudson County Department of Family Services, shall be the lead agency to oversee and manage the “Regional TANF SAT/PSAT Summer Youth Extended Year Program,” and as such shall be responsible for the grant writing efforts to secure the funding from the State of New Jersey, and upon successful receipt of said funding, shall be the responsible fiscal agent for said funds; and

WHEREAS, the Union County Workforce Development Board shall offer the support of all of the sub-recipients of the funded through the Workforce Development Board, its programming partners and any sub-subrecipients providing services to eligible WIOA and TANF clients;

NOW, THEREFORE, BE IT RESOLVED by the Union County Workforce Development Board of Directors as follows:

- 1) The above recitals are incorporated herein as if fully set forth at length.
- 2) The Chairman of the Union County Workforce Development Board of Directors is hereby authorized to execute a memorandum of understanding with the proposed partners.
- 3) This Resolution shall take effect immediately.

ADOPTED ON SEPTEMBER 15, 2017

Juan Carlos Dominguez, Chairman
Union County Workforce Development Board

Gary Pfarr, Secretary
Union County Workforce Development Board

**RESOLUTION OF THE UNION COUNTY WORKFORCE
DEVELOPMENT BOARD AWARDING A CONTRACT FOR THE
PROVISION OF IN-SCHOOL AND OUT-OF-SCHOOL YOUTH
SERVICES CONSORTIUM.**

WHEREAS, the Union County Workforce Development Board of Directors (also referred to herein as the "UCWDB") has been granted oversight authority under the Workforce Innovation and Opportunity Act of 2014 (WIOA) to design staffing and programming budgets; allocate funding to sub-grantees through procurement processes, and develop a strategic workforce vision for County-wide implementation; and

WHEREAS, the UCWDB and the Union County Board of Chosen Freeholders of the County of Union (the "County") have each approved the UCWDB's "Local Strategic Plan December 2016-2020" (the "Local Plan") which includes, among other things, provisions governing the procurement process for the selection by the Board of the in-school and out-of-school WIOA youth services; and

WHEREAS, the Local Public Contracts Law provides an alternative to the competitive bidding processes under certain circumstances by utilizing a contracting procedure referred to as Competitive Contracting; and

WHEREAS, on May 24, 2017 the UCWDB authorized by resolution of the Board the use of a competitive contracting process as set forth in N.J.S.A. 40A:11-4.1, consistent with the Local Plan and applicable law, to secure proposals for the provision of Workforce Innovation and Opportunity Act In-School and Out-of-School Youth Services Consortium programs; and

WHEREAS, following the UCWDB's issuance of a Request for Proposals ("RFP"), on July 20, 2017 the UCWDB opened the proposal received and the proposal was subsequently reviewed and evaluated by an evaluation committee ("Committee") consisting of the three UCWDB staff; and

WHEREAS, following the Committee's evaluation of the proposals and as set forth in its September 1, 2017 Report to the UCWDB Chairman and the Board, and with the assistance of the UCWDB's Special Counsel as advisor to the Committee; the Committee has recommended that a contract be awarded to the United Way of Greater Union County.

NOW, THEREFORE, BE IT RESOLVED by the Union County Workforce Development Board of Directors in accordance with N.J.S.A. 40A:11-4.1, et seq., and for the reasons set forth in the Committee's Report, that the Board hereby awards a contract to United Way of Greater Union County, 33 W Grand Street, Elizabeth, NJ, 07202, for the provision of In-School and Out-of-School Youth Services Consortium Operator, as follows:

1. UCVTS is awarded a contract in an amount not to exceed \$480,000.00 for the time period beginning September 1, 2017 and ending June 30, 2019; subject to and conditioned upon receipt of all projected federal and state funding and any required approvals, including Union County Freeholder Board approval; and
2. The Chairman, in consultation with the UCWDB's Special Counsel, is hereby authorized to execute the final form of contract to be prepared and approved by the UCWDB's Special Counsel, subsequent to this award; and
3. This contract is awarded as part of a fair and open process in accordance with the provisions of N.J.S.A. 19:44A-20.4 et seq.; and
4. The UCWDB shall publish an appropriate notice of contract award in accordance with N.J.S.A. 40A:11-4.5(g); and
5. This Resolution shall take effect immediately.

ADOPTED ON SEPTEMBER 15, 2017

Juan Carlos Dominguez, Chairman
Union County Workforce Development Board

Gary Pfarr, Secretary
Union County Workforce Development Board

TO: Juan Carlos Dominguez, Chairman,
Union County Workforce Development Board (“WDB”)

FROM: Kraig M. Dowd, Esq., Special Counsel to the WDB

DATE: September 1, 2017

SUBJECT: Report and Recommendation on Procurement for In-school and Out-of-School Youth Services by the Union County Workforce Development Board (Re-Issue).

EVALUATION

COMMITTEE: Lisa Bonanno, Elizabeth Paskewich, Christian Penaloza; and Kraig M. Dowd, Esq., Special Counsel, as advisor to the Evaluation Committee.

Proposals Submitted – One (1):

1. United Way of Greater Union County (UWGUC)

Summary of Proposals:

UWGUC: Submitted a comprehensive proposal addressing the needs of the Workforce Development Board as set forth in the WIOA In-School and Out-of-School Youth Services Consortium Request for Proposal issued by the Workforce Development Board.

United Way of Greater Union County (UWGUC) is a well-recognized non-profit community based organization that has been working within Union County for 45 years. UWGUC mission is “to improve lives and build strong communities by uniting individuals and organizations with the will, passion, expertise, and resources needed to solve problems.”

UWGUC has an extensive amount of Consortium management experience by overseeing such programs as: Union County Emergency Food and Shelter Program (14 partners), Flex Funds (8 partners), Community Development Block Grant (16 partners) and Focus on Families initiative (8 partners). UWGUC is also the current sub-grantee UCWDB Youth Employment and Training Consortium (YETC) for Out-of-School Youth.

Consortium Partners will include Proceed, Community Access, Urban League, HomeFirst, and Plainfield YMCA.

UWGUC will also partner with the American Job Centers, Department of Human Services, Elizabeth and Plainfield Board of Education, and Department of Youth Services.

There will be a focus on maximizing youth engagement and participation. To do this UWGUC plans to increased participation and opportunity for residents in Western Union County with the inclusion of a Drop In Center at the Plainfield YMCA.

UWGUC plans to enhance Career Pathways by:

- Providing education opportunities and credit recovery programs for ISY
- Increasing relationships with local Board of Educations (Plainfield and Elizabeth)
- Being a member of the TLD Talent Network
- Forging partnerships with Fortune 500 companies, fast tracking participants for interviews and placements.
- Increasing time/funding allocated for “Job Developer”

UWGUC has an understanding of client barriers and has structured their program to ensure multiple sites by utilizing UWGUC Family Success Centers, providing flexible hours including weekends, and trauma informed case manager practices.

UWGUC will serve a minimum of 40 ISY and 45 OSY.

Vendor Ranking:

1. UWGUC

Recommendation: Vendor recommended for funding.

Purpose/justification of recommended action: UWGUC’s proposal satisfies the primary purpose of the UCWDB’s procurement which is to manage and coordinate a high- quality In-School and Out-of-School Youth Services Consortitum implementing and providing Outreach, Recruitment and Orientation, Intake, Eligibility Determination and Registration, Objective Assessment and Referral, Individual Service Strategy (ISS), Case Management, Access to a Range of Services (WIOA Required Youth Elements), Follow-up Services, High- Quality Partnerships, and collaboration with American Job Centers.

Evaluative Criteria Summary:

RFP Scoring Methodology	POSSIBLE POINTS	AVG.POINTS RECIEVED
Section 4.3: Title Page, Table of Contents, and Executive Summary	5	5
Section 4.4: Business Description and Qualifications	10	9
Section 4.5: Program Content	55	50
Section 4.6: Past Performance	10	8
Section 4.7: Budget and Budget Narrative	20	15
Total Available Points	100	85

Procurement Process Overview:

- May 25, 2017: WDB adopted a Resolution specifically authorizing and ratifying the use of the competitive contracting procedures set forth in N.J.S.A. 40A:11-4.1, et seq, for the subject RFP to secure proposals for In-School and Out-of-School Youth Services.
- July 20, 2017: WDB issued a Public Notice advertising for the receipt of proposals for the subject RFP (Re-issue).
- July 20, 2017: WDB issued the RFP through its website.
- July 26, 2017: Technical Assistance Conference was held and was attended by an interested potential vendor.
- August 2, 2017: WDB issued Addenda #1 to the RFP (responding to questions received in writing and brought up during Technical Assistance Conference)
- August 10, 2017: Submission deadline passed and the WDB opened the one (1) proposal received by the deadline – which was from UWGUC.

All Evaluation Committee members submitted a signed conflict of interest certification as required by N.J.A.C. 5:34-4.3(f) prior to receiving a copy of the submitted proposal for review.

**RESOLUTION OF THE UNION COUNTY WORKFORCE
DEVELOPMENT BOARD AWARDING A CONTRACT FOR THE
PROVISION OF WORKFIRST NEW JERSEY PROGRAMS.**

WHEREAS, the Union County Workforce Development Board of Directors (also referred to herein as the “UCWDB”) has been granted oversight authority under the Workforce Innovation and Opportunity Act of 2014 (WIOA) to design staffing and programming budgets; allocate funding to sub-grantees through procurement processes, and develop a strategic workforce vision for County-wide implementation; and

WHEREAS, the UCWDB and the Union County Board of Chosen Freeholders of the County of Union (the "County") have each approved the UCWDB’s “Local Strategic Plan December 2016-2020” (the “Local Plan”) which includes, among other things, provisions governing the procurement process for the selection by the Board WorkFirst New Jersey Program Services and other services; and

WHEREAS, the Local Public Contracts Law provides an alternative to the competitive bidding processes under certain circumstances by utilizing a contracting procedure referred to as Competitive Contracting; and

WHEREAS, on May 24, 2017 the UCWDB authorized by resolution of the Board the use of a competitive contracting process as set forth in N.J.S.A. 40A:11-4.1, consistent with the Local Plan and applicable law, to secure proposals for the provision of WorkFirst New Jersey Program services; and

WHEREAS, on June 30, 2017 the UCWDB authorized by resolution to award WFNJ contracts to Workforce Advantage (\$333,000.00), Union County College (\$300,000.00), Venture & Venture Human Skills Center (\$38,000.00), and Urban League of Union County (\$64,000.00) following the UCWDB’s issuance of a Request for Proposals (“RFP”), on May 25, 2017 and approved via Resolution Number 2017-607 (July 20, 2017) by the Union County Board of Chosen Freeholders; and

WHEREAS, following the UCWDB’s Re-issuance of a Request for Proposals (“RFP”), on June 22, 2017 the UCWDB opened the proposals received and the proposals were subsequently reviewed and evaluated by an evaluation committee (“Committee”) consisting of three UCWDB staff; and

WHEREAS, following the Committee’s evaluation of the proposals and as set forth in its Evaluation and Summary Report, and with the assistance of the UCWDB’s Special Counsel as advisor to the Committee; the Committee has recommended that a contract be awarded to B & M Consultants, Inc..

NOW, THEREFORE, BE IT RESOLVED by the Union County Workforce Development Board of Directors in accordance with N.J.S.A. 40A:11-4.1, et seq., and for the reasons set forth in the Committee’s Report, that the Board hereby award a contract to B&M Consultants, Inc., 333 N. Broad St., Ste 2, Elizabeth, NJ 07208, as follows:

1. B&M Consultants, Inc. is awarded a contract in an amount not to exceed \$172,000.00 (\$100,000 TANF, \$72,000 GA/SNAP) for the time period beginning August 1, 2017 and ending December 31, 2018; subject to and conditioned upon receipt of all projected federal and state funding and any required approvals, including Union County Freeholder Board approval; and
2. The Chairman, in consultation with the UCWDB’s Special Counsel, is hereby authorized to execute the final forms of contracts to be prepared and approved by the UCWDB’s Special Counsel, subsequent to these awards; and
3. This contract is awarded as part of a fair and open process in accordance with the provisions of N.J.S.A. 19:44A-20.4 et seq.; and
4. The UCWDB shall publish an appropriate notice of contract award in accordance with N.J.S.A. 40A:11-4.5(g); and
5. This Resolution shall take effect immediately.

ADOPTED ON SEPTEMBER 15, 2017

Juan Carlos Dominguez, Chairman
Union County Workforce Development Board

Gary Pfarr, Secretary
Union County Workforce Development Board

TO: Juan Carlos Dominguez, Chairman,
Union County Workforce Development Board (“WDB”)

FROM: Kraig M. Dowd, Esq., Special Counsel to the WDB

DATE: July 28, 2017

SUBJECT: Report and Recommendation on Procurement for WorkFirst New Jersey Services by the Union County Workforce Development Board.

EVALUATION

COMMITTEE: Lisa Bonanno, Elizabeth Paskewich, Gina Tuesta; and Kraig M. Dowd, Esq., Special Counsel, as advisor to the Evaluation Committee.

Proposals Submitted – One (1):

1. B & M Consultants, Inc. (B&M)

Summary of Proposal:

B & M Consultants, Inc. (B&M) submitted a comprehensive proposal addressing the needs of the Workforce Development Board as set forth in the WorkFirst New Jersey Programs Request for Proposal issued by the Workforce Development Board.

Area Served: Eastern Union County

Proposal included the following services:

TANF: Job Search, Community Work Experience Program (CWEP), CWEP Transitional, CWEP + Education Directly Related to Employment, CWEP + Job Skills Directly Related to Employment,

GA/SNAP: Job Readiness/Life Skills, Community Work Experience Program (CWEP), CWEP Transitional, Alternative Work Experience Program

B& M Consultants, Inc has been providing WFNJ services to the Eastern side of Union County for approximately 15 years. This year, B & M has moved to a new location within Elizabeth, conveniently located close to Union County Social Services. B & M has historically provided a wide variety of WFNJ programs, enabling them to serve a diverse WFNJ population. B & M does provide educational programs such as Certified Home Health Aide, potentially providing clients with the foundation for a new career.

B&M provided a clear proposal with detailed curriculum. B&M has the financial oversight of an outside CPA to ensure fiscal compliance. B&M also has the WFNJ experience to understand program management and the importance of Partner communication. The Evaluation Committee would have liked additional written content regarding past history/success with chosen WFNJ activities and employment/placement history/success with CHHA and other WFNJ activities.

Ideally, the Evaluation Committee would have liked to have seen the following:

- Updated ETPL report
- More content in Proposal
- Additional audit review

B& M's WFNJ Program Proposal was submitted on time and reviewed by the RFP Evaluation Committee. The averages of all Evaluation Scores are included herein.

Vendor Ranking:

1. B&M (only proposal received)

Recommendation: Contract Award to B&M.

Purpose/justification of recommended action: B&M's proposal satisfies the primary purpose of the UCWDB's procurement which is to manage and coordinate employment directed activities for the TANF (Temporary Assistance for Needy Families) and General Assistance (GA) / Supplemental Nutrition Assistance Programs (SNAP).

Evaluative Criteria Summary:

1. **Compliance with Proposal Specifications** (4/5 Points)
Includes appropriate signatures and attachments
2. **Agency Description / Program History** (11/20 Points)
Includes experience in administering workforce development / preparation programs including efforts of job placement for clients. Satisfactory record of past performance or placement of participants; quality of training; ability to arrange for placement, licensure and/or support services; good retention and earning rates; satisfactory record of integrity, business ethics and fiscal responsibility; includes the ability to provide services that lead to achievement of competency standards. Experience in organization, accounting and operational controls. Agency's goals, mission and overall agency operation.
3. **Program Description/Management Criteria/Program Supervision** (46/60 Points)
Includes ability to meet program specifications and performance goals with reasonable costs; program oversight; technical skills to perform the work; ability to uphold programmatic standards as described in the RFP; Evaluation Tools to be used; Client Outreach Efforts; Curriculum
4. **Goals and Objectives of the Program** (10/15 Points)
Includes establishment of measurable goals for participant outcomes

Total score (71/100)

Procurement Process Overview:

- May 24, 2017: WDB adopted a Resolution specifically authorizing and ratifying the use of the competitive contracting procedures set forth in N.J.S.A. 40A:11-4.1, et. seq, for the subject RFP to secure proposals for WorkFirst New Jersey Programs.
- June 22, 2017: WDB issued a Public Notice advertising for the receipt of proposals for the subject RFP.
- June 22, 2017: WDB issued the RFP through its website.
- June 29, 2017: Technical Assistance Conference was held and was attended by potential vendor.
- July 8, 2017: WDB issued Addenda #1 to the RFP (providing answers to all timely filed questions received in writing from potential vendors).
- July 12, 2017: Submission deadline passed and the WDB opened the one (1) proposal received by the deadline – B&M Consultants, Inc.

All Evaluation Committee members submitted a signed conflict of interest certification as required by N.J.A.C. 5:34-4.3(f) prior to receiving a copy of the submitted proposal for review.

All evaluations submitted indicated B&M met the requirements set forth in the RFP and fully understand the needs of the WDB for purposes of Operating the American Job Centers.

Proposed Terms:

- Plan (Scope) of Services: As set forth in Section 4.0; and the correlating sections of the B&M Consultant, Inc. Proposal.
- Length: August 1, 2017 through December 31, 2018
- Proposed Cost: \$100,000 TANF
\$72,000 GA/SNAP
 \$172,000.00 TOTAL
- Other matters/conditions: Approval of awardee by Workforce Development Board and Union County Board of Chosen Freeholders required.

Final Action of the Workforce Development Board:

Approved by Union County Board of Chosen Freeholders, Resolution Number 2017-695, Adopted August 17, 2017.

	PY17 Workfirst New Jersey Programs					
	Workforce Advantage	Union County College	Urban League	Venture & Venture	B&M	TOTALS
	Elizabeth	Elizabeth/Plainfield	Elizabeth	Plainfield	Elizabeth	
TANF						
Job Search	x		x	x	x	
CWEP Transitional	x		x	x	x	
CWEP	x		x	x	x	
CWEP+ Education Directly Related to Employment	x	x			x	
CWEP+ Job Skills Directly Related to Employment		x			x	
CWEP+ GED		x				
TANF TOTAL	\$180,000.00	\$200,000	\$39,000.00	\$20,000.00	\$100,000.00	\$539,000.00
GA/SNAP						
Job Readiness	x		x	x	x	
CWEP Transitional	x		x	x	x	
CWEP	x		x		x	
AWEP	x	x			x	
GA/SNAP TOTAL	\$150,000.00	\$100,000	\$25,000.00	\$18,000.00	\$72,000.00	\$365,000.00
TOTAL AWARD	\$330,000.00	\$300,000	\$64,000.00	\$38,000.00	\$172,000.00	\$904,000.00

CWEP- Community Work Experience Program

AWEP- Alternative Work Experience Program

Line Item Budget - July 1, 2017 through June 30, 2018


	WIOA Adult	WIOA ISY	WIOA OSY	WIOA Dislocated Worker	Workforce Learning Link	WFNJ TANF	CAVP	WFNJ GA/SNAP	Total		
ADMINISTRATION											
Wages	\$70,516	\$13,936	\$46,452	\$84,712	\$12,536	\$118,393	\$0	\$58,441	\$404,986	Total Administration	
Fringe Benefits	\$34,028	\$6,725	\$22,416	\$40,879	\$6,049	\$57,132	\$0	\$28,201	\$195,430		
Other (OE)	\$10,940	\$5,488	\$9,578	\$12,348	\$4,094	\$10,647	\$960	\$10,146	\$64,201		
Total Administration	\$115,484	\$26,148	\$78,446	\$137,939	\$22,680	\$186,171	\$960	\$96,788	\$664,617		
% of Allocation	10%	10%	10%	10%	7%	12%	12%	12%			
PROGRAM											
Wages	\$43,545	\$0	\$0	\$25,780	\$86,136	\$0	\$0	\$0	\$155,461	Total Program	
Fringe Benefits	\$21,013	\$0	\$0	\$12,440	\$41,566	\$0	\$0	\$0	\$75,019		
Rent, Buildings & Grounds	\$106,424	\$35,797	\$4,871	\$83,794	\$12,598	\$0	\$0	\$0	\$243,483		
Other (OE)	\$253,376	\$153,042	\$0	\$98,440	\$3,021	\$262	\$7,040	\$813	\$515,993		
Total Program	\$424,357	\$188,839	\$4,871	\$220,454	\$143,320	\$261	\$7,040	\$813	\$989,955		
CONTRACTS											
American Job Center Operator Services											
Wages	\$118,177	\$23,249	\$69,747	\$291,082	\$100,915	\$533,036	\$0	\$234,567	\$1,370,774	Total American Job Center Services	
Fringe Benefits	\$54,125	\$10,392	\$31,176	\$133,645	\$48,432	\$247,824	\$0	\$109,402	\$634,997		
Office Supplies	\$10,000	\$359	\$1,076	\$10,000	\$8,653	\$9,139	\$0	\$0	\$39,227		
Client Supportive Services	\$50,000	\$12,500	\$37,500	\$50,000	\$0	\$6,000	\$0	\$0	\$156,000		
Individual Training Accounts	\$382,699	\$0	\$0	\$536,273	\$0	\$0	\$0	\$0	\$918,971		
Total American Job Center Services	\$615,000	\$46,500	\$139,500	\$1,021,000	\$158,000	\$796,000	\$0	\$343,970	\$3,119,969		
PY 2017 Contract Services											
Simon Youth Foundation Academy	\$0	\$0	\$333,000	\$0	\$0	\$0	\$0	\$0	\$333,000	Simon Youth Foundation Academy	
WIOA Youth Consortium	\$0	\$0	\$228,645	\$0	\$0	\$0	\$0	\$0	\$228,645	WIOA Youth Consortium	
WFNJ-TANF	\$0	\$0	\$0	\$0	\$0	\$569,000	\$0	\$0	\$569,000	WFNJ-TANF	
WFNJ-GA/SNAP	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$365,000	\$365,000	WFNJ-GA/SNAP	
Total Contracts										\$4,615,614	Total Contracts
Total Projected Expenditures										\$6,270,186	Total Projected Expenditures (Admin+Program+Contracts)
PY 2017 Allocation	\$1,154,842	\$261,488	\$784,463	\$1,379,393	\$324,000	\$1,551,433	\$8,000	\$806,570	\$6,270,188	PY 2017 Allocation	
PY 2016 Carryover	\$424,921	\$242,940	\$168,558	\$804,062	\$0	\$0	\$0	\$0	\$1,640,481	PY 2016 Carryover	
Total Available										\$7,910,669	
Participant, Direct Training	\$424,921	\$242,940	\$168,558	\$804,062	\$0	\$0	\$0	\$0	\$1,640,480		
Balance										\$0	Balance

Staff Roster - July 1, 2017 through June 30, 2018

[illegible]

Staff Roster - July 1, 2017 through June 30, 2018

[illegible]



In-School and Out-of-School Youth Consortium Request for Proposal

Summary and Recommendation



In-School and Out-of-School Youth Consortium Request for Proposal

RFP OVERVIEW

One award

Award amount-

\$480,000

\$333,000 for Out-of-School Youth Services

\$147,000 for In-School Youth Services

Contract period:

September 1, 2017- June 30, 2019



In-School and Out-of-School Youth Consortium Request for Proposal

One proposal received:

United Way of Greater Union County

Proposal amount:

\$480,000

Level of Service:

40 ISY 45 OSY



SUB-RECIPEINT **PARTNERS**

ISY-OSY

- Proceed
- Plainfield YMCA

OSY

- Proceed
- Plainfield YMCA
- Community Access
- Urban League
- HomeFirst

PARTNERSHIPS

American Job Center, Department of Human Services, Division of Youth Services, Plainfield and Elizabeth School Districts, Plainfield Library, Apprenticeship Program, Partnership for Mother and Child, Rising Tide



KEY POINTS

Increased Educational Opportunities

- Potential to provide credit recovery programs for ISY
- Increasing relationships with local Board of Educations (Plainfield and Elizabeth)
- Drop-out prevention training for staff
- Increased client access and hours



KEY POINTS

Increased Occupational Opportunities

- Member of the TLD Talent Network Targeting Industry Partnership (TIP)
- Forging partnerships with Fortune 500 companies, fast tracking participants for interviews and placements.
- Increasing time/funding allocated for “Job Developer”
- Job development will include identifying skills critical to the employer and advancement along career pathways.



CLIENT ACCESS

UWGUC will utilize the agencies with its Family Strengthening Network (Family Success Centers) throughout the county as adjunct sites:

- Elizabeth (two locations)
- Plainfield (two locations)
- Hillside
- Roselle
- Linden
- Rahway
- Plainfield YMCA –Drop-in Center



MOTION TO APPROVE

Evaluation Committee recommends to
Award contract to United Way of Greater
Union County for ISY/OSY Consortium

MOTION TO APPROVE



WorkFirst New Jersey Update

	PY17 Workfirst New Jersey Programs					
	Workforce Advantage	Union County College	Urban League	Venture & Venture	B&M	TOTALS
	Elizabeth	Elizabeth/Plainfield	Elizabeth	Plainfield	Elizabeth	
TANF						
Job Search	x		x	x	x	
CWEP Transitional	x		x	x	x	
CWEP	x		x	x	x	
CWEP+ Education Directly Related to Employment	x	x			x	
CWEP+ Job Skills Directly Related to Employment		x			x	
CWEP+ GED		x				
TANF TOTAL	\$180,000.00	\$200,000	\$39,000.00	\$20,000.00	\$100,000.00	\$539,000.00
GA/SNAP						
Job Readiness	x		x	x	x	
CWEP Transitional	x		x	x	x	
CWEP	x		x		x	
AWEP	x	x			x	
GA/SNAP TOTAL	\$150,000.00	\$100,000	\$25,000.00	\$18,000.00	\$72,000.00	\$365,000.00
TOTAL AWARD	\$330,000.00	\$300,000	\$64,000.00	\$38,000.00	\$172,000.00	\$904,000.00

The slide features two large, abstract green geometric shapes. On the left is a tall, narrow triangle pointing downwards. On the right is a larger, more complex polygon with multiple overlapping shades of green, creating a layered effect. The text is centered between these two shapes.

Union County One Stop Career Center

Proud Partner of the American Job Center Network

9/15/17

American Job Center Network Statewide Performances for PY16

[illegible]

**New Jersey Department of Labor and Workforce Development
Workforce Development Management Information Systems**

Report #-Title: WLL-001 Workforce Learning Link Monthly Summary Report

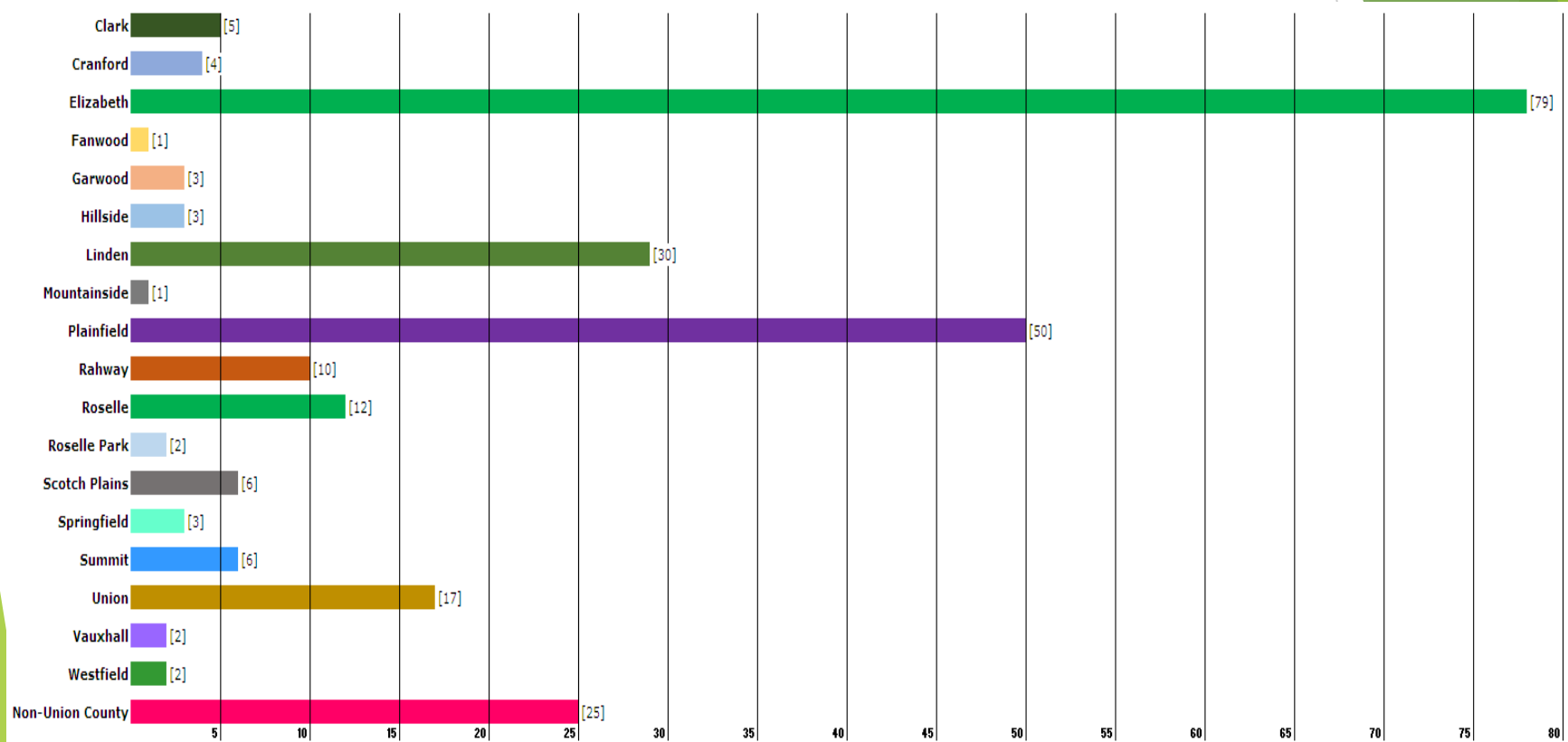
Run Date : August 15, 2017

Since July 1 of PY

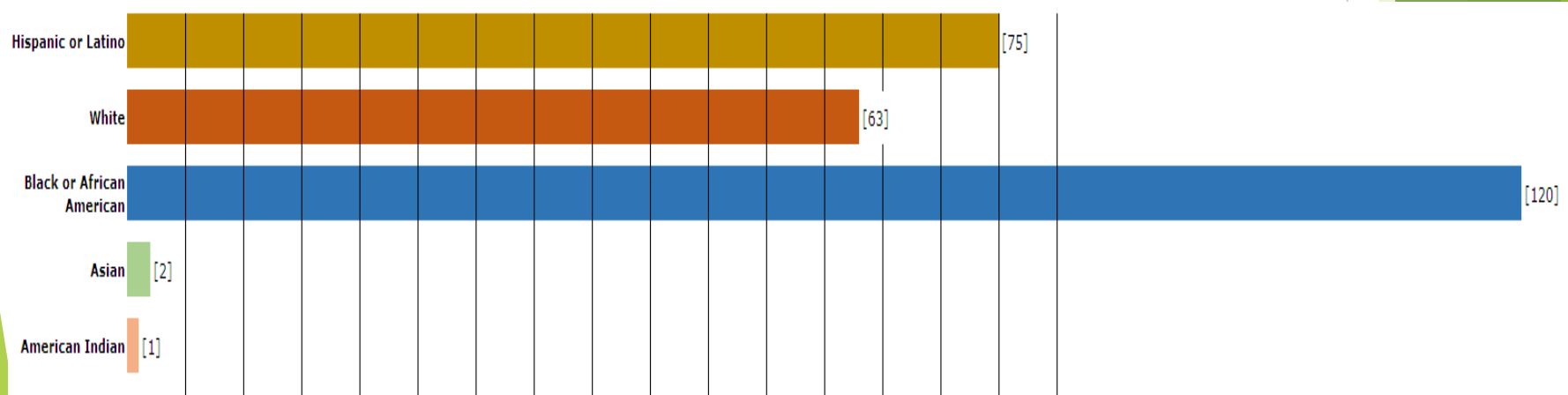
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One Stop Career Center

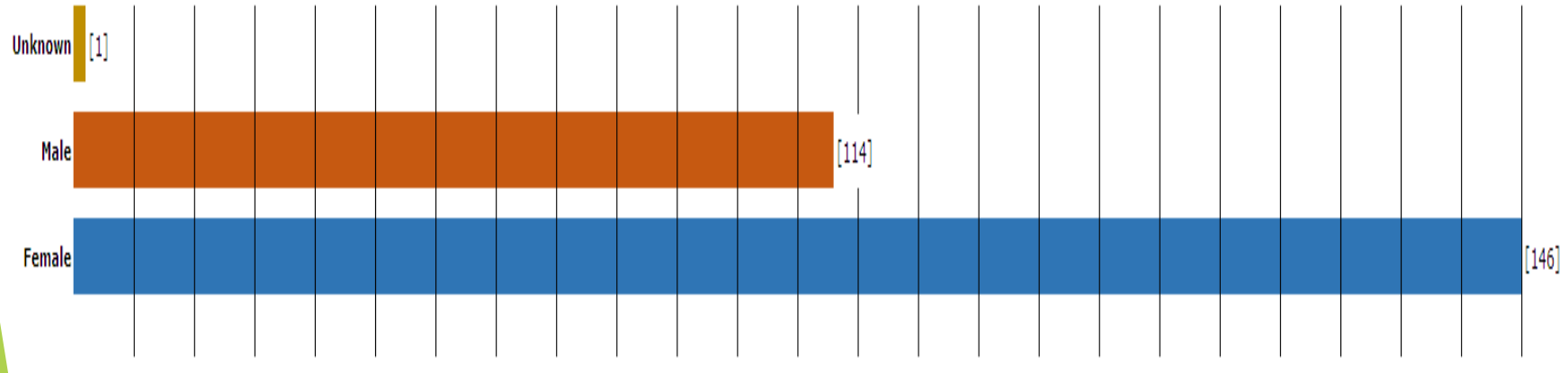
PY16 Placed in Training (ITAs) by Municipality



One Stop Career Center PY16 Placed in Training (ITAs) by Ethnicity/Race



One Stop Career Center PY16 Placed in Training (ITAs) by Gender



One Stop Career Center

PY16 Placed in Training (ITAs) - Outcomes

- ▶ PY16 - July 1, 2016 to June 30, 2017
- ▶ 261 customers placed in training
- ▶ 145 customers have completed
 - ▶ 116 are still in training
- ▶ 103 credentials have been submitted
- ▶ 43 confirmed employment



One Stop Career Center Closing/Current

- ▶ Supportive Services RFP
- ▶ Collaboration with Employment Services and vendors for Opportunity Grant
- ▶ Collaboration with Plainfield Library
- ▶ Since the last meeting on June 30th (as of 9/12/17)
 - Orientations - 33
 - Additional Caseload - 493
 - Learning Link enrollments - 16
 - SNAP Clients - 1058

Workforce Innovation Business Center

Quarterly Report
July – September 2017

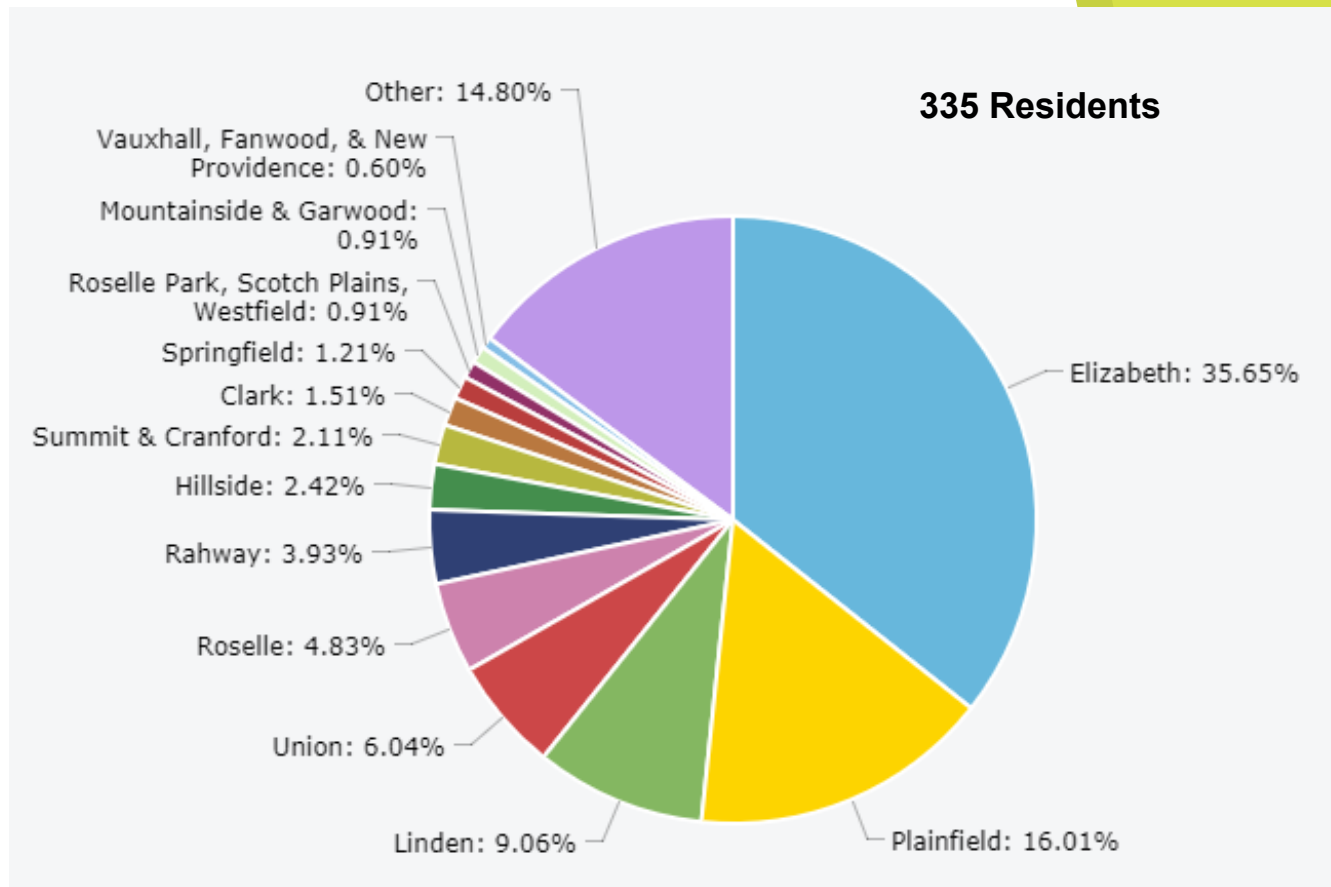


Workplace Training



24 Union County Residents Trained

Union County Residents Trained 2016-2017



WIBC Recruitment Events




 A Service of the Union County Board of Chosen Freeholders
UNION COUNTY
 We're Connected to You!

50 Positions Airserve Recruitment Event at the Workforce Innovation Business Center

Airserve is Hiring for Baggage Handler, Cabin Cleaning, Lavatory service agent, Lobby Agent, Wheelchair Agent, and Air Terminal attendant.


AIRSERV™

Thursday, August 10, 2017
 Workforce Innovation Business Center, 651 Kapkowski Rd. Elizabeth, NJ 07201
 10:00am

Pre-registration is required at: <http://ucnj.org/wibc/job-fairs-and-opportunities/>





Requirements:

- Must bring enough copies of your resume to give to employers.
- Must provide necessary information (Date of birth, County of Residence, etc.)
- Must be able to work Weekends and Holidays.
- Must have reliable transportation to work.
- Must agree to a background and drug screening test per employer requirements.
- Must have matching ID with Social Security Card.

For additional information, please contact Susan Gomez at 908-355-4444.

OTG




 A Service of the Union County Board of Chosen Freeholders
UNION COUNTY
 We're Connected to You!


thinkkitchen™
 prep it • cook it • serve it • love it...

Thinkkitchen is opening a new store in the Mills at Jersey Gardens Mall. They are hiring

- 1 Store Manager
- 2 Team Leaders
- 2 Asst. Store Managers/ Key Holders
- 15 Customer Service Associate

Recruitment Event 20 Positions

Wednesday, August 16, 2016
 10:00 am
 Workforce Innovation Business Center
 Mills at Jersey Gardens
 651 Kapkowski Road.
 Elizabeth, NJ 07201




*All interested candidates must have either Supervisory and/or Customer Service & Sales experience. Please email your resume to Isalis Rivera stating your desired position at isalis.rivera@ucnj.org. Then please call Susan Gomez to reserve a spot at 908-355-4444.

Assisted 113 Residents to be placed in employment



WIBC Upcoming Activities

- Soft Skills Training at the Plainfield Public Library October 2017. (Adult Literacy & Community Library Partnership Program)
- Recruitment event with Ralph Lauren
- Recruitment event with Airserv
- Recruitment event with Council for Airport Opportunity

WIOA YOUTH EMPLOYMENT PATHWAY Program (YEPP)

Program Update
December 2016 – July 2017

LIVE UNITED

**United
Way**



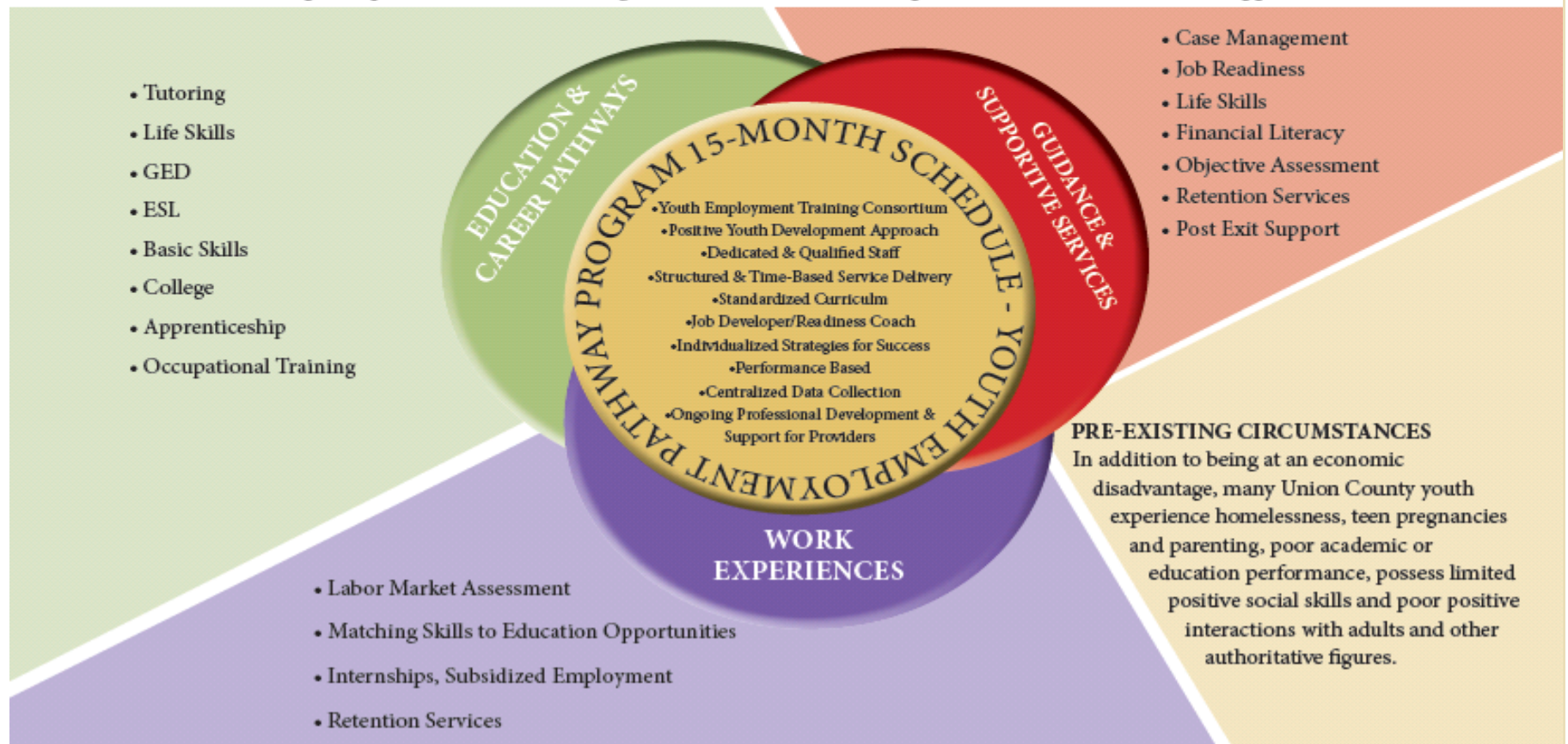


Program participant, from Plainfield Action Services, as a Fire and Police Signal Operator Trainee with the City of Plainfield. Responsibilities included assisting in maintaining communication between and among local and neighboring police, fire, and ambulance services. Assisted in the development of new operational procedures and protocols as new equipment was introduced to the municipal department.

United Way of Greater Union County (YEPP) Union County Youth Employment Pathway Program

Youth secure employment, education or training
Youth obtain a recognized credential or secondary diploma
Youth achieve measurable gain in education that leads to credentialing/employment
Median earnings in unsubsidized employment

All YEPP participants will have case management, an individual success plan, referral sources and other supportive services.



Program Model

Out-of-school youth 16-24 years old, with one or more additional risk factors, obtain an employment and/or education outcome.

Priority has been given to:

- Justice Involved youth
- Pregnant or parenting youth
- Youth with Disabilities
- Current or former foster youth
- Refugee/immigrant youth eligible to participate
- Youth residing in a public housing program
- Homeless/runaway youth
- Youth that have dropped out of school

Program Model

Utilizing a case management approach, OSY receive a comprehensive set of services that:

- address barriers to success
- result in the development of an individual service strategy and career pathway for each youth
- include subsidized work experience
- provide access to educational services (GED, Occupational Training, ESL, Vocational)
- provide ongoing support in attaining education and/or securing a job for at least one year after exit

Program Model

The YEPP program services are provided by the Youth Employment Training Consortium (YETC) that is made up of:

- Sub-grantees – Recruitment, enrollment, case management, supportive services, work experience, coordinating educational services and the 14 elements
- Additional Partner Agencies - Access to youth, services aligned with 14 elements, services that address barriers such as child care and housing, and leadership in addressing systemic barriers
- UWGUC - Centralized youth services & job development, point of contact with One-Stop and WIB, technical assistance and professional development, and monitors for contract compliance
- Union County WIB – Allocating funds, monitors Lead Agency performance, quality of service and cost effectiveness, and reporting on performance to the workforce development board

WIOA Performance Targets 2017

Performance Measure	Performance Measure Definition	PY 2016	PY 2017
Attainment of degree or certificate	The percentage of participants who obtain a recognized credential or secondary diploma during participation or within one year after program exit.	78.6%	79.0%
Placement in employment, education, or Training	The percentage of participants who are in employment, education, or training in the 2nd and 4th quarter after program exit.	0.828	0.835
Earnings after entry into unsubsidized employment	The median average earning of participants who are in employment in the 2nd quarter after program exit.	40.0%	40.0%
In-program skills gain	Percentage of participants in education leading to a credential or employment during program year, achieving measurable skills gains.	Baseline	Baseline
Employer and youth satisfaction	TBD – definition and target to be negotiated at contract	Baseline	Baseline

Achievements to Date

- Intensive community engagement strategy to identify youth
 - ✓ individual meetings with faith based, police department, libraries, schools, etc. to introduce the program and recruit youth
 - ✓ flyer distribution via email and at community events
 - ✓ referral from consortium
- 65 youth enrolled, 65 individual service strategies developed and 65 career pathway plans developed
- All youth have received case management services
- 16 youth completed a work experience; 16 youth are currently engaged in a work experience

Achievements to Date

- 3 youth have completed security training and are licensed, 2 are currently enrolled in an occupational training, and 2 are in the application process
- 2 youth have passed the GED exam, 3 youth are in process of enrolling at UCC for the GED prep classes, and 1 is scheduled to take the exam
- 13 youth have received tutoring towards meeting basic literacy/math skills and or towards passing the GED
- 29 youth are working (unsubsidized)
- 40 youth have participated in job readiness skills building workshops
- 25 youth have participated in financial literacy skills building workshops
- 36 youth have received supportive services to go to school/work
 - ✓ Financial assistance for transportation, materials, supplies

Challenges

As projected, about 30% of the participants are not actively engaged in meeting an outcome and .06% have been terminated

- 4 youth are terminated
- 21 youth are experiencing difficulty in committing to program

Low academic standing of the youth enrolled in the program

- 2 youth did not meet proficiency in just literacy
- 28 youth did not meet proficiency in just math
- 28 youth did not meet proficiency in both (Math and Literacy)
- 13 youth need a GED

Strategies to address Challenges & Next Steps

- Currently assessing the interest and ability for the 21 youth experiencing difficulty in following through with program activities
- Recruiting additional youth to ensure 65 participants are actively engaged
- Launching a *Learn to Work* component that focuses on development of soft skills necessary to sustain a job
- Launching an intensive tutoring program designed to support youth in meeting literacy and math proficiency
- Focused effort in enrolling youth in GED programs
- Focused effort in helping youth be ready to enter an Occupational Training program (proficiency in Math and Literacy, completing applications, meeting all requirements)



NEW JERSEY
TLD | TALENT NETWORK

John Taggart

New Jersey Institute of Technology

Carmen Pichardo

Essex County College

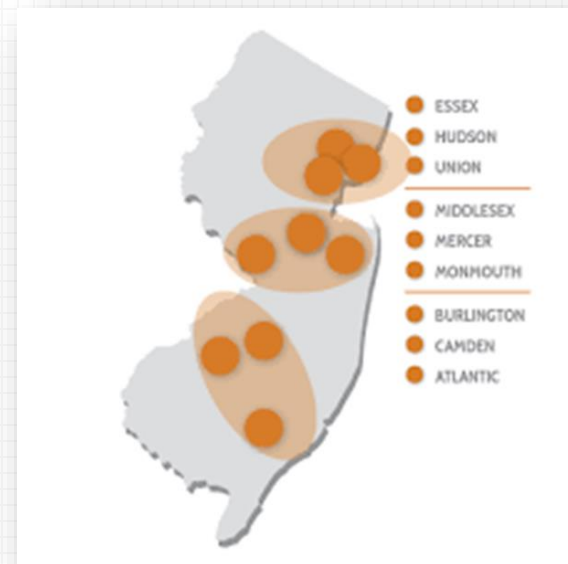


Agenda

1. New Jersey's Talent Networks
2. Targeted Industry Partnerships
3. TLD & New Jersey's Economy
4. Employment & Occupational Data
5. Central & South TIPs

New Jersey's Talent Networks

1. **Transportation, Logistics & Distribution**
2. Advanced Manufacturing (including Food Processing)
3. Financial Services
4. Healthcare
5. Life Sciences
6. Retail, Hospitality & Tourism
7. Technology



Targeted Industry Partnerships (TIPs)

- Employer-led, employer chaired committees who facilitate meetings, projects and outreach efforts to meet industry needs.

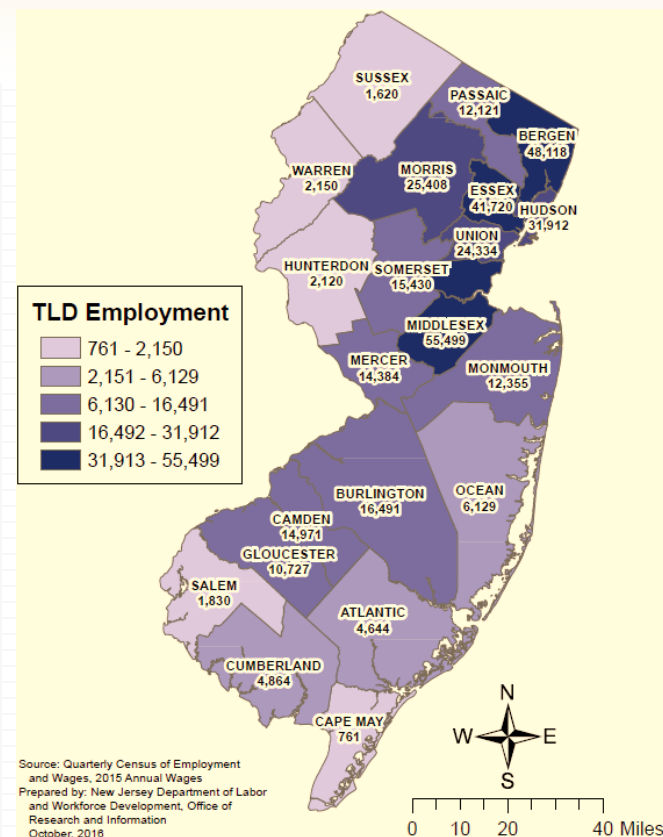


TLD and New Jersey's Economy

- Employed 370,260 workers
- Employed 11.2% of the state's private sector workers
- Statewide, TLD cluster accounted for 13.2% of private sector wages
- Annual average salary for TLD in 2015 was \$73,325
- Contributed more than \$56.8 billion to the state's Real Gross Domestic Product (GDP)

TLD Employment by County

- Middlesex, Bergen, Essex, Hudson, Morris and Union counties account for 61.3% of TLD jobs
- Burlington, Camden and Gloucester counties account for 11.4% of TLD jobs
- Mercer County is becoming more prominent as a center of TLD employment. Jobholding rose by 60.3% since 2007.



Top Ten Counties

1.	Middlesex	55, 499
2.	Bergen	48, 118
3.	Essex	41, 720
4.	Hudson	31, 912
5.	Morris	25, 408
6.	Union	24, 334
7.	Burlington	16, 491
8.	Somerset	15, 430
9.	Camden	14, 971
10.	Mercer	14, 384

Employment by County

Area	Establishments	Annual Averages		Total Wages	Employment %
		Employment	Wages		
New Jersey	24,066	370,260	\$73,325	\$27,149,322,825	
Northern Region	11,890	204,934	\$77,267	\$15,834,674,213	55.3%
Bergen	3,531	48,118	\$79,763	\$3,838,032,429	
Essex	1,544	41,719	\$69,976	\$2,919,337,085	
Hudson	1,449	31,912	\$61,818	\$1,972,726,159	
Morris	1,397	25,409	\$93,869	\$2,385,122,201	
Union	1,494	24,334	\$77,749	\$1,891,933,596	
Somerset	739	15,431	\$112,058	\$1,729,162,911	
Passaic	1,087	12,121	\$55,135	\$668,285,409	
Warren	180	2,150	\$78,930	\$169,698,627	
Hunterdon	235	2,120	\$78,707	\$166,858,010	
Sussex	234	1,620	\$57,727	\$93,517,786	
Central Region	4,958	88,370	\$63,469	\$5,608,793,604	23.9%
Middlesex	2,392	55,500	\$66,215	\$3,674,912,393	
Mercer	576	14,384	\$62,364	\$897,037,355	
Monmouth	1322	12,355	\$61,144	\$755,435,790	
Ocean	668	6,131	\$45,899	\$281,408,066	
Southern Region	3,032	54,291	\$54,986	\$2,985,239,431	14.7%
Burlington	861	16,490	\$61,858	\$1,020,031,939	
Camden	879	14,972	\$53,752	\$804,767,955	
Gloucester	530	10,729	\$57,206	\$613,765,860	
Cumberland	237	4,865	\$43,813	\$213,151,637	
Atlantic	308	4,645	\$46,273	\$214,937,672	
Salem	88	1,830	\$47,782	\$87,440,668	
Cape May	129	760	\$40,979	\$31,143,700	
UNDISTRIBUTED	4,205	22,671	\$120,004	\$2,720,615,577	6.1%

Employment by Major Occupational Group

Occupational Group	Employment	Percent of Cluster
53 Transportation and Material Moving Occupations	134,060	37.7%
43 Office and Administrative Support Occupations	76,970	21.6%
41 Sales and Related Occupations	46,890	13.2%
11 Management Occupations	25,140	7.1%
13 Business and Financial Operations Occupations	18,670	5.2%
49 Installation, Maintenance, and Repair Occupations	14,820	4.2%
51 Production Occupations	13,620	3.8%
15 Computer and Mathematical Occupations	7,370	2.1%

Top Occupations by Employment

Occupation	Employment	Salary	Percent of TLD Jobholding
53-7062 Laborers and Freight, Stock, and Material Movers, Hand	32,990	\$27,874	9.3%
41-4012 Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products	30,540	\$76,419	8.6%
53-3032 Heavy and Tractor-Trailer Truck Drivers	27,440	\$47,464	7.7%
43-4051 Customer Service Representatives	12,740	\$39,121	3.6%
53-3022 Bus Drivers, School or Special Client	11,620	\$34,055	3.3%
53-3033 Light Truck or Delivery Services Drivers	11,550	\$36,045	3.2%
43-9061 Office Clerks, General	9,520	\$34,103	2.7%
53-7051 Industrial Truck and Tractor Operators	8,790	\$35,518	2.5%
43-5081 Stock Clerks and Order Fillers	8,350	\$26,528	2.3%
11-1021 General and Operations Managers	8,290	\$163,682	2.3%
43-5071 Shipping, Receiving, and Traffic Clerks	8,210	\$35,408	2.3%
43-3031 Bookkeeping, Accounting, and Auditing Clerks	6,750	\$43,896	1.9%
53-7064 Packers and Packagers, Hand	5,980	\$22,287	1.7%
43-1011 First-Line Supervisors of Office and Administrative Support Workers	5,130	\$60,436	1.4%
41-4011 Sales Representatives, Wholesale and Manufacturing, Technical and Scientific Products	4,900	\$112,194	1.4%
13-1199 Business Operations Specialists, All Other	4,390	\$74,212	1.2%
11-2022 Sales Managers	4,290	\$156,624	1.2%
43-6014 Secretaries and Administrative Assistants, Except Legal, Medical,	4,030	\$40,730	1.1%
43-5032 Dispatchers, Except Police, Fire, and Ambulance	3,960	\$41,534	1.1%
53-1021 First-Line Supervisors of Helpers, Laborers, and Material Movers,	3,570	\$53,347	1.0%
53-3041 Taxi Drivers and Chauffeurs	3,250	\$28,633	0.9%
33-9099 Protective Service Workers, All Other	3,140	\$26,820	0.9%
53-1031 First-Line Supervisors of Transportation and Material-Moving Mach	3,070	\$58,457	0.9%
53-3031 Driver/Sales Workers	3,050	\$33,799	0.9%
13-2011 Accountants and Auditors	2,690	\$86,776	0.8%

Upcoming TIPs

Join us at our Central & South TIP!

Central

Date: 9-25-17

Time: 3pm-5pm

Location: Middlesex County College

South

Date: 9-28-17

Time: 3pm-5pm

Location: Salem Community College



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